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WEATHER DATA APPEAR ON PAGE 20

No. 31,619

LONDON, TUESDAY, OCTOBER 16, 1984

U.S., Egyptian Aides Split Over Prospect Of Israeli Pullout

By Judith Miller

New York Times Service CAIRO - Egyptian and U.S. officials are in disagreement about whether a breakthrough is imminent in efforts to bring about the withdrawal of Israeli forces from southern Lebanon.

The disagreement emerged Sunday after the U.S. defense secretary. Caspar W. Weinberger, held a 90-minute meeting with President Hosni Mubarak bere.

Osama el-Baz, Mr. Mubarak's senior foreign policy adviser, said that significant progress had been made in the last few days in U.S. sponsored efforts to reach an agreement between Israel, Syria and Lebanon on the withdrawal of The talks, he said, are at a crucial

stage and withdrawal could begin within "six months, more or less." But U.S. officials promptly denied that any progress had been made, or that the United States was playing a major role in mediating among the parties.

Mr. Weinberger, asked about

Mr. Baz's comments, said: "I'm a California optimist. But I haven't seen any signs of significant progress other than statements being made by Israel and Syria them-

[Mr. Weinberger arrived in Israel Monday for two days of talks with Israeli leaders who are seeking more financial assistance for its military programs, Reuters reported. He was welcomed in Tel Aviv ed from Calro. by Defense Minister Yitzhak Rabin and the chief of staff, Lieutenant General Moshe Levy.]

Other U.S. officials also discounted Mr. Baz's assessment. They said that the Israeli prime minister, Shimon Peres, had dis- Assad Arrives in Moscow cussed the situation in southern Washington, but that it was the administration's view that Israel and Syria were still far apart. Mr. Baz made his remarks dur-

ing a briefing for reporters about Moscow. Mr. Mubarak's meeting with Mr.

sion at the meeting. He reiterated

drawal was a prequisite for a thaw in the "cold peace" between Israel and Egypt that has persisted since Israel's invasion of Lebanon in June 1982.

in the talks, Mr. Muharak was said to have urged Mr. Weinberger in improve relations with Jordan and to reconsider the sale of Stinger anti-aircraft missiles to King Hussein's government.

Relations between Amman and Washington have been strained since last April, when Hussein criticized U.S. policy in the Middle East. The criticism that prompted the Reagan administration to cancel plans for the weapons sale.

Administration officials said Sunday night that the United States had no plan to reconsider the sale of Stingers to Jordan at this

Mr. Mubarak's plea came two weeks after Jordan restored full diplomatic relations with Egypt, which it had severed in 1979

Mr. Baz said that in addition to discussing southern Lebanon, Mr. Mubarak and Mr. Weinberger had conducted an overall review of military cooperation between Cairo and Washington.

Mr. Weinberger said Monday he was satisfied with the strength of Egyptian-U.S. relations, and vowed to promote military cooperation between the two countries, United Press International report-

Speaking before leaving for the Sinai desert to visit a multinational peacekeeping force, Mr. Weinberger said he hoped that Egyptian and U.S. armed forces would hold more joint military maneuvers.

President Hafez al-Assad of Syr-Lebanon during his recent visit to is arrived Monday in Moscow for a visit that coincides with apparent Soviet efforts to boost the Kremlin's role in the Middle East, The Associated Press reported from

Tass said Mr. Assad, who made occupation of southern Lebanon Leonid I. Brezhnev, was met at the had been a major topic of discusairport by Prime Minister Nikolai A. Tikhonov and Foreign Minister Egypt's view that an Israeli with- Andrei A. Gromyko.



Guillermo Ungo, a negotiator for the Salvadoran rebels, gestured as he and a colleague, Rubén Zamora, discussed the talks at San Salvador's airport. President José Napoleón Duarte, right, traveled to La Palma on Monday.

Rivals at Talks Share Similar Backgrounds

By Richard J. Meislin
New York Times Service

MEXICO CITY - Monday's meeting between President José Napoleón Duarte and leaders of the Salvadoran left was not one between an established government and peasants in arms but among men with similar back-grounds who have in some cases been friends and colleagues.

Mr. Duarte and the leftist political leaders - Guillermo Ungo and Ruben Zamora — had all been advocates of peaceful change in El Salvador's dictatorial ruling structure in past years, but gradually vecred to sharply different paths in their efforts to adjust their country's social inequities.

The younger military leaders, Ferman Cienfuegos and Joaquin Villalobos, moved to armed opposition against the government earlier in their lives, but they too come from middle-class backgrounds.

[Mr. Villalobos did not attend Monday's opening session of the talks, Reuters reported.]

Mr. Duarte is by training an engineer; Mr. Ungo and Mr. Zamora, lawyers. All were sent for their edu-cation to schools outside their country, as has been the custom among Salvadoran families able to afford to do so.

Mr. Cienfuegos is a poet and former professor of art history; Mr. Villalobos was an economics sudent at the National University when he left to become involved in political activity. Their roles as key representatives

in the meeting in the town of La Palma, in a northern region where the guerrillas have been active, re-calls the assessment of the Mexican social critic and writer Gabriel Zaid: "Those on top cannot agree about how to treat those on the bottom: This is the conflict that makes Salvadoran blood run."

Democratic Revolutionary Front, was Mr. Duarie's vice presidential and quell the country's violence. running mate in the elections of 1972. They were prevented from Ungo fled the country in the next taking office by the military, which month, Mr. Zamora left the coun-

back until after a coup by younger during a dinter party.
military officers in late 1979. Mr. Zamora played an active helped to found the Popular Social role in the early 1970s in El Salva-Christian Movement, which was dor's Christian Democratic Party, which Mr. Duarte had helped to form in 1960. He also served as

civilian-military junta formed after the October 1979 coup. Both Mr. Ungo and Mr. Zamora

resigned from the government early in January 1980, along with dozens of other high officials, protesting

After repeated death threats, Mr. bad Mr. Duarte beaten np and exiled both of them from the country. der of his brother Mario, who was Mr. Ungo was able to return in then attorney general, by a rightist 1974; Mr. Duarte did not come death squad that invaded his home

> Later in the year, Mr. Zamora composed largely of disaffected former Christian Democrats.

It was after their departure from minister of the presidency — a post the government that Mr. Duarte similar to chief of staff — in the began the political rise that led him the government that Mr. Duarte to the presidency, and they have in the past expressed bitterness over Mr. Duarte's decision to join the government when the people who they believed were more committed to change were leaving. Mr. Duarte (Continued on Page 2, Col. 6)

and guerrilla leaders presented proposals Monday as they opened the first peace talks since El Salvador's civil war began five years ago. Mr. Duarte and his aides met the rebel leaders at a church, out of

Duarte, Rebels

Offer Proposals

As Peace Talks

Start in Salvador

sight of the thousands of people hronging the streets.
While the negotiations continwitnesses to the talks. ued, government spokesmen an-

nounced the proposals Mr. Duarte was making to the rebels on national relevision and over a loudspeaker in the crowd in La Palma. They included a general amnesty

By Reid G. Miller

Associated Press

President José Napoleón Duarie

LA PALMA, El Salvador -

if the rebels agreed to participate in the democratic process, the right of free association and political activity, and a guarantee against reprisal by the army and security forces. The statement stopped short of calling for a cease-fire, and apparently offered no guarantee of pro-

tection from rightist "death

Mr. Duarte also proposed a commission of six persons from each

side to plan further meetings.

The guerrillas distributed a document in La Palma that claimed to contain five points their leaders were discussing.

The document called for an im-

mediate end to government military operations and aerial bombardments of civilian targets: a general increase in workers' salaries: the right to life, dignity, health and education for all Salvadorans; release of all captured prisoners, and an accounting of the missing, and justice for "criminals of war." Father Gregorio Rosa Chavez,

the auxiliary archbishop of San Salvador, stepped from the church 90 minutes after the meeting began and told the crowd: "The talks are going normally."

Mr. Duarte and his party arrived first for the talks, pushing their way through the crowd in the main square. They were greeted at the church by Archhishop Arturo Ri-vera y Damas of San Salvador and other officials of the Roman Catholic Church, who are serving as

Minutes after the government party entered, the rebels arrived at the rear of the church. They were brought quickly around to the front for a similar greeting and hurried inside. The doors swung shut again and the meeting began.

The rebels' negotiators included two civilians, Ruben Zamora and Guillermo Ungo, Both are officials of the Democratic Revolutionary Front, the political arm of the rebel movement.

They were joined by three reprentatives of the Farabundo Maru National Liberation Front: Ferman Cienfuegos, commander of the Armed Forces of National Liberation; Facundo Guardado, a member of the guerrilla coalition's directorate, and Lidia Diaz, identified as a guerrilla adviser.

[Joaquin Villalobos, leader of the largest guerrilla group, the People's Revolutionary Army, announced over the rebel Radio Venceremos that he was unable to take part, Reuters reported.

["I sincerely regret not being pre-sent at this important event," Mr. Villalobos declared in the broad-(Continued on Page 2, Col. 7)

the said that efforts to end Israeli November 1982 for the funeral of Southern Lebanon Leonid I. Brechnet was met at the Award in Medicine Is for Research on System of Antibodies

STOCKHOLM — Three scientists from Denmark, West Germany and Argentina shared the 1984
Nobel prize in medicine Monday

hasic theory on the unique system in the head of the Nobel protects itself pavid Ottoson, said, against infection," said Erling Dr. Köhler and I Norby, an official of Karolinska have developed a termination of the Nobel prize in medicine Monday Nobel prize in medicine Monday for research into the body's im-

mune system. Their research belps diagnose AIDS, or acquired immune deficiency syndrome, and is considered potentially important for treatment of viral diseases and cancer.

Institute. The institute said Dr. Jerne had

solved problems concerning the immune response, which defends the body against bacteria, virus and other micro-organisms. His work is considered "a start-

The Swedish Karolinska Instiing point of modern cellular immutute announced that the \$190,000 nology," it said.

Nobel prize in physiology or medi-cine, its official title, was shared by a London-born Dane, Niels K. Jerne, Georges J.F. Köhler of West Germany and Cesar Milstein of Argentina. Dr. Milstein bolds Brit- other laureates, it constitutes a ma-

ish nationality.

Dr. Jerne, 73, the leading theoreucian in immunology during the

57, "tested experimentally and

past 30 years, was honored "for a found Jerne's theory to be correct," the head of the Nobel committee,

Dr. Köhler and Dr. Milstein have developed a technique described as "one of the most important methodological advances in biomedicine during the 1970s," an institute spokesman said. The three scientists were cited by

the institute for theories concern-ing "the specificity in development and control of the immune system" and the discovery of "the principle for production of monoclonal antibodies."

"The development of monoclonal antibodies is the important tool not only in the present use for diagnostics but promises future treatment in various areas, including viral and cancer diseases," Mr. (Continued on Page 2, Col. 5)





Georges J.F. Köhler, left, with Niels K. Jerne, who shared the Nobel Prize in medicine for their research.

A Turk's Journey Into Terrorism:

ing last week.
Officials said the Houses of Par-

Police said the bombing Friday in a hotel in Brighton in which Mrs. Thatcher and other members of the Conservative government were staying may have been the start of a new Irish Republican Army offen-

liament, and 32 were injured, including Trade and Industry Conservative Party was holding its annual conference in the town.

The IRA took responsibility for the attack, saying its objective was to wipe out the cabinet and trigger a political crisis to force Britain to withdraw from Northern Ireland.

pointing the location of the bomb. They were working on the theory that the bombers might have checked into the hotel and planted

completed just before the start of last week's conference. Two men detained over the weekend were ruled out Sunday as

they were still being held "and may

be charged, but only with minor offenses." She did not elaborate. Police gnarded the casualties in Brighton's Royal Sussex County Hospital after a man with an Irish accent telephoned claiming that a bomb had been planted in a hospital in Brighton. Bomb disposal teams searched the bospital, but

In London, police manned barriers closing off Downing Street. Extra police were on duty out-side government buildings, and people entering Parliament, where the House of Lords reconvened after the summer recess, had in undergo identity checks. The House

The biggest potential headache for the security forces is the state opening of Parliament on Nov. 6. House of Lords.

the attack would not alter the British tradition of government contact with the oublic.

sion program.

Since the bombing, there has been speculation that public figures would have to abandon their usually relaxed attitude toward mingling with the public, particularly at such open events as party conferences.

this is a day I was not meant to see, suspects in the bombing, but a and some of my dearest friends are Government officials said Mrs.

INSIDE

China praised capitalism as party met to approve economic

Despite a slow start, the European Security Conference in Stockholm has been making "invisible progress." Page 5. ARTS/LEISURE

Little Steven, an American rock singer with an international message, is on his way to South Africa. BUSINESS/FINANCE

A major U.S bank has cut its prime lending rate. Page 15. SPECIAL REPORT

■ The recovery in the United States has fueled growth in the East Asian economies. Page 9.

planned meeting next month with the Irish Republic's prime minister, Garret FitzGerald.

a British-Irish effort to produce a new constitutional initiative to end

killed a police officer led to the Later this month, after an investi- few months suggest that the truth is discovery of sophisticated bombmaking equipment under the floor- Italian judge is expected to issue sional picture presented by comboards of a house in Lusk, a village formal indictments against up to mentators of both left and right 15 miles (24 kilometers) north of Dublin.

believed they had discovered innajor IRA bomb-making operation.
But there was no clear slice inchided remote control and timing devices, to the hotel bombing, the spokesman said.

(AP. Remers)

Ho o May 13, 1981.

The suspects are said to represent backgrounds as strange as any group of youths from the Malatya group of youths from the Malatya group of group of eastern Turkey connected with the Gray Wolves, a rightist Turkish political thugs, an international smuggling ring declaration of martial law in Turkspokesman said.

(AP. Remers)

The Story Behind Mehmet Ali Agca background, according to the Ital- operated almost entirely inside the By Michael Dobbs country.

Washington Pasi Service ISTANBUL — The story of the plot to kill the pope begins in this city where Europe meets Asia, the historic crossroads between East and West. The date: June 25, 1979. The

scene: the Marmara cafe, a rightist student haunt on the European side of the Bosporus. The police hurst in, cornering a scruffy 21-year-old youth who is nonchalantly playing cards.
"I did it I acted alone," the

Turkey's most prominent newspacapes five months later. A year and a half afterward, the ibility is likely to dominate the triscene shifts to St. Peter's Square in al. The prosecution is expected to Rome, where the pope is holding maintain that, despite some lapses, his weekly open-air audience. Sud-

youth readily confesses when charged with the assassination of

and abdomen.

It is now known that Mehmet Ali or miles (24 kilometers) north of eight alleged accomplices in a conbublim.

A police spokesman said phoice

If on May 13, 1981.

What emerges is not a definitive conclusion but a series of significant pointers.

ian state prosecutor, was a "politi-cian of great power" who allegedly plotted the assassination of the Po-lish-born pontiff to safeguard "the higher needs of the Soviet bloc."

Much of the evidence in the case comes from Mr. Agea, on thou-

The Man

Who Shot the Pope

sands of individually signed typewritten pages. His confessions provide the key element in attempts to per editor. Sent to the country's demonstrate that the plot in kill the most secure military prison, he espope can be traced to the Kremlin. The question of Mr. Agca's cred-

the pope's would-be assassin has The meeting will be crucial to denly two shots ring out above the earned the right to be bebeved after Mr. FitzGerald's efforts to develop crowd, hitting him in the shoulder providing accurate details about his alleged co-conspirators. The de-Despite the pandemonium, the fense can be expected to maintain

Details that have filtered from Agea did not act alone — either in interlocking judicial investigations Istanbul or in St. Peter's Square. in Italy and Turkey over the past gation of more than three years, an more complex than the one-dimen-

There is evidence that the Malarya subgroup of the Gray Wolves killed the prominent Turkish news-paper editor, Abdi Ipekci, in Istan-bul in February 1979. Mr. Agca first confessed to this murder, then retracted this confession.

There are many similarities be-tween the murder of Mr. lpekci and the attack on the pope. In both cases, Mr. Agea seems to have acted as the protègé of a more influen-ual Gray Wolf from Malatya, Oral Celik. Under interrogation, Mr. Agea, both in Turkey and Italy, changing his testimony repeatedly, apparently to protect his asso-

Italian investigators have failed to turn up evidence directly linking the pope's attacker to the three Bulgarian officials accused of being his co-conspirators. Mr. Agea's credibility has been questioned by magistrates in Italy and Turkey.

A necessary backdrop is provided by the events of the turn of the decade. Upheavals in the pope's native Poland were sending ripples through the Soviet bloc. Turkey, a key U.S. ally, seemed on the brink of civil war, with arms and ammunition being smuggled to both sides via its neighbor. Bulgaria. Italy, recovering from a wave of terrorism was mired in judicial and political

Onto this stage came Mr. Agea born in 1958 and brought up in the town of Malatya, capital of Turkey's most backward and easternmost province,

The Agea family had settled in Yesiltepe, a shantytown outside Malatya, and in high school Meh-

(Continued on Page 7, Col. 1)



The second secon Detroit Wins World Sit of two home runs he FOUR WINE Kirk Gibson of Detroit watches theser deck in the first inning hit Sunday sail to the right field urego Padres, 8-4, to win their as the Tigers defeated the Saro, four games to one, Page 21. first World Series since in

U.S. Airlines Inaugurate Air-to-Ground Telephone

NEW YORK - An era in communications began Monday with to Japan. the inauguration of pay telephones on airborne commercial jets.

be able to call anywhere in the United States while flying across the continent. The service, which is calls from the ground. expected to be greatly expanded in the coming months, uses cordless installed on an experimental basis, phones cradled in wall-mounted before the Federal Communicaconsoles. There are to be four on tions Commission determines each plane.

Callers will briefly insert a major credit card into the console and their seats for conversations of up to 45 minutes, a period limited by the ground receiving stations. "It's just like a pay phone, only smaller," said Sandra K. Gocken, corporate affairs director for Airfone Inc., an Illinois concern that says it is the only company supplying the

equipment to commercial airlines. The cost will be \$7.50 for the first three minutes and \$1.25 for each ning to equip its 58 wide-bodied Brighton police spokeswoman said not seeing this day."

The phones use radio waves,

transmitted via two small antennae Passengers on 20 wide-bodied mounted on the underside of each jets owned by six airlines will now plane. Initially calls will be made only from the air, but the equipment is capable of receiving phone The telephone system has been

whether to allocate the frequencies

later.

American Airways, which has equipped two DC-10s, plans to inadditional minute - double the jets next year.

cost of a regular telephone call to Europe and about the same as one

The airlines offering the system then can take the telephone back to Monday were American, Delta, Northwest, Republic, TWA and United. Eastern, Pan American explosives several weeks ago. and Air One will get the equipment

> troduce the service on all 59 of its wide-bodied jets, at the rate of two in four a month, according to an airline spokesman. Eastern is plan-

U.K. Police Declare **Alert After IRA Bomb**

Compiled by Our Staff From Dispatches LONDON - Police cordoned off Downing Street, the official home of Prime Minister Margaret Thatcher, on Monday after she narrowly escaped injury in a bomb-

liament and all government and military establishments were put on "black alert," a high alert status.

Four people died in the explo-sion, including one member of Par-Secretary Norman Tebbit. The

Brighton police said they were checking the guest lists of the Grand Hotel at Brighton after pin-

Police questioned staff at the hotel and construction workers involved in a refurbishment program,

found nothing.

of Commons reconvenes Tuesday.

when Queen Elizabeth delivers a speech from the throne of the Mrs. Thatcher said Monday that

"We must never, never, never be stopped from going among the people by a few men of violence, because that is just what they want," Mrs. Thatcher said in a live televi-

During a church service on Sunday, "It just occurred to me that Thatcher would go ahead with a

If years of bloodshed in Northern gunman is caught. He boasts to his lied so often that his Ireland in which nearly 2,400 peo-interrogators: "I acted alone." ple have been killed. In Ireland, police said an investigation into an IRA robbery that

Nakasone Faces Little Challenge to Leadership Post

By Clyde Haberman

TOKYO - Polls and other indicators here suggest that Prime Min-ister Yasuhiro Nakasone is likely to be re-elected as head of Japan's governing conservative party next month with only token opposition.

Since the presidency of the Liberal Democratic Party carries with it the post of the prime minister, Mr. Nakasone appears virtually assured of staying in office for a second two-year term. In Japanese



politics that would be a notable accomplishment. No recent prime minister - Mr. Nakasone is the sixth since 1972 — has managed to survive much more than two years.

A major rival, former Foreign Minister Kiichi Miyazawa, said this week that he would run against Mr. Nakasone if Liberal Democratic elders failed to settle upon a single candidate in their discussions over the next two weeks.

It was the most direct challenge to the prime minister's leadership thus far. Other potential rivals to Mr. Nakasone — including two members of the cabinet, Shintaro Abe, the foreign minister, and Toshio Komoto, director of the Economic Planning Agency — have blown hot and cold on the question of whether to run.

presidential race this year would do so primarily to position himself for party elections in 1986, not because Mr. Nakasone looked vulnerable.

Even Mr. Miyazawa implied in his comments a lack of strong de-sire. His interest — and that of his principal political benefactor, for-mer Prime Minister Zenko Suzuki —appeared to be more in negotlat-ing a high party post from which to

Candidates have until Oct. 29 to declare themselves. On Nov. 20, the presidential selection will be made by the party's 392 members of the two houses of the Diet, or parliament. If a consensus nn a single candidate is reached early, the No-

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Yasuhiro Nakasone

nothing more than a formality. Mr. Nakasone himself has not

Kiichi Miyazawa Political commentators were

its ranks so long as Mr. Tanaka
convinced that anyone who made a vember proceedings would be ble. In power since November remains in charge. But it can make has presided during a period of that benefits Mr. Nakasone, whose

Newspaper and television pub-lic-opinion polls taken in recent days have given him approval rat-Party Meets ings as high as 58 percent. Forty On Reforms percent is considered excellent. Opinion polls, though, mean al-

China Lauds

Capitalism as

nist Party leaders met behind

closed doors Monday to approve a

far-reaching package of economic reforms as their newspaper, the

People's Daily, said the country had a lot to learn from capitalism.

In a strongly worded article, the paper defended the government's

must learn from each other or die.

quarters of a page in the official party organ, was published while

the party's Central Committee was

in the middle of a crucial meeting

to endorse a series of major urban reforms, diplomats in Beijing said. They said the annual meeting

was the most important since a similar plenum in 1978 when Deng Xiaoping China's paramount leader, and his moderate followers

threw out Mao's radical leftist eco-

nomic policies and instituted a pro-

gram of highly successful rural re-

The meeting is discussing a package of industrial and urban changes to reduce the role of centralized

planning, give more autonomy to factory managers and cut state sub-

sidies on many goods, the diplo-

mats said. It is expected to last until the middle of the week.

some Chinese believed the open policy could undermine China's

ed from Beijing.

"When I speak with Hong Kong

in the Chinese weekly magazine

(Continued from Page 1)

became its president the following

with power and his primiove anti-

communism have all come out,"

cratic Front in November 1980.

Since then, Mr. Duarte has re-

mained in the country, construct-

to build their own base of support

guerrilla military leaders such as Mr. Cienfuegos and Mr. Villalo-bos, who have been involved in

armed struggle since the early 1970s and whose assent in any type

Mr. Duarte on Sunday appoint-

ed the team that will accompany

him in the talks, Agence France

of agreement would be a necess

"Duarte's personal obsession

December.

The People's Daily article said

The article, which covered three-

most nothing in Liberal Democratic politics. Mr. Nakasone is the favorite because be retains the support of Kakuei Tanaka, the former prime minister who continues to be the party kingmaker despite his conviction on bribery charges last

Among the five major factions in which most Liberal Democrats have aligned themselves, Mr. Tanaka's group is by far the largest, with 118 of the party's 392 members of parliament. This faction is effeclively barred from putting up a presidential candidate from within 1982, the prime minister, now 66, or break anyone else, and for now said yet whether he will run again, economic health and relative politi- own 55-member political machine but his entry is considered inevin- cal calm, with no single issue domi- is among the smallest.

Israel Says U.S. Will Postpone Debt; State Dept. Is 'Not Aware' of Offer

By Thomas L. Friedman New York Times Service

JERUSALEM — The Reagan administration has offered to defer until March 1985 \$500 million dollars in debt payments owed by Isra-el 10 the United States, and Prime Minister Shimon Peres has accepted the offer, fsraeli officials said

Monday. [In Washington, however, John Hughes, a U.S. State Department spokesman, said he was "not aware there was any such agreement," The Washington Post reported.]

The \$500-million payment involved interest and principal due nn military procurement loans granted by the United States to Israel in the mid-1970s, which are now coming due following a five-year grace period. Israel has al-ready paid the September installments and the next payments were due in the period between Decem-

It was the first time in its history that Israel had ever decided to reschedule any of its foreign debt, which now totals \$23 billion, the

highest per capita in the world. A senior Israeli official said that although Israel had not made any formal request, it was clearly hop-ing that after the postponement expires in March the Congress, which will be back in session by then, will agree either to further extend the debt or cancel it. Israeli officials were under the impression that the Reagan administration was committed to asking Congress for such an extension or cancellation.

Although senior Israeli officials

your flight to Boston, Chicago, Mon-

treal, New York or Toronto, you'll

arrive in North America relaxed and

refreshed. Because after changing

flights at Geneva or Zurich (which

thanks to the short connecting times

and the compactness of the airports

isn't any frouble at all), you can make

yourself at ease in a wide seat with a

comfortable head-rest, wide arms and

a fool-rest. So you have ample space

The food, too, is ample, though

well balanced. The different courses

are served individually and you can

choose from two or three alternative

main dishes, accompanied by selected

ice is provided by our well trained,

multilingual flight attendants.

flight.

And quile unusually attentive serv-

Which is something one appre-

ciates particularly - and which you can --

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to North America.

SWITZERLAN.

was impossible to confirm whether Congress. The 90-day period would —or how —the Israeli government apply to time period lasting from had formally informed the the U.S. the next payment due date, at the Embassy or Washington of its ac- end of December, until March

Only a few bours after Mr. Peres \$500-million payment, his month-21.4 percent.

If the September figures were projected on an annual basis, it would mean that Israel's inflation rate would he 800 percent per year - the highest in the world.

Finance Minister Yitzhak Modai said Mr. Peres revealed the American offer of a debt deferment, as well as his acceptance, at a meeting was asked about the reported debt deferment and replied, "I can't said Mr. Peres revealed the American offer of a debt deferment, as cabinet on the results of his talks in Washington last week with Presi-dent Ronald Reagan and other of-

Mr. Peres "did not ask for defer-

ment of any debts or interest thereon," Mr. Modai said in an interview, but since the Americans were the idea that an agreement has been "discussing the burden of foreign currency payments on the State of Israel — that includes purchasing of raw materials and military supplies - the administration came forward with an offer that if it can ease somewhat the situation it would be quite willing to defer payments of half a billion dollars for whatever is in their jurisidiction, namely 90 days. The prime minister accepted right away. So we have now a deferment." President Reagan has the power

talked about the debt postpone-ment as if it was already final, it for 90 days without consulting to defer collection of a foreign debt

The debt postponement, coupled informed the cabinet that the Unit-ed States was ready to defer the administration to give Israel imme-\$500-million payment, his month-old government was joited with the stallments — the full \$1.2 billion news that consumer prices had ris-en in September by an average of promised for fiscal 1985, would go a long way toward easing Israel's critical foreign currency shortages.

sovereignty, as in the days of the colonialist treaty ports when West-ern powers won big trading conces-Foreign reserves were last re-ported to be about \$1.7 billion dolsions from the crumbling Chinese lars, well below the \$3 billion dollar But it said protectionism "can only temporarily protect a nation's level fsraeli governments have always considered the safe minimum. industry and commerce, but from the long-term view it is a policy of

The most sensiove issue to be discussed at the party meeting, which diplomats say began last Fri-day, is price reform. About 25 perconfirm that report. Obviously we've talked about contingencies. I'm not aware there was any such cent of government spending now agreement. No decisions have been goes to subsidizing basic items such taken yet about whether it is needas food, housing and transport, and Prime Minister Zhao Ziyang has said this cannot go on indefinitely. ed or what moves might be most desirable. I would caution against M Assurance on Hong Kong Mr. Deng said in an article published Monday that China might extend the 50-year period during which it has pledged to preserve capitalism in Hong Kong after assuming control from Britain in 1997, The Associated Press reportant form Britain in 1997.

3 Share Nobel For Medicine

(Continued from Page 1) Ottoson said, adding that Dr. Kohler and Dt. Milstein had neglected

to patent their discovery.

Dr. Köhler's and Dr. Milstein's application is used to detect AIDS, the institute said. "One practical example is that Köhler has helped us to analyze the symptoms of pos-sible AIDS victims," an institute official said.

nts suffer a cata-e in their immune Rivals Share strophic decline in their immune systems, making them easy targets **Backgrounds** for infection. There is no known effective treatment for the disease and most AIDS victims will die of it, experts say. joined the junta in March 1980, and

munology adviser to the Institut Pasteur in Paris. He also was a research fellow at the California Institute of Technology from 1954 until 1955 and a professor of microbiology and chairman of the de- Mr. Ungo said in an interview partment of microbiology at the shortly after taking over the leader-University of Pittsburgh from 1962 ship of the Revolutionary Demo-Dr. Jerne's most important

Dr. Jerne currently is special im-

achievement was his predictions on ing the political base that has brought him to power, Mr. Zamora and Mr. Ungo have been working how the immune response is regulated by a complicated network consisting of antibodies and antianobodies. Monoclonal anobodies are units among groups outside the country,

of the immune system specifically as well as to maintain their ties with tailored by scientists in laboratories to seek specific cells in the body. The antibodies are considered unportant in cancer research, therapy and other medical pur-

The Nobel Peace Prize will be element in bringing a semblance of announced in Oslo Tuesday, fol-peace to El Salvador. owed by physics and chemistry

Duarte Appoints Negotiators Wednesday and economics on



would be the defense minister, General Carlos Eugenio Vides Ca-sanova; the minister for the presi-dency. Julio Adolfo Rey Prendes, and two vice presidents, Abraham Rodriguez and René Fortin Ma-Visiting ** **New York City?** Gramercy Park Hotel Distinguished 500 room hotel with excellent Restaurant, Cocktail Lounge,

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WORLD BRIEFS

British Coal Strike Talks Collapse

LONDON (AP) - Talks aimed at settling Britain's seven-month-old coal strike collapsed late Monday and the miners' union leader, Arthur Scargill, said there was no hope of an early end to the dispute.

He accused the Nacional Coal Board of effectively breaking off the

talks through their "complete intransigence and unwillingness to aegotiate." But Ian MacGregor, chairman of the state-owned National Coal Board, said: "We are the only people who have made any consessions." BELIING - Chinese Commu-

Earlier, there was optimism at the resumed negotiations aimed at settling the walkout, which union leaders called on March 12 against the state-run National Coal Board's plan to shut 20 money-losing mines and eliminiate 20,000 jobs. Last week, both sides studied a plan for thirdparty mediation in the dispute.

U.S. Plans Emergency Plant Seizures

NEW YORK (AP) — The U.S. government would be empowered to temporarily seize defense-related industrial plants and to censor international business telecommunications during national emergencies under policy of opening China to the out-side world, saying that in the pre-sent international climate countries plans proposed by the Federal Emergency Management Agency. 2

government spokesman said Monday.

James Holton, director of public affairs for the agency, said the powers

James Holton, director of public affairs for the agency, said the powers that would be sought from Congress in the event of a war or other national emergency were similar to those granted on a standby basis during World War II. He was responding to questions about a report Monday by a computer trade magazine, Datamation.

The proposal would give the government unlimited powers to seize computers and plants of high-technology industries and would establish an Office of Censorship to control telecommunications leaving the United States, making it a crime for companies to use secret codes, according to Datamatlon. It said many computer and telecommunications companies supposed to be covered by the proposals were surprised in bear of the plans.

Belgian Liberal Party Office Bombed

BRUSSELS (Renters) — A bomb exploded at a Liberal Party study

BRUSSELS (Reuters) — A bomb exploded at a Liberal Party study center here early Monday, the fourth bombing in the Belgian capital this month, police said. No one was injured.

An anonymous caller claiming to speak for the "Fighting Communist Cells" told the Belgian radio that the attack was aimed at "the center where the [French-speaking] Liberal Reformed Party's plans and speeches are drawn up." No one was injured, but damage was extensive.

The group has claimed responsibity for three other attacks this month aimed at subsidiaries of U.S. and West German companies, which it said supply equipment for NATO's cruise and Pershing-2 nuclear missiles. The Liberal Party supports NATO plans to deploy 48 cruise missiles in Belgium next year.

India Protests U.S. Stance on Pakistan

NEW DELHI (Reuters) - India on Monday expressed concern over a statement by the U.S. ambassador to Pakistan that Washington would help Pakistan if it were attacked by India and denied it was planning any

"The attempt to project India as a potential aggressor against Pakistan is motivated and reprehensible," a spokesman of India's External Affairs Ministry said. "Such statements alleging aggressive designs to India seem designed to justify in advance the supply of more arms, including sophisticated weapons like Hawkeye, to Pakistan," he added, referring to

the American airborne early warning systems.

Press reports last week quoted the U.S. ambassador to Pakistan. Deane Hinton, as saying that Washington would come to Islamabad's help if India attacked its neighbor. In a speech in Lahore, Pakistan, Mr. Hinton said without naming India that if there were an attack on Pakistan's eastern border the United States would not remain neutral.

Pope May Lift Curbs on Old Liturgy

VATICAN CITY (AP) — Pope John Paul II is preparing to lift some of the liturgical restrictions on the Tridentine Mass, which was banned by the Second Vatican Council triggering protests by some conservative clergy, Italian news agencies reported Monday.

The ANSA and AGI news agencies said the Congregation for the Divine Cult, on the pope's order, is drafting a circular on the Mass to be

sent to all bishops worldwide.

sent to all bishops worldwide.

They said the circular will outline ground rules for when the Mass can be celebrated under "special conditions." The conditions were not named. The lingry of the Tridentine Mass, established by Pope Pins Vin 1570, was ontlawed by the Second Vatican Council of 1962-65. The main differences between the old Mass and the new rite is that it is said in friends about bow long Hong Kong's capitalism will last after 1997, I say if 50 years is too short, let us talk about it again in 50 Latin, the priest does not face the congregation and the laity takes no part in reading the Bible. Modern Masses are normally said in the vernacular, years," Mr. Deng said in the article although it is still permissible to use Latin.

For the Record

The world chess champion, Anatoli Karpov, agreed to a draw Monday Kasparov. Mr. Karpov leads 4-0. It was the fourth consecutive draw in the match after Mr. Karpov established his lead.

Newspapers in Dhaka, Bangladesh, failed to appear Monday following a warning by authorities about coverage of Sunday's opposition rallies. The journalists' union brought printing to a halt after officials telephoned

newspapers allegedly setting out restrictions on rally reports. (AFP)
The risk of explosion appears to have receded aboard the Panamanian
gas tanker Gaz Fountain, hit in a Gulf air attack, apparently by Iran, on

Seven Israeli teen-agers on a bird-watching trip to the occupied West Bank were injured by an explosive charge Monday. The explosion occurred near a bus that had carried the Israelis on their outing southwest of the Palestinain city of Nablus.

Striking employees at Disneyland in Anaheim, California, reached a tentative settlement with negotiators for the amusement park late Sunday night after a 13-hour negotiating session. The workers had been on strike for 20 days. Details of the settlement were not disclosed. (LAT)

The Reverend Bruce Kent, general secretary of Britain's Campaign for Nuclear Disarmament, announced on Sunday he will give up his post next. Example 18 the cannot cope with the administrative and public dutils at the growing expanization. (UPI)

Both Sides Offer Proposals As El Salvador Talks Start

(Continued from Page 2 cast just before the talks began. gave no reason for his absence.] President Duarte, followed by 100 vehicles full of peasants, workers and supporters, reached La Pal-Presse reported from La Palma. A government spokesman said the ma an hour before the meeting He had left the capital shortly after daybreak, leading a three-hour "peace parade" to La Palma. other government negotiators

"I'm not here to get anything today," Mr. Duarte said before he entered La Palma. "I'm here to open the doors, to show that everyone can get through without pushing. The important thing is to sit down and discuss, to be ready to listen. Up to this minute, nobody has been willing to listen."

Both sides agreed to keep armed forces at least six miles (nine and a half kilometers) away from La Palma, and to leave security to the Roman Catholic Church, the Red Cross and Salvadoran Boy Scouts. The rebels have held La Palma for more than a year, except for occasional army forays into the town.

■ Rebels Express Pessinism Dan Williams of the Los Angeles Times reported from La Palma: Mr. Ungo and and Mr. Zamora

reached La Paima on Sunday eve- mined to give this dialogue the real ming in a Red Cross motor convoy content and seriousness that it defrom San Salvador, where they ar- serves."

conference, then drove into the hills buside town to meet with guerrilla leaviers.

In both the capital and La Pal-

rived in a Colombian Air Force

plane that had flown them from

They held an impromptu news

ma, the two expressed little opti-mism that the talks would succeed in ending the civil war.

Mr. Ungo said the rebels wan "to do everything to get peace," but warned that "there's no magic for-

"We do not want to create such expectations," be said.

Mr. Ungo said that during the first day of talks, "it is necessary to discover points in common to keep

The arrival of the two at Sai Salvador's international airport was the first public appearance of rebel leaders in the capital in several years. Among those in the welcoming party was one Salvadoran official, Gerardo Le Chevalier, 2 government 'spokesman. He did not shake hands with the rebels.

Speaking about Monday's meeting, Mr. Zamora said, "We have reservations about its being a serious dialogue. But we are deter-

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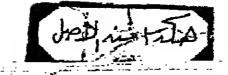
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Mondale Says 'Star Wars' **Defense Plan** Is a 'Hoax'

MINNEAPOLIS - Walter F. Mondale has called President Ronald Reagan's proposal to protect the United States with a space-based anti-missile system "a hoax" that relegates decisions about starting a nuclear war to a computer.

In a news conference after his paid political radio broadcast Sun-day, Mr. Mondale said that a top weapons scientist had told him that developing a "Star Wars" system that works was "unimaginable" in his lifetime.

"If a new system could truly protect our people from nuclear weap-ons," Mr. Mondale said, "I'd be for it. But based on what we know now, 'Star Wars' is a hoax."

.The Democratic presidential candidate's remarks set what his advisers said would be the tone for an abbreviated week of campaigning on foreign policy and arms control. Mr. Mondale and Mr. Reagan meet in their second dehate, which will be devoted to these topics, on

In his radio broadcast, Mr. Mondale characterized Mr. Reagan's policy: "If there's an arms agreement, oppose it. If there's a dangerous weapon, huy it. If the Pentagon wants a hlank check, sign it. If there's a crucial fact, don't learn it. If there's a diplomatic problem, militarize it. If there's a regional conflict, Americanize it. If your policies fail, blame someooe else."

Mr. Mondale said Mr. Reagan's proposal for an anti-missile space shield is a dangerous and an expen-sive escalation of the arms race.

"We're talking about an idea that might sound good, and research should go forward," Mr. Mondale said. "But where I disagree with the president is to launch officially a testing and deployment policy that develops these weapons loog before there's any justification for it."

Under "Star Wars," Mr. Mondale said, "almost by necessity the president must delegate to a computer the decision as to whether war should be started because there won't be time for the president to be involved. It has to be a decisioo made within one or two minutes or within seconds on some occasions. And what kind of a world is that?" He told his radio audience:

"The oext time you look up at the night sky, think of killer satel-



James A. Johnson

system, the other side will match

In a television appearance in New York, Mr. Mondale's running mate, Geraldine A. Ferraro, was questioned on several foreign po-licy topics. She said that she, as president, would "do whatever is necessary to protect this country." Asked if that meant launching nuclear weapons, she said, "Yes,"

Mr. Mondale's campaign chairman, James A. Johnson, appearing on a television interview program in Washington, raised the Sept. 20 truck bombing of the U.S. Embas-sy annex in East Beirut as an example of Mr. Reagan's "failure of leadership" in Lebanon specifically and in foreign affairs in general. (LAT, WP, NYT)

■ Democrats' Hopes Rise Sieven V. Roberts of The New York Times reported from Washing-

The revival of the Democratic presidential campaign following the Oct. 7 Reagan-Mondale debate has apparently dimmed the prospects for major Republican gains in the House of Representatives, according to strategists in both par-

By his strong performance in the televised contest, Mr. Mondale altered the dynamics of the congressional battle by energizing Democratic activists and forcing # Bush Visits the Elderly President Reagan to concentrate on his own race.

This led Representative Tony Coelho of California, who heads the Democratic Congressional Campaign Committee, to declare that the "big winners" in the debate were Democratic candidates for the House.

Republican strategists still hope to recapture enough momentum by Nov. 6 to alter the balance of power in the House, where Democrats are lites circling the Earth. And they now in control. But the Republi- lot of cheap shots recently. Today won't belong just to us. For there is cans are playing down talk of a I'm going to throw a yellow flag oothiog surer in the nuclear age. Jandslide and conceding that the said call a penalty on Mr. Mondale than this: If one side builds a new Democrats show new signs of life. and his teammate." ...

Reagan Says He Is Ready For Mondale In 2d Debate

The Associated Press TUSCALOOSA, Alabama -

President Ronald Reagan, saying he could hardly wait for his next debate with Walter F. Mondale, attacked the Democracic challenger Monday on foreign policy.

In a speech at the University of Alabama, the president quoted Mr. Mondale as having said the U.S.led invasion of Grenada in October 1983 eroded the United States' "moral authority" to criticize the

"I've never had any trouble crincizing them," Mr. Reagan said. On arriving in Alabama, Mr. Reagan was told that Mr. Mondale had promised to "have it out" in Sunday's foreign-policy debate with Mr. Reagan over U.S. policy in Lebanon. He replied, "I can

lo response to a onestion from a student, Mr. Reagan said he was determined to win approval of a constitutional amendment to per-mit voluntary prayer in public

"We didn't ask for some planned prayer the politicians would write," he added, and then appealed to his audience to "let your representa-tives know how you feel."

Mr. Reagan also said the De-partment of Education was studyne ways to ensure that reductions in U.S. government loans to students "do not penalize people who actually need and deserve help and cannot get it otherwise."

The president said the administration had found "there were some people who were borrowing college loans who could well afford to send their sons and daughters to college ... and then huying government paper, investing in government paper to make a profit on interest from the government that made the loans to them in the first place."

Vice President George Bush ac-cused Mr. Mondale and the Democratic vice-presidential candidate Geraldine A. Ferraro, on Monday of "acting disgracefully" and "needlessly frightening" the elderly by charging that Mr. Reagan will cut Social Security benefits, The Associated Press reported from Los Angeles.

Speaking at a retirement com-munity, Mr. Bush declared, "Our opponents have been getting off a

Social Security Issue — A Game of One-Upmanship speech for the Republican presi- as a metaphor for their larger dif- them." This left open the question says economic growth will bring

Washington Post Service dential nominee, Barry Goldwater, WASHINGTON — The Social shat Social Security should be

Security system has become a leading issue in the presidential cam- had trouble with the issue, and it paign in a curious ioverse bidding may cost him support again this cized Mr. Reagan for proposed Sowar as to which candidate — President Ronald Reagan or Walter F. Mondale - will do the least to the program if elected.

The politics of the competition is obvious. Almost every American worker pays into the system, which provides retirement, disability and survivor benefits. One-seventh of the population looks to it for in-

But the candidates' promises also have had other effects. By pledging out to cut benefits in a program that now represents about a fifth of the federal budget, the presidential contestants have taken off the table one of the most important means of trimming the \$170billion federal deficit that both insist they want to reduce.

Their one-upmanship also has worked in some ways to perpetuate the mythology that has surrounded, and to some extent blocked reform of, Social Security over the

An example of both points came in the presidential debate a week ago when Mr. Reagan mistakenly sserted that "Social Security has oothing to do with the delicit." "Social Security is totally funded

by the payroll tax levied on em-ployer and employee," he said, "If you reduce the outgo of Social Security, that money would not go into the general fund to reduce a deficit. It would go into the Social Security trust fund, Social Security has oothing to do with balancing a budget or erasing or lowering the

In fact, Social Security has been part of the federal budget since 1969, when President Lyndon B. Johnson "unified" the budget at the recommendation of a special commission. The system is selfcontained in that its taxes can be spent only for benefits, and sur-phases accumulate. But the taxes count as federal revenues; the benefits count as federal spending.

Thus, if spending is lowered, the size of the deficit is reduced. Since Mr. Reagan suggested 20 years ago in a nationally televised

Famed Boardwalk Damaged The Associated Press

ATLANTIC CITY, New Jersey - A fire broke out early Monday under the boardwalk and spread quickly through a stretch of stores, causing more than \$2 million in damage, authorities said. Destroyed were a 100-yard (91-meter) section of the boardwalk and Fralinger's, a popular salt water taffy spot. Two firefighters were injured slightly from smoke inhalation.

dale debate Oct. 7 showed that Mr.

Mondale enjoyed a sharply im-

proved standing among voters over

The emergence of Social Security

as a volatile element in the presi-

Charges.

Mr. Mondale, trying to drive home the "fairness" issue, has criti-A Washington Post-ABC News poll taken after the Reagan-Mon-

This is another in an occasional se-

deotial campaign has brought sending their children to college. along many other myths and Mr. Mondale has tried to portray Mr. Reagan as an insensitive budget-slasher with a "secret plan" to trim Social Security benefits in a second term. Mr. Reagan has tried to portray Mr. Mondale as a tax-

raiser who again would take a bite out of workers' paychecks. Both tended to overlook the fact that the last major Social Security financing crisis was resolved with a bipartisan compromise that included a carefully occoriated package of benefit cuts and payroll tax increases. Republicans accepted the tax increases they did oot like,

Democrats the benefit cuts. Mr. Reagan and Mr. Mondale in some ways are using Social Security

dential nominee, Barry Goldwater. ferences on tax and spending po- of what would happen to future down the deficit without tax in-

Issues '84

ries about issues facing Americans during the election campaign.

est" senior citizens and widows Mr. Reagan, trying to drive home his claim that Mr. Mondale would raise taxes, has linked the former vice president to the 1977 Social Security payroll tax increase, "the biggest single tax increase in our nation's history."

Generational politics also seemed to filter into the arguments. Mr. Reagan has done well among younger voters and focused his fire on tax increases, which many of them feel most directly; Mr. Mondale has stressed beoefit cuts in as a way to instill doubt about Mr. Reagan's intentions among traditional

During the debate, Mr. Reagan

When the candidates "focus on a economist and an informal Reagan adviser who headed the Social Sely eliminate the possibility of ulti-

promise. Reagan would increase defense vent in the short term.

\$930-billioo federal budget can be targeted for possible cuts, and the

for "the people that are now getting tax increases instead. Mr. Reagan end of the decade.

beneficiaries. After prodding from creases. But both are pinning their Mr. Mondale, the president ex- hopes on some future spending panded his pledge to include future cuts, although oeither has com-

pletely detailed his plans. Created in the Depression, Solist of who will out cut what," said cial Security was vastly expanded Alan Greenspan, a New York in the postwar period of economic growth by adding new categories of beneficiaries. Benefits were incurity commission, they "effective- creased as growth produced a surplus of payroll tax revenues. Finalmately coming to grips" with the ly, in 1972, henefits were deficit through a bipartisan com- automatically linked to inflation.

But a retrenchment began to the Already, numerous sections of late 1970s as the economy stagnatthe hudget cannot be cut, including ed and runaway inflation drove up interest payments on the national benefits. The 1977 rescue package debt, an estimated \$130 billion this was largely a tax increase; by 1981 year, and defense, \$266 billion this another retrenchment loomed as year. Both Mr. Mondale and Mr. inevitable to keep the system sol-

spending, but at different rates.
Adding Social Security to this list adds \$189 billion to that total.

Mr. Reagan won some early benefit cuts from Congress, but a big second package of henefit reduc-Mr. Reagan won some early bendds \$189 billion to that total. second package of henefit reduc-in other words, with all these tions in May 1981 proved to be a doors closed, less than half the political fiasco that led to the Greenspan commission.

The big savings in the 1983 bairemainder already has carried the lout package came from a six-brunt of the deepest cuts in Mr. month delay in the automatic costof-living increase, and the Mr. Mondale also has ruled out escalation of scheduled payroll tax cuts in other areas, such as student increases. The system's trustees say promised never to reduce benefits aid and Medicare. He has proposed it is now sound through at least the

CAMPAIGN BRIEFS

Cuomo Helps a Friend in California

LOS ANGELES (LAT) - If Governor Mario Cuomo of New York ever decides to run for president, he will have a well-known campaign chairman in California — the speaker of the assembly. Willie N. Brown. Governor Cuomo, who rarely leaves his state for more than 24 hours, flew to Los Angeles Sunday night to do a special favor for Mr. Brown. He agreed to be the keynote speaker for Mr. Brown's annual Southern California fund-raiser.

"I called the governor a few weeks ago and told him about all the trouble we were having and asked if he could come out and speak to us." Mr. Brown said Sunday night at his dinner, which drew more than 900 people at \$500 each.

Mr. Brown introduced Mr. Cuomo as "the man who this nation will be prepared to fullow when he so chooses to lead." In his speech, Mr. Cuomo praised the Democratic presidential candidate, Walter F. Mondale, and criticized President Ronald Reagan.

Baker Will Seek Presidency in 1988

WASHINGTON (UPI) - The Senate Republican leader, Howard H. Baker Jr., retiring after 18 years in Congress, has a personal commitment to seek the presidency to 1988 and will spend most of the oext four years "I would like to run for president," the Tennessean said last week

before Congress adjourned. "That's my commitment, but it's not to run under any and every circumstance."

Senator Baker, 59, has been majority leader for the past four years and has led the Senate GOP for eight years. He said he made his decision not to seek a fourth term after the 1978 election and, "I have not had one single pang of regret, oot one." He said he decided to leave the Senate "because 18 years is long

enough" and not because he is going after the 1988 Republican presiden-But he said running for president is such a "long-term and full-time job", that it has become difficult to seek the White House while holding

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special lounge facilities. Make sure you've got a seat where you want to sit. (Upstairs if you don't smoke, downstairs if you do.).

And while you're

selecting your seat, make sure you've got the widest Business Class seat in the air.

Make sure it's got a generous recline and you've got the comfort of extra leg



Make sure you've got a choice of menus, and that the food is

served on elegant china with fine cutlery and table linen. Make sure you've got French wine

and champagne from Moet and Chandon. (Don't forget the cheese board and fruit basket.)

Make sure you've got a comprehensive selection of business reading material.

Make sure you've got an electronic headset and a pair of comfort socks. Make sure you've got

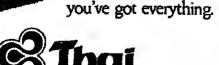
someone to fuss over you. (Only an airline with one cabin attendant for every ten passengers can make you've got that.)

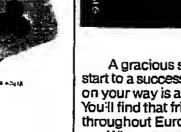
And make sure you've got an airline whose route network can take you to 40 different destinations

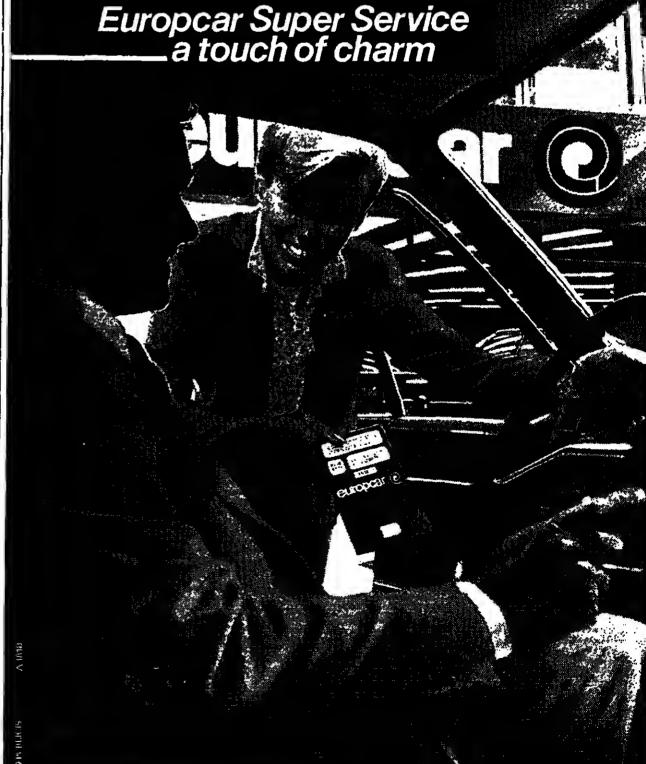


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98th Congress: Defiant, Partisan, but Timid on Tough Issues

By Martin Tolchin New York Times Service WASHINGTON - The 98th Congress slowed the momentum of President Ronald Reagan's efforts to change the scope and direction of government by restoring funds for health, education and welfare and reducing his military spending

The session, which adjourned Friday, was full of partisan warfare between Mr. Reagan and Democrais. They traded charges about who was to blame for problems ranging from deficits to the bomb-

ings in Lebanon.

Mr. Reagan's political magic, manifest in public opinion polls, was scarcely evident on Capitol Hill. Unlike its predecessor, the 98th Congress repeatedly defied the president on economic and military issues. But it was timid in tackling some of the tough issues.

A proposed overhaul of the immigration laws died in a House-Senate conference; a major civil rights bill overwhelmingly approved by the Democratic-controlled House was killed in the Republican-led Senate, and a banking deregulation bill that the Senate overwhelmingly approved was scuttled by a House committee.

"It was not as productive a session as I would have liked," said Representative Jim Wright, Democrat of Texas, the majority leader. The 97th Congress gave Mr. Reagan the bills be sought on

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Robert H. Michel

spending, taxes and the military. The 98th Congress balked at further cuts in social spending and reduced by more than half the in-

crease he sought for the military. "This Congress has provided a safety net against the excesses of Ronald Reagan," said the speaker of the House, Thomas P. O'Neill Jr., Democrat of Massachusetts.

A different perspective was offered by Representative Robert H. Michel, Republican of Illinois, the minnity leader.

"This Congress was one of the most partisan and unproductive in

The president's coalition in the previous Congress was eroded by the influx of 25 new House Democrats, who altered the balance of power in favor of the Democrats.

Mr. Reagan, whose word was law two years ago, proved unable to persuade Congress to approve a proposed amendment to the Constitution requiring a balanced bud-get and a school prayer amend-ment. He also failed to get tuition tax credits for parents with children in private schools or a program to provide tax and wage incentives to create urban jobs.

The Congress also refused to give the president the power to veto specific items in budget bills.

The chaos of the closing days, in which frustrated lawmakers sought to attach bundreds of bills to a \$470-billion omnibus spending bill, gave rise to a consensus that congressional procedures had to be revised to avoid such 11th-hour ma-

Both parties in Congress were beset by internal strife. The congressional Democrats who endorsed Walter F. Mondale last winter gave his presidential camapign its first major block of delegates. But many Democrats began disassociating themselves from his hard-pressed campaign this fall, to the dismay of the leadership.

An aggressive band of conserva-tive House Republicans challenged their leadership's occasional calls for cooperation with the Democrats. But Senate Republicans continued in display unusual unity.

Agence France-Presse PIETERMARITZBURG.

tivists detained without trial.

South Africa's security laws.

Much of the last session was spent marking time waiting for White House officials and congres-

again next year.

Jim Wright

Failure to reach agreement also held up a \$932-billion budget reso-lution for fiscal 1985, that included

a deficit of \$181 billion.

On defense issues, both the 97th and 98th sessions were marked by

MX missiles to 15 from the 40 Mr. Reagan had requested as part of a \$293-billion military spending bill. Congress further provided that those 15 missiles must be approved

Congress also barred aid to the rebels in Nicaragua through next Feb. 28. At that time it could be restored only by votes in both houses after a presidential certification that the Sandinist government was undermining its neighbors. Congress rejected a ban on placing U.S. combat forces in Central America, but it did pass a resolution expressing disapproval of

The Senate killed a Housepassed resolution that called for a munual and verifiable freeze on nuclear weapons for both the United States and the Soviet Union.

Congress heeded the president's request for funds to El Salvador. It approved \$62 million in supplemental military aid for El Salvador. House Democratic leaders were in addition to \$64.8 million that had been previously appropriated. Ratification of a United Nations

convention that calls for specific steps to prevent and punish genocide was delayed again, as it has been since 1949. But the Scante did vote to support its principles and declared its intention to act expeditiously in the next Congress.

In domestie affairs, one of the major congressional achievements was adoption of an anti-crime package. It reforms federal bail and sentencing procedures, revises the insanity defense to place the burden of proof on the defendant to tin Luther King Jr.

Congress reduced the number of prove insanity and increases the EX missiles to 15 from the 40 Mr. trafficking in dangerous drugs.

Reagan's major proposals: rein-statement of the death penalty for some federal crimes and revisions in rules excluding illegally obtained evidence from criminal trials.

After rejecting a school prayer amendment, Congress did enact legislation requiring public schools receiving federal funds to allow access to school facilities by any student religious or political group if the school permitted other extracurricular groups to meet in the

In response to complaints about arbitrary benefit cutoffs, Congress approved standards that must be met before a person who receives Social Security disability benefits can be removed from the rolls. It also approved an increase in the cost-of-living adjustment for Social Security beneficiaries.

The Congress passed and the president has signed into law the Women's Pension Equity Act. This gives spouses the right to the pensions of workers who die before retirement age, provides for one-year maternity and paternity leaves and makes other changes intended to provide more equitable treatment of women.

Congress approved legislation to withhold some highway funds from states that failed to raise their minimum drinking age to 21.

The 98th Congress established a new legal boliday commemorating the birthday of the Reverend Mar-

Nicaragua Rebels Given Warfare Manual by CIA

But Congress failed to adopt Mr. Handbook Urges 'Selective' Violence To 'Neutralize' Sandinist Officials

> By Robert Parry Associated Press

WASHINGTON — The Central Intelligence Agency produced a psychological warfare manual for Nicaraguan rebels that instructs them to hire professional criminals for "selective jobs" and says some government officials can be "neutralized" with the "selective use of violence," according to intelligence

The 90-page manual, written in Spanish, also urges the rebels to create a "martyr" by arranging a violent demonstration that leads to the death of one of their supporters, and it tells how to coerce Nicaraguans into carrying out assignments against their will.

The authenticity of a duplicated copy of the book and the CIA's role in its production were confirmed independently by U.S. intelligence sources, who insisted on anonym-

Produced by the CIA about a year ago, the manual. "Psychological Operations in Guerrilla War. was distributed among the Honduran-based Nicaraguan Democratic Force, the sources said. A source familiar with the book said it was sent out at about the same time the agency supplied a booklet in comic book-style instructing Nicaraguans how to sabotage their government.

The nrganization's president, Adolfo Calero Portocarrero, whose group is the largest rebel faction, said be first saw the manual "less than a year ago" and that it was given only to "our top people." He denied the CIA produced it, claiming it was a "contribution" from a supporter whose name he could not

Mr. Calero said that while the manual presents what be called "some applicable ideas," it also contained things "we would not accept and we do not practice. It talks about terrorism, which is

something we haven't done,"
A CIA spokesman, George Lauder, refused comment on the man-

Although the Nicaraguan government and Americans living in the country have accused the rebel organization of murdering and kidnapping civilian officials, it could not be determined that any of the actions recommended by the manual were being carried out.

The manual emphasizes the need for political propaganda in a guer-rilla war and includes instructions on how to conduct psychological operations aimed to create resistance to the government, it coun-sels rebels against using "explicit

tion, as that could cost support. But the manual endorses the "selective use of violence" against Nicaraguan judges, police and security officials. It says such people can be "neutralized," but that the targets should be selected carefully based on their unpopularity with the people and the "level of violence necespespite Invisib

sary to carry out the change." The book does not use the words "assassinate" or "kill," although references to "danger to other individuals in the area of the target" and to assessing likely replacements suggest that the goal is to remove the officials physically.

An executive order signed by President Ronald Reagan on Dec 4, 1981, said no U.S. government employee "shall engage in or conspire to engage in assassination and adds that no intelligence agency "shall participate in or request any person to undertake activities

forbidden by this order."

The manual says: "If possible professional criminals should be hired to carry out specific, selective "jobs." The precise nature of those "jobs" — "*trabajos*" in the original Spanish — is not explained.

Mr. Reagan, who has accused the Sandinists of aiding Marxist guerrillas in El Salvador, authorized covert action in Nicaragua in December 1981.

Sandinist Rivals Are Out of Poll

MANAGUA - The last hopes for a postponement of Nicaragua's Nov. 4 election and participation of the major opposition coalition disappeared as the Sandinist government, the opposition and the principal outside mediator agreed there was no point in continuing

the effort. In a news conference here Sunday after two days of talks, former Chancellor Willy Brands of West Germany said he knew the effort was useless even before be arrived for a final try at bringing the two sides together. Mr. Brandt, repre-senting the Socialist International had been one of the mediators in talks between the Sandinists and the opposition Nicaraguan Democratic Coordinator, led by Arturo Josè Cruz, in Brazil earlier this month.

Mr. Brandt said Sunday that he considered the elections "a step forward for Nicaragua" even without the participation of Mr. Cruz.



sional leaders to agree on a military spending package. A compromise was ultimately reached between the House and Senate.

then incensed when Mr. Reagan blamed them for the ensuing de-

Congress did approve a major tax package to raise \$50 billion through the 1987 fiscal year as part of the Deficit Reduction Act, a package reducing deficits by \$63 billion through 1987.

frequent tension between Congress

U.K. Labor Party Envoy Visits 3 Jailed Activists in S. Africa African press and has drawn further criticism from the South Afri-

can foreign minister, R. F. Botha,

South Africa — The spokesman on Southern African affairs for Brit-ain's opposition Labor Party, Donbecause of the fugitives. After Mr. Anderson's expressed ald Anderson, met here Monday in solidarity with people detained without trial on his arrival Sunday. prison with three anti-apartheid ac-Mr. Botha asked why the previous Labor government in Britain ap-plied similar laws in Northern Ire-They were arrested Oct. 6 when they left the British Consulate in Durban, where they had taken ref-uge with three others to evade arland to combat the Irisb Republican Army, and which black-ruled rest on unspecified charges under African country would have allowed him to visit detainees and Mr. Anderson visited the three condemn its government.

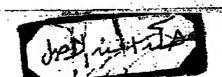
remaining in the consulate on Sun-Mr. Anderson replied, "Firstly the IRA is a terrorist organization. By contrast those (UDF members) Zac Yacoob, lawyer for all six of swept up by the security authorities as detainees did no more than urge the activists, who are members of the United Democratic Front and the Natal Indian Congress, said 'Monday's meeting lasted for about a nonviolent boycott to elections. He referred to elections in August for separate houses of Parliament Mr. Anderson's visit has been for South Africa's Indian and extensively covered by the South mixed race communities.



Donald Anderson, British Labor Party spokesman on Southern African affairs, leaves the South African prison where he visited three detained anti-apartheid activists.

"My head is spinning from all this talk about software. Help me get my bearings!"





Breaks Soviet

By James Markham

New York Times Service

quarantine imposed by the Soviet Union on its Eastern European al-

lies, President Nicolae Ceausescu

of Romania began a visit Monday

to West Germany that underscored

his efforts to forge a foreign policy

independent of Moscow's dictates.

nian president has assumed an un-usual significance for Chancellor Helmut Kohl's government, which

is keen to demonstrate that it is sustaining a dialogue with Eastern

Europe despite the prevailing frost-iness between Washington and

Mr. Ceausescu is the first War-saw Pact head of state to visit a

NATO country since the Soviet Union abandoned nuclear arms

talks with the United States last

year in protest over the deployment of U.S. medium-range missiles in West Germany, Italy and Britain.

Last month, in quick sequence, both East Germany's Communist party chief, Erich Hunecker, and President Todor Zhivkov of Bul-

garia abruptly called off planned visits to West Germany, evidently bowing to stiff pressure from the Soviet Union.

The Soviet leadership is seen here as determined to punish Mr.

Kohl for accepting the U.S. mis-

siles last year, to demonstrate unity within the Warsaw Pact and, ac-

cording in some diplomats, to as-sert its sway over its European al-

lies before embarking on a renewed dialogue with the United States.

But Mr. Ceausescu, who earlier

this year defied the Soviet-led boy-

cott of the Los Angeles Olympics.

immediately made it clear after the Honecker and Zhivkov decisions

that he did not intend to down-

grade Romania's ties with its most

important Western trading partner by calling off his own trip. The

Romanian president did, however,

reduce an extensive five-day itiner-

ary to a two-day stay centered on

The arrival of Mr. Ceausescu

here coincided with the start in Par-

is of a two-day visit by Janos Ka-

dar, the veteran Hungarian Com-

munist Party leader, who has

cultivated close economic ties with

The two-day stay by the Roma-

BONN - Breaking a political

Quarantine

a Rebels Given Manual by Cl ges Selective Violence

Sandinist Officials

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Despite a Slow Start, 'Invisible Progress' Seen at Security Talks

By Don Cook

curity and Disarmament opened and a full stop in Stockholm. here in January with considerable

with the West on arms control.

third session here last week, there cept in stail." had still been no visible progress, but there had been what the Polish ambassador. Włodzimierz Kooarsky, called "invisible progress."

Ambassador Carl Lidgard of Sweden, ehairman of a group of nine neutral and nonaligned states. said: "We have not been marking time, and there are some signs now very low point."
The Norwegian ambassadur.

Leif Mevik, a veteran of more than a decade of these conferences, going back to Helsinki in 1973, said: "We are waiting, but we have not been wasting our time. It's all pretty tiresome and certainly oot news, but all the Western speeches and interventions since January have been laying the groundwork in detail for negotiations whenever the Soviets are ready to start."

In the opinion of a seninr American delegate, even though there have been no negotiations as such here in the last nine months, all the basic elements are in place for movement in the new year if the Russians decide to start doing busi-

ness. In the three sessions here since ference building in the center of town. Even though the speeches deal with the same basic subject how to build military confidence between East and West through mutual security arrangements the conference has yet to decide how to move from talking to nego-

According to Western sources, until about April the chief Soviet delegate, Oleg A. Grinevsky, seemed to be genuinely working toward moving ahead and to be in general accord with the broad

stantin U. Chernenko, the rising Les Angeles Times Service influence of Foreign Minister An-STOCKHOLM — The 35-na- drei A. Gromyko, the Soviet boyinfluence of Foreign Minister Antion Conference on European Se- cott of the 1984 Olympic Games

"Grioevsky," said an ambassafanfare, but the delegates have not dor who sees him virtually every yet agreed even on how to start the negotiations.

Nonetbeless, this conference

day, is an intelligent and experienced professional diplomat, businesslike and straightforward and may yet provide the forum for the pleasant to deal with. But the Sovi-Soviet Union to signal, in the next ets . . . are very much on the defenfew months, a change of course sive often falling back on the line toward resumption of a dialogue that they are not prepared to discuss things, which simply means When the conference ended its that they have oo instructions ex-

> The West's main thread of optimism when the conference resumes Nov. 6 is that the Russians may seree to a formula that was proposed weeks ago by the nonaligned states to get down to real negotiations by setting up two working-



President Richard von Weizsäcker of West Germany, right, accompanied President Nicolae Ceausescu of Romania on the Communist leader's arrival in Bonn on Monday.

time, and there are some signs now that the Soviets may be preparing to see things move forward. We are trying to build trust and confidence, but we are starting from a Albania Cautiously Looks for Friends Greece, Italy Feel a Thaw in Formerly Chilly Relations

By Henry Kamm New York Times Service

ATHENS - Government officials here say that Albania is trying to improve relations with Greece.
In Rome, Italian diplomats say that they have reached a similar conclusion about relations between

Greece and Italy are among the few Western nations that keep embassies in Tirana, the capital of Albania. But the diplomatic relationship has not led to more substantial bonds.

Italy and Albania.

Albania, though Communist, is January, the delegates have gath- not allied with any other Commuered four times a week at the con-nist country and is a member of the bloc of nations that regard themselves as nonaligned.

The cautious warming of the Greek-Albanian relacionship led last spring to a visit bere by an Albanian deputy foreign minister, Mubamet Kapflani. A Greek depn-ty foreign minister, Karolos Papoulias, is scheduled to return the visit next month.

The Greek government is reported to be pleased enough with the ture by beginning to train Greek-trend that it may be ready to shelve, language teachers for the Greek mi-an issue that has troubled relations norty.

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It believes that a formal Albanian act is required to end it.

Albania says it was Italy that made war and that both Albania and Greece signed the Paris docu-ment that ended the war in Europe, in effect restoring peace. Albania also notes that the opening of dip-lomatic relations in 1971 meant they had made peace.

Past Greek governments avoided burying the matter because of reported pressure from ethnic Greeks in southern Albania. Some of them are said to consider their area part of the Greek region of Epirus.

The present Greek Socialist government is reported to believe that it can do more for the ethnic Greek minority by improving relations with Albania (han by pushing unrealistic territorial claims.

Greece has also opened on a daily basis one of the two bordercrossing points, previously passable only two days a week. Albania is expected to make a

similar move in another area soon, Moreover, there are indications that Albania may soon make a ges-

Western objectives for the conference.

Then came the death of the Soviet president. Yuri V. Andropov, in
February, his replacement by Kon
Together and training to explain Albania's move toing to explai

The analysts said Albania first tried to move toward an improvement with Yugoslavia, another independent-minded Communist country. That initiative failed and Albania is now making cautious approaches to the two nearby non-Communist countries.

Albania Breaks Off Talks

Albania on Saturday blamed the Yugoslav government for causing disruption of bilateral talks on cultural cooperation. It also accused Yugoslavia of a policy of "cultural genocide" against ethnic Albanians living within its borders. The Associated Press reported from Vienna.

The talks in Belgrade started early last week, but officials sent from Tirana quit abruptly. The Albanian side accused the Yugoslavs of a "provocative, obstructionist and incomprehensible attitude."

In a lengthy editorial, carried by the state-run news agency ATA, the Albanian Communist Party newspaper Zeri i Popullit charged that the Yugoslav side insisted that the term "the autonomous socialist region of Kosova" he omitted in a program on cultural exchange.

In a long interview carried Mon-day by Die Welt, Mr. Ceausescu Kosovo, called Kosova in Albacalled upon the United States to halt the deployment of medium-range missiles in Western Europe. He said that "simultaneously" the Soviet Union should take "a corresponding slep."

Bombings Reported at Zhivkov Visits Ceausescu Visits Bonn,

off in two towns on the day they were visited by Bulgaria's leader. President Todor Zhivkny. The bombings were said to have killed at least six persons.

ia, one of Eastern Europe's most div railroad station. It denied there Ploydiv and Varna. Western diplomats are still trying to piece togeth-

At the same time, unconfirmed reports circulatiog among the 1.5 million inhabitants of the capital, Sofia, about bomb attacks in other lowns as far apart as the northern Danube settlement of Ruse and the Black Sea town of Burgas,

er details of the incidents.

Authorities announced Oct. 9 persons. that a man, Plamen Antonov Pen-

mats said those incidents were time alty toll, if any, is unknown. related to any recent events.

said Sept. 21 that there had been

But diplomats, and many Bulgarians speaking privately, said they were certain there were at least two apparently coordinated bomb explosinns in Ploydiv and Varna on Aug. 30.
Diplomats said that a bomb

went off at evening rush hour at the railroad statum of Ploydiv, Bulgaria's second city, killing at least six

The second explosion was said to ture of grievance.

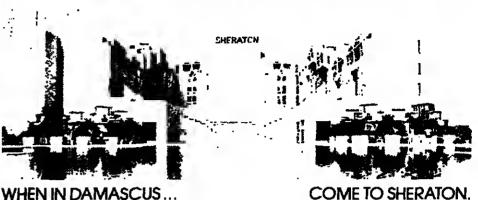
SOFIA — Unconfirmed reports ing parcel bombs that killed at least the airport of Varna on the Black are circulating that bombs were set three persons in April. But diplo- Sea. Details are slight and the casu-

Diplomats said Mr. Zhivkov, 73, In the nnly official comment to who has been in power 30 years. date, the state news agency BTA was traveling back from his summer vacation near Varna to Sofia The explosions - rare in Bulgar- "an act of criminal nature" at Ploy- and visited Ploydiv to check on a model collective farm that was to stable societies — reportedly took had been bomb attacks in other be shown to a Soviet Politiburo place six weeks ago in the towns of cities.

be shown to a Soviet Politiburo member, Mikhail S. Gorbachov, 10

days later. Nobody is suggesting an attempt nn the life of Mr. Zhivkov, an avuncular figure who enjoys a considerable degree of genuine popularity within Bulgaria.

But diplomats said the placing of explosive devices at towns visited by Mr. Zhivkov clearly indicates the incidents were an anti-state ges-



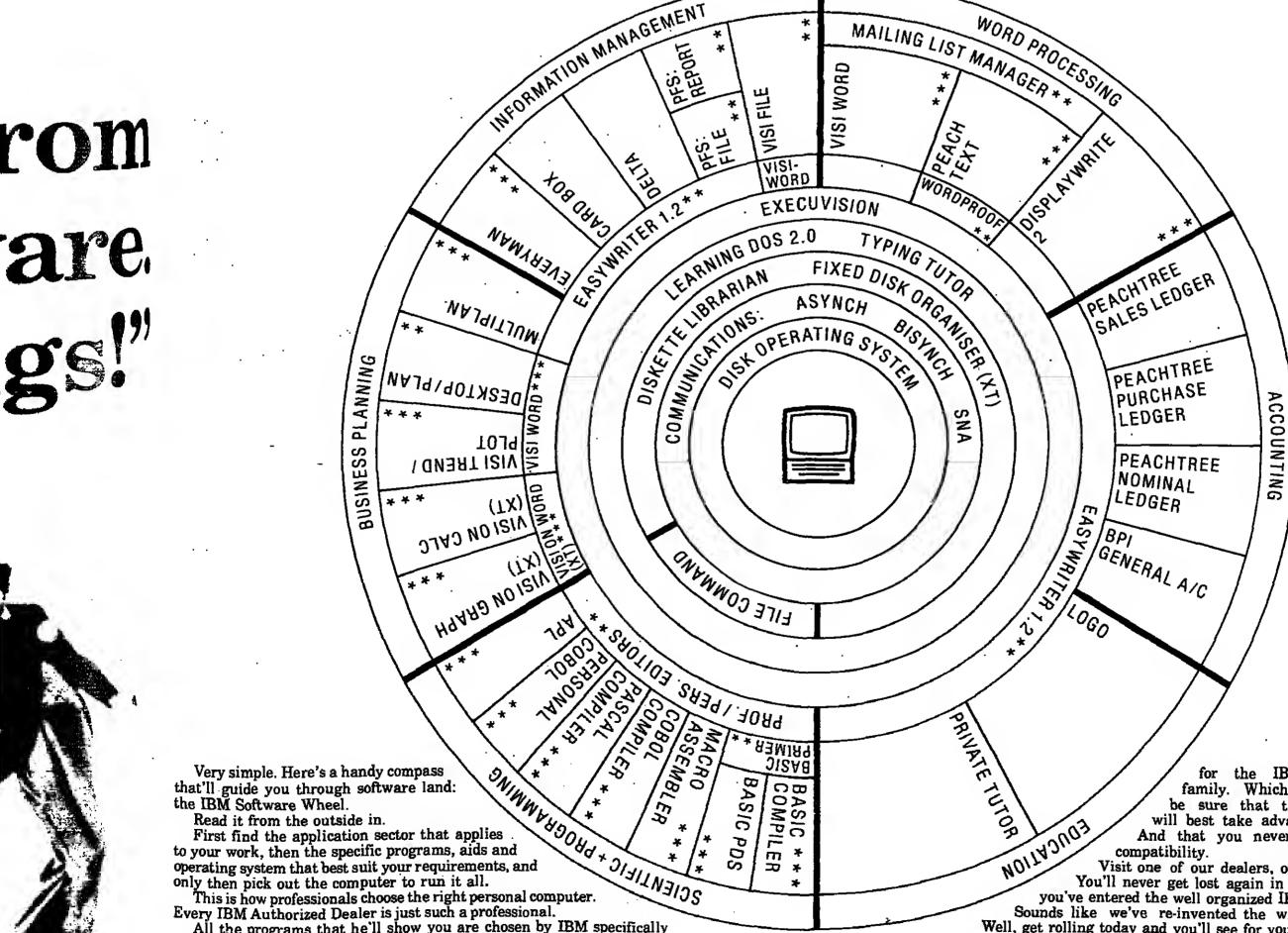
Endwing whele you're going is knowing where to stay At the malestic Elamasaus Shellatan Hatel we affer you understroop comfort and subjets service and labilities now trenjoy out e-plic gardens ruvultius registation and large spanking pool And you'll especially appreciate being within easy reach of all commercial and diplomate points in tawn Surround yourself in modern elegance amia the ancient civilizations of the world's oldest city Come to Sherator in Damascus you'll leve the life

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The Drift to Unilateralism

The tragic and despicable bomb attack riday in Brighton overshadows the impor-Friday in Brighton overshadows the importance of what was said and done at the Conservative Party conference there, as well as what Labor Party members said and did the week before at their own conference in Blackpool. Nonetheless, there is one result of the Labor conference that must be noted. for it weighs significantly upon the future of the Western alliance.

This year the Labor Party not only listened to ouclear unilateralist speeches and cheered their fine sentiments, but actually and formally committed a future Labor government to expel American nuclear forces from Britain and to give up the country's own nuclear defenses.

Clearly the Labor Party's statement is in part a reaction to what has been happening in Washington. The arms-control policy of the Reagan administration has commonly been seen abroad - by Britain's left and in other countries as well - as a policy of obstructing arms control. But the problem has older and deeper sources. There is deepening trans-Atlantic disagreement upon bow the Soviet threat is to be assessed. Washington, in the last decade, has taken a view of the Soviet Union as much more aggressive, more determined to acquire and exploit military superiority, than most Europeans are prepared to accept.

In the past year, President Reagan and the U.S. government have moved closer toward an accommodation with European views; the influence of the more practical and less ideological men in Mr. Reagan's entourage has increased. The president has a considerable record, both in California's governorship and in the White House, of dramatie statement followed by practical compromise. Certainly he is now looking for movement on the arms issue, and it is not unreasonable to predict, depending on who his

In the vice presidential debate, so far as a mastery of the facts of foreign policy is con-cerned, who won? Vice President George Bush

said a good deal that could be argued with —
the administration's standard, defensive posi-

tions on the multiple Lebanon bombings and

on the stalemate in arms control with the

Soviet Union, for instance - but be said it in a

way indicating an easy familiarity with the

material and a competence belitting his long experience in international affairs. Not much

that was factually questionable; the likeliest item was his placement of blame for the col-

lapse of the "walk in the woods" formula for

reducing ouclear missiles in Europe. The Rus-

sians, said Mr. Bush, "gunned it down first."
There is contention on that point from experts.

He asserted that the difference between Nic-

aragua and El Salvador on human rights is one of "night and day," saying the former is "de-void of buman oghts" and the latter is "strug-

gling to perfect [its] democracy." This is the

rationale for the administration's hard line on

Managua and its favor for President José Na-

poleon Duarte of El Salvador, but the Bush

of suspense when the Democratic vice presi-

dential candidate, whose knowledge of foreign

affairs comes mostly from briefings, set herself

the task of listing the members of the Conta-

Representative Geraldine Ferraro was cot

ipelling in this area. There was a moment

formulation overstates the case.

ground with the European governments.

Nonetheless, disagreements now run too deep to be remedied by mere shifts in policy emphasis. Vulnerabilities are seen differently on the two sides of the Atlantic, and there are different fears and ambitions as well. Nuclear unilateralism in Western Europe is meeting, and being reinforced by, a growing foreign policy unilateralism in the United States. Americans, reasonably enough, are asking why the United States should be expected to spend proportionately more on Europe's defense than Europeans are prepared to do, and to run nuclear risks the Europeans refuse --- or scorn.

For many years, the Mansfield amendment, which called for withdrawal of U.S. troops from the North Atlantic Treaty Organization, was offered in the Senate and ritually rejected, serving as a kind of temperature-taking of alliance sentiment on the American side of the Atlantic. More recently, Senator Sam Nunn's motions, calling for the United States to withdraw from Europe if there is not drastic change in European spending on NATO, have become a regular event. These, unlike the Mansfield amend-

ment, have become a serious matter. But European nuclear unilateralism is also serious. It is a serious matter that the Labor Party - and earlier, in West Germany, the Social Democratic Party, both of them once bedrock supporters of the alli-ance — should have adopted what are not merely anti-ouclear positions but implicitly,

dora group. She got it right, but otherwise, she

did not handle Central America in a reassuring

manner. She was wrong when she said the administration "has not been pushing" El Salvador on rights. You could argue whether it has been pushing hard enough, but it has been

pushing. Nor did she seem to understand that,

unlike El Salvador, Honduras and Costa Rica

are not countries that Washington must "put

all kinds of pressure on" to shape up. Neither is menacing; Costa Rica is a model democracy.

Ms. Ferraro was tough and sure in attacking the administration on the Lebanon bombings.

Generally, she was ready on war and peace, but provided a telling glimpse of her inexperi-

ence. Asked whether the Russians might try to

take advantage of her as a woman, she gave a

jarring, unnecessarily explicit reply, posing [her questioner had oot] the question of a nuclear challenge and saying she would meet

it "with swift, concise and certain retaliation."

Ronald Reagan would have been lynched for

She erred in saying that Walter Mondale as

president would challenge Moscow to halt

nuclear testing "in the atmosphere." Tests in

that environment were banned in 1963. She

returned to the point and got it right on the

second pass. In the area Ms. Ferraro describes

as her main concern, she is not up to the speed

—THE WASHINGTON POST.

that she rightly demands of a president.

saying something like that.

to be taken lightly.

A Bush-Ferraro Tally Sheet

even explicitly, anti-American ones. The alliance is not in reassuring condition. The disintegrative pressures now being felt come from shifts in public opinion on the two sides of the Atlantic that are not

INTERNATIONAL HERALD TRIBUNE others discuss the matter at hand.

The Insulated Presidency: Why Is Reagan Shielded?

By David S. Broder

WASHINGTON — One of the continuing puzzles about President Reagan is the quality that his intimates see in him that makes them feel he needs to be shielded from the

Any president needs security protection against assassins and terrorists, of course. This one, who has been the target of one murder attempt, is, thank goodness, getting the best protection the skilled Secret Service can provide. That is not what I am talking about. I am talking about the political protection and insulation in which Mr. Reagan has been wrapped, often to his seeming disadvantage, by a succession of political aides and advisers.

The sheltered nature of his current campaign has been well discussed. The sites, and often the crowds, for Mr. Reagan's events have been carefully screened. In negotiations for debates, his handlers made it clear that they did not want genuine debates, but forums in which moderators and panels of questioners stand between him and his opponent. When he has a news conference - well, be has not had one since July, so there is no need to finish the thought.
But this is not a special condition

imposed during the campaign. It has been a characteristic of his presiden-cy. Rarely has Mr. Reagan been left unguarded and unattended to deal with issues and situations on his own. Foreign diplomats and members of

Congress have found that an invita-tion to meet this president is really a summons to a committee session, with the president surrounded by members of his staff, his cabinet and. often, Vice President George Bush. As they describe the sessions, the esident often does little more than offer an opening word of welcome. Then he settles back to listen as the

find that several members of his top staff — busy people with work of their own to do — draw up their chairs to the table. There is, in short, a lot of hovering around. It has never been clear to me just

what it is that the people in this protective phalanx believe they are protecting. Mr. Reagan is a fine conversationalist, perfectly at ease with people. There are no visible signals that pass from the aides to the president in these sessions, nor does he seem to need their instruction to know what to say. Yet they always seem poised to intervene - as if he were going to need help.

Some people who have worked for Mr. Reagan over the years, and no longer do, tell me they believe he has a strong distaste for any kind of personal confrontation. He does not like to be contradicted or even closely questioned on his views, they say. That is understandable. Most of us

do not savor the experience. But sen-sitive souls with thin skins do not usually become union presidents or conduct contract occoriations, as Mr. Reagan did when be was head of the Screen Actors Guild. They do not go into politics and become governor and president. The "shrinking violet"

theory is implausible.

The other theory I have heard from these former intimates makes more sense. It is that those who work with Mr. Reagan quickly come to under-stand bow little his policy views rest on information or facts, and how much they rely on his instincts and long-cherished beliefs.

Even to an outsider, it has long been obvious that policy analysis is not Mr. Reagan's favorite indoor sport, or even close to the top of the list. The books on the Reagan presi-dency by Lou Cannon, Strobe Talbott and Laurence L Barrett abound with anecdotes illustrating the in-

FOUR MORE YOUR SIGNS HERE THE GAN RON TO

ONGS HERBLOCK

cumbent's often shaky hold on relevant information.

There are a couple of good reasons why the inner circle of advisers would want to shield that kind of president from outside contacts. It makes it easier for them to channel the flow of information to him in ways that move policy in the direction they want it to go. And, as people to whom information and facts are important (indeed, the staple of their business, as of mine), they may have an exaggerated notion of the importance of concealing from the public Mr. Reagan's indifference to expertise.

An outsider cannot judge the ex-tent to which Mr. Reagan's conduct of the presidency is hampered by his distaste for close analysis of policy. After almost four years in office, he is entitled to be judged by the results, as

voters will soon be doing.

But it is striking that so much of the energy of the top White House people - a talented group, for the most part — is siphoned off to the task of shielding the man in charge. Whatever it is they know about Mr. Reagan, it is something they do not want us to find out.

The Washington Post.

Two Elections Are Going On; Reagan May Lose One

W ASHINGTON — The last two elected Republican presidents to seek a second term — Dwight Eisenhower in 1956 and Richard Nixon in 1972 — won landslide victories themselves, but the Republican Party gained little or nothing in the congressional races in those years. That shortfall left House and Senate Republicans unable to give the president Republicans unable to give the presi-

and policy support on Capitol Hill.

That helped speed Eisenhower's evolution as a lame duck in the late 1950s, and it helped leave Mr. Nixoo wide open to congressional Watergate forays in 1973-74.

dent critical second-term political

My point is that post-World War II Republican presidents who have been able to win only personal re-election victories, and who have been thwarted in trying to structure a broader new politics, have found their second terms a source of disappointment and frustration.

Democrats may be making meaningful October gains. Not only did r Mondale's substantial success in his first debate with President Reagan improve his weak image, it raised oew doubts about Mr. Reagan. This is an obvious blow to Republican ambitions. No party can posture itself as the wave of the future while its incumbent 73-year-old president is being scrutinized for the onset of seBy Kevin Phillips

When the dust settled, the Repubnility. Almost by definition, the age issue works against realignment.
Vice President George Bush's confrontation Thursday night with his
Democratic rival, Geraldine Ferraro, licens had lost two Senate seats and gained only 12 in the House of Representatives. Essentially that same result could occur this year. If late September's 20- to 25-point margins for Mr. Reagan give way to was also relevant. Public reaction to the two vice presidential candidates

8- to 10-point margins in late Octo-ber, the likelihood of the Republicans may not greatly affect the votes cast for the Reagan and Mondale tickets, but the public's reaction to Mr. Busb gaining full control of Congress will -who by most polls is the favorite to be the Republican Party's presidenbe about nil In fact, if the president's margin tightens into the 10-point tial comince in 1938 — must inevita-bly influence the public's view of whether the Republicans should be range, Republican strategists would probably settle for losing only two Senate seats and winning a dozen or promoted to majority status.

Polls last month suggested that

so House seats. .

And it is possible that the Republimany Americans were beginning to cans could do worse. A 1984 Republicontemplate that promotion, but attican loss of three or four Senate seats is not out of the question.
Surveys since the Reagan-Mondale debate suggest that the Republicans tudes this month seem less favorable. Much the same thing happened in 1972, the year the Democrats flirted with long-term disaster by cominat-

have lost some of the burgeoning preference apparent in late September, and they may find this lost momentum hard to recover. The president is now on the defensive, and there is much less likelihood that he will be able to stump effectively for a displaying full trust in either party. Republican takeover of Congress. For the Democrats, heavy repudia-

they can keep ideological control of the House in 1985-86 and position themselves to restore the Senate to Democratic control in 1986. All of this would be bad news not

just for the Republican Party but for President Reagan's chances of dominating Congress during the so-called "window of opportunity" in early 1985. Failure to demonstrate contails would cost him clout. His chances of a successful second term would be diminished — thus the importance of the debates.

Short of a major display of inepti-tude — and his first debate performance was hardly that — the presi-dent remains a good bet to win re-election by an 8- to 12-point margin. Presidents seeking a second term in the 20th century have usually won or lost quite decisively, and the cur-rent prosperity and public affection for Mr. Reagan provide a good re-election foundation at that level.

But the second election, the larger search for a new national mandate, is going so well for the Republicans.

For the Democrats, heavy repudiation in November oow seems less likely. If they can block any meaningful Republican gains in Congress, article for the Los Angeles Times.

more of the popular-patriotic con-stituency; and half its pro-NATO leaders have deserted to found the

Social Democratic Party. Labor's

left has secured a bigger hold on a

smaller party.
Unless there is an unprecedented

change in the world situation and

British public opinion, a unilatera-

list Labor Party cannot win an ont-right electoral victory. If, against the odds, it did win it would come

up against every utopian's bugbear:

the constraints of the real world.

Britain is not New Zealand,

whose actions can leave the general

security balance largely unaffected. The Labor Party conference may have voted against nuclear bases,

British or American, but it voted for

strengthening convendonal forces and for staying in NATO. It stopped well short of neutralism

sion, a Russian negotiator said casaally to an American counterpart, "What if Qadhafi got the bomb!" In response, the American merely winced — such a prospect is one that all of us hate to face - but he duly noted the Russian's concern about the possession of a nuclear device by a terrorist state.

On Stopping

A Bolt From

The Blue

By William Safire

Today, the successful escalation of terror tactics against the United States, by fanatics in the Middle East is the most serious campaign issue raised by the Democratic candidate against President Reagan. At the same time, the close call endured by Margaret Thatcher and her cabinet at the hands of Irish Republican Arm bombers has driven home to Europe

Project this threat ahead five or tell years. After we figure out a way it stop trucks and hand-delivered bombs, we must expect the terrorists to improve their delivery systems. A West German company has delivered the components of a medium-range missile to the Libyans; only the most cockeyed optimists think that terror states will not be able to buy intercontinental missiles on the secret arms market by 1990.

Logic suggests that, sooner or later the terrorists' bombs will be nuclear. Unrest assures that Colonel Qadhafi — or the successor to the dying ayatollah, or perhaps some paranoid Sandinist — will one day possess both an atomic bomb and a missile that can take it across an ocean:

rational superpower and the greatest worry is an escalation of a conventional war. But consider the unthinkable: World War III may not be the Soviet Union versus the Free World, but terrorism versus civilization.

The derogating knee-jerkers live with today's threat, with which they are comfortable, but refuse to deal with tomorrow's threat, which is looming larger. That threat is from superterrorism, armed with atomic missiles in a defenseless world. At the least, superterrorism will be able to hold millions hostage to one bolt from the blue, and, at the most, be able to trigger accidental or mistaken

Nikolai Ogarkov's bid for power, based on technological realities, his not been wholly squelched; his prote-ge at the Standing Consultative Com-mission, Lieutenant General Viktor Starodubov, has not been purged.
That suggests that although the
Russians fear U.S. advances in space
defense and are trying to block an
American and satellite test scholuled for next month, the key to offer sive arms control could be found in

The New York Times.

Regarding the report "Labor Party in Britain Backs Policy of Unilateral Disarmament" (Oct. 4):

No Shame in a Pause

Because once or twice in the debate against Walter Mondale, President Reagan pansed momentarily, critics screamed, "He's slipping, it's his age!" Do they want a president who yammers like a Xerox machine? Walter Mondale, with nothing to defend, can be glibly accusatory. Ro sponsibility demands more careful expression. The logic of Mr. Reagan's replies seems to have been lost in the clamor for smooth machinery noise.

Earned Honor for Carter

Jimmy Carter richly deserved every acco-lade he received on his visit to Argentina last week. At home the former president may be something less than honored these days, but in Buenos Aires he was hailed as the architect of a buman rights policy that saved countless lives during the Argentine travail of the 1970s.

It is easy to neglect the dimensions of the Carter achievement. A war was on in Argentina. It was begun by cold-blooded terrorists but pursued by a military leadership that in its blind and single-minded riposte lost its sense of justice, proportion and responsibility to the people the armed forces supposedly protect. Thousands of Argentines were swept up without a semblance of due process and were tortured, mardered or made to "disappear."

Jimmy Carter, by public condemi and unpublicized interventions, by reducing military aid, by repeatedly (28 times) opposing development loans, mobilized heavy pressure against the Argentine junta's unspeakable violadons. Whether the junta eased up because of this or because it concluded that it had crushed its enemy is a fair question. Unquescionably, Mr. Carter did what had to be done.

A "war" of another sort was on in Washing-- between Mr. Carter and his human rights aides, and persons in the bureaucracy, Congress and elsewhere who felt that his crusade undercut traditional ways of diplomacy and traditional U.S. foreign policy interests, such as security and commerce. Mr. Carter himself was sobered to find the Argentine junta resisting when he set out to organize a grain boycott of the Soviet Union after its invasion of Afghanistan. His vice president, Walter Mondale, has recently acknowledged that the Carter rights policy was "a little preachy" and lacked the integration with security considerations that would have made it more sustainable and more credible."

These are by now familiar criticisms, and they have some merit. But they take oothing away from what Mr. Carter did in Argentina. A finely tuned, balanced policy might have served better every U.S. interest except the overwhelming one of saving lives. Mr. Carter was strong and loud and pushy and preachy in Argentina. The striped-pants set went up the wall. They were wrong and he was right.

- THE WASHINGTON POST.

FROM OUR OCT. 16 PAGES, 75 AND 50 YEARS AGO

1909: U.S.-Mexico Summit Threatened NEW YORK — The arrangements for the meeting between President W.H. Taft and President Porfirin Diaz have been modified. When the two Presidents greet one another at El Paso, Texas, [on Oct. 16], they will be surrounded by troops. The reason, according to the Chicago "Journal," is the discovery by the police of an Anarchist plot to assassinate both the Presidents. For the last two weeks the Anarchist groups in every town in this country have been showing extraordinary activity. The headquarters of the plot were in Chicago, where for several days the Secret Service Bureau has been exhausting every device in an effort to ascertain the identity of the men selected to kill the Presidents.

1934: Raymond Poincaré Is Dead

PARIS — Raymond Poincaré, France's war-time President, passed peacefully away at his home [on Oct. 15]. More than half of his 74 years Poincare devoted to unstinted service of the Republic in war and peace, in the triumph of victory and in the dark days of near financial collapse. He had come to be regarded as one of the outstanding statesmen of modern times. As a demonstration of the French people's respect and gratitude for the man who held the helm of state through the war and then returned at 66 to save his country from bankruptcy and monetary ruin, a state funeral was decreed by the government with ceremo-nies nn a scale with those witnessed at the funerals of Marshals Foch and Joffre.

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OXFORD, England — At its re-cent annual conference, Brit-ain's Labor Party banned the bomb and intermediate-range missiles. It has done so before and will do so again - something that tells us a little about the state of the Western alliance and a great deal about the state of the British left.

Most political parties have their litmus test of ideological purity; in the Labor Party it is the question

of war and peace.
In reaffirming its belief that bombs are bad, Labor brushed aside a warning against "political amnesia" that its leader, Neil Kinnock, uttered in his keynote speech. Amnesia in this case refers to Labor's disastrous defeat at the polls last year, and the reasons for it.

Even with a different defense poliey, Labor would probably not have won that election. But the two biggest nails in its coffin were eches a few days before polling day by its defense expert. Denis Healcy, and former Prime Minister James Callaghan in which they said that, contrary to their party's de-clared platform. Britain should not give up its Polaris submarines with-out a Soviet quid pro quo. Mr. Hea-ley and Mr. Callaghan dramatized what everyone knew already: The party was deeply divided on defense policy in general and on ouclear

reapons in particular.

That is the inevitable effect of litmus tests. Designed to unify a movement around the enthusiasts' battle cry, they merely confirm that the silent majority is also an ideologically impure majority. At no time during the election campaign did more than one-fifth of voters favor unilateral ouclear disarmament; at no time did more than one-

third of Labor supporters favor it. The explanation for this is that the Labor Party embodies oot one but two foreign policy traditions: of anti-war bumanitarianism and of popular patriotism. For most of its history the first has predominated. It is only at moments of national crisis that the second displaces it.

Many party founders were pacifists. Labor leaders opposed British entry into World War I, although without support from the party majority. Between the wars Labor sup-ported collective security through By Peter Pulzer bury, for "taking your conscience from body to body asking what you ought to do with it"; who, as minis-

In Britain, Labor Bans the Bomb, Hurts Its Chances

the League of Nations. This was in many ways an escape from hard decisions. It enabled the party to vote against the Conservative gov-ernment's fairly modest defense budgets until 1937, four years after Hitler had come to power. The coming of the nuclear age merely inten-

ing George McGovern for president.

Polls in September profiled a voter

mood on the verge of creating a

broad Republican opportunity ex-

tending far beyond the re-election of

Mr. Nixon. Then in October the Wa-

tergate scandal began to take on seri-

ous dimensions and the public began to pull back from its fliriation with a

new mandate and a new majority for

This distrust, not only of armaments but also of any active foreign

ter of labor, was the mainstay of Churchill's wartime cabinet, and who, as foreign secretary after 1945, was the intellectual godfather of the Marshall Plan and the North Atlantic Treaty Organization.

Why, theo, has the party of Bevin become the party of Michael Foot,

A unilateralist Labor Party cannot win

an outright electoral victory in Britain.

policy, has deep roots in the Anglo-Saxon radical tradition and the nonconformist conscience. Wars, it is argued, benefit not the people but only the militarists, the merchants of death and purveyors of power politics. Wars happen because democracy is imperfect; the solution therefore lies in domestic politics. The aim of the left must be to subordinate the makers of foreign policy to democratic control by depriving

them of the instruments of power. How much truer this is of the nuclear age, which gives absolute power to the presser of the button. The embodiment of working-class patriotism was Ernest Bevin, who in 1935 derided Labor's Chris-

ism, part in growing polarization. Labor has always been as ambiv-alent about the United States as about armaments. The cradle of democracy, the home of the New Deal, the pioneer of a non-clitist educational system and grass-roots political participation could not be all bad. The anti-American strand did not become dominant until the thing to pass resolutions in the free

tian pacifist leader, George Lans- leftist, and unilateralist, it has lost umn for the Los Angeles Times.

ry Carter and Ronald Reagan.

But as the party has become more government at Oxford, wrote this col-

and pacusan.

Socialist parties in power —
whether in France, Italy, Spain or
Greece — have not reneged on national commitments. Any Labor
government in Britain would have Denis Healey, a veteran Atlanticist. as foreign secretary, and other At-Vietnam War, which the Labor leadership failed to condemn. It has been reinforced by the determration of interdependence.

of alliance management under Jim-my Carter and Ronald Reagan.

'Ugly Concept of a Winner' in Nuclear War

OS ANGELES - In the course of George Bush's debate with Geraldine Ferraro last Thursday, this exchange occurred between NBC News correspondent Norma Quarles and Vice President Bush:

Question: You were once quoted as saying that a ouclear war is winnable. Is that still your belief? And if not, under what circumstances would you use nuclear weapons, if you were president?

Answer: No, I don't think it's winnable. I was quoted

wrong, obviously, because I never felt that.
The statement Mr. Bush denied making was part of a tape-recorded interview conducted in January 1980 by Robert Scheer, a Los Angeles Times correspondent. It appeared as follows in the Times of Jan. 24, 1980:
Question: Don't you reach a point with these strategic weapons where we can wipe each other out so many times and no one wants to use them or be willing to use

them, that it really doesn't matter whether you're 10 percent or 2 percent lower or higher?

Answer: Yes, if you believe there is no such thing as a winner in a ouclear exchange, that argument makes a

little sense. I don't believe that. Question: How do you win a nuclear exchange?

Answer: You have a survivability of command and coutrol, survivability of industrial potential, protection of a percentage of your citizens, and you have capabili-

ty that inflicts more damage on the opposition than it

can inflict upon you. That's the way you can have a winner, and the Soviets' planning is based on the ngly

concept of a winner in a nuclear exchange. Question: Do you mean 5 percent would survive?
Answer: More than that — if everybody fired everything he had, you'd have more than that survive. Los Angeles Times,

WASHINGTON — Eighteen months ago, in the informal talks after a nuclear arms control as-

ans the rising threat of terrorism

In some future extremis, a termi-

state leader will tell Washington or Moscow that unless some concession is made, a world capital will be destroyed. Retaliation would mean nothing to a suicidal bumber, he could not be deterred in any way short of surrender to his demands. What could civilized leaders, in their muscle-bound helplessness, do to a canny madman who welcomes manal assured destruction?

We are running away from that question, finding security in our old thinking that the threat is from a

The only serious suggestion put forward so far is that plan so glibly derided and dismissed by scientific doubters and the frozen arms-control establishment as "Star Wars," and so hastily written off by Walter Mondale as "militarizing the heavens."

war between superpowers.

Space defense would make it possi ble for the superpowers to detect a missile in its booster phase and shoot it down before it destroyed a city.
In the Soviet Union, we see signs of
a struggle between polemical bureaucrats and practical soldiers. Marshal

mntual defense against superterror

ists and insurance against accidents.
"Could be" is not "is," nor should we forget that most active terrorset, today are supported by the Russians. But Ronald Reagan's offer to shart space defense technology is the most daring peace proposal made by an American president, on a historic let with Eisenhower's warning of a military-industrial complex.

LETTERS

For a United Europe

James Callaghao's statement about milateral disarmament could not be truer — unilateral nuclear disarmament is impossible. Its political and military consequences would be disastrous, because Britain is one of the most significant members of the Western alliance. But what does Mr. Callaghan mean when he indicates that Belgium, the Netherlands and Denmark are not?

Britain in our century can win pyrrhic victories against countries such as Argentina, but it cannot survive alone. Its economic, political and military sectors are out strong enough. Britain must ask itself where it stands. For myself, I am a Europe-an for a strong, independent Europe. MAX-OLIVIER CAHEN

R.H. MacKENZIE. Bromsgrove, England

On Stopping A Bolt From The Blue

By William Safire

WASHINGTON
Tabelles ago, in the information, a Russian negotiator said case.

When if Qadhafi got the homest in response, the American in response, the American make in response, the American med-winced—such a prospect is one to all of us hate to face—but he day noted the Russian's concern that the possession of a nuclear device,

Today, the successful escalation a terror tactics against the United States, by faratites in the Middle Factor entire community. states, by talking in the annual for the most actions campaign in targed by the Democratic Cardib raised by the Democratic candle against President Reagan. At a same time, the close call endudy Margaret Thatcher and endureds the hands of trish Republican And bombers has driven home to Empears the rising threat of terrorom.

Project this threat shead five our age.

vests. After we figure out a wife stop tracks and hand-delige positive we must expect the tenung to emprove their deliver system is the components of a medium. cassate to the Library, only the me cockeyed openies s think that time corrected and we tyle to pro me our continental missiles on the san arms market or loop Logic suggests that, sooner or la

the terrorists combs will be under the terrorists combs will be under the terrorists combs will be under that - or the successor to the in a year off ah, or perhaps some parms systemate, or persuper some parameters — well one day posses both an atomic north and a most than can take it across an ocean. In some future extrems, a temp th same theat continue a ung Marcon (52) order some controls stroyed Retaining would not nothing to a smaller homber t could not be deterred in any ma short of surrender to his demand What could entitled leaders to be muscle-beaud helplessness do si

Lanny machine, who welcomes maa described described? We are renormed away from the distribution, finding recurring in our distribution, finding recurring in our distributions, that the threat is from: take their suffertherest and the greet word an examina of a men thought war. Be a on the the under arise. We fill We fill may not be fe Service Line to corsus the Free Work coal terrior in ver a configuration The state of the suggesting the विकास का किए के प्राप्त की किए के जिल्ला है। विकास की किए के किए किए की किए की किए की किए की किए की किए की किए की

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LEFTERS

For a United Larope

to Shame in a Paper

Mehmet Ali Agca: From Frustration to Terrorism (Continued from Page 1) met Ali, then 15, came into contact with the Gray Wolves - the mili-

tant youth wing of the extreme rightist National Action Party. "Agea is a very Turkish monster," said Haluk Sahin, editor of the Turkish newsweekly Nokta. "In order to understand him, you also have to understand the Turkey of the 1970s. These were the years of social frustration and disappointment that followed the rapid economic growth of the 1960s. For a Turkish youth, joining a terrorist movement was like acquiring an

Sociological studies in Turkey have shown that leftist and rightist activists shared similar attitudes. For most young Turks, membership in a political clan was more a matter of chance and social compulsion than personal conviction. "It was like that in those days,"

said Yakin Ozbey, an Agca assomate from Malatya, when asked in an interview in West Germany, where he now byes, to explain why he became a Gray Wolf. There was a kind of blood feud going on. You were practically forced to join one side or the other."

The Gray Wolves controlled the

part of town where Mr. Agea lived. He was also a Sunni Moslem and many Sunnites tended to be rightist, while their religious rivals, the

Alawites, were generally leftist.
Political agitation in Malatya
was fueled by the province's economic backwardness, as disparities in wealth became increasingly visi-ble through television and modern communications. According to Ismail Kovaci, a Turkish journalist who has researched Mr. Agea's background, resentment fostered his desire to find a short cut to

"Agra suffers both from jealousy and delusions of self-grandeur," Mr. Kovaci said. "For him, terrorism represented a way of leaving his mark on the world."

Many people who encountered Mr. Agea both in Turkey and in Italy have spoken of his "Carlos complex"—his image of himself as a top-flight international terrorist. His desire for personal publicity seems unquenchable. At one point in the Italian investigation here. in the Italian investigation, he refused to talk further when magis-trates refused his demand that journalists be present as be "confessed."

By the age of 18, Mr. Agea had shandoned an early ambition to become a teacher, but in the fall of 1976, he enrolled in the history and geography department of the University of Ankara, staying in a rightist-controlled dormitory.

The extent of Mr. Agca's in-

volvement in the political clashes that then dominated student life is not clear. In testimony to Italian magistrates, he stated that in the summer of 1977 he traveled to Syrt ia and Lebanon with the help of Turkish leftist terrorists for training in Palestinian refugee camps. There is no concrete evidence to support this claim.

between December 1977 and Jannary 1979, a total of 360,000 Turkish lire (about \$15,000 at the exchange its in Istanbul and Malatya set up

After refusing to reveal its origin, Mr. Agea now says the money came from a smuggling operation that he and a group of friends orga-nized in Istanbul. The aim of the operation, he told Turkish magistrates who visited him in Italy, was to fund a political organization to



Pope John Paul II talking with Mehmet Ali Agea in his prison cell in Rome last December.

Proponents of a "Bulgarian con-

nection" to the papal plot have argued that the Turkish malia used

Gray Wolves like Mr. Agea to do their dirty work and were in turn

chief investigative reporter for Mil-

Wolves who were in a position to

ask favors from the mafia. They

influence at the time, because of

their control over the customs min-

istry," Mr. Oymen said in ear inter

view in Bonn, where he now works as the paper's correspondent in

reconciliation and bis death

seemed to confirm that there was

no place in Turkey for political

Mr. Agca's testimony about the

lpekei murder has gone through various transmutations. The tactics

he employed with his Turkish inter-

moderates.

"undermine the Western democracies," including Turkey.
By Mr. Agea's account, the "or-

ganization" consisted of a group of youngsters from the Maiatya reion. Most of them have since been identified in one way or another with the Gray Wolves: Oral Celik, Yalcin Ozbey, Yavuz Caylan, and Mehmet and Hasan Sener.

The controversial relationship between the Gray Wolves, ostensibly a political organization, and the band of smugglers known as the "Turkish mafia" is central to the mystery of whether Mr. Agea and his friends were manipulated by outsiders. It has been studied closely by Turkish and Italian investigators seeking clues both to Mr. Ipek-ci's still unsolved murder and the attempted assassination of the

During the 1960s and 1970s, smuggling of all kinds of goods, from cigarettes and coffee to copper and guns, became organized business in Turkey. The overprotected domestic economy was in chaos, corruption was rampant, and import and export regulations

were strangled in red tape.

Abuzer Ugurlu, known as "the vice. When the Bulgarian secret service. When the Bulgarian secret service. When the Bulgarian secret service, and by his late 30s was wanted in half a dozen European to act as intermediaries.

This version of being the countries on suspicion of being the feader in an illicit trade of arms, cigarettes and narcotics to and from Turkey. liyet, Mr. Ipekci's newspaper, a leading authority on Mr. Agea. "My opinion is that it was the other way around. It was the Gray

Much of Mr. Ugurin's business seems to have been conducted through Bulgaria, which straddles Turkey's transportation lines with Western Europe, According to testimony from fellow smugglers, he ask favors from the mafia. The illegally imported weapons into were the ones with the political Turkey with the connivance of the Bulgarian authorities - a crime for which he was convicted in 1974 and later released under a Turkish government amnesty.

For this snuggling operation, Mr. Ugurlu needed agents in the Turkish Customs Ministry. It is the evening of Feb. 1, 1979, as he report this claim.

Turkish Customs Ministry. It is the evening of Feb. 1, 1979, as he mow known that key customs posts drove bome from his office in Isetween December 1977 and Jannety 1979, a total of 360,000 Turkish the extreme rightist National Active or two or three assessins escaping tion Party, the political wing of the in a getaway car.
Gray Wolves, during the late 1970s. Mr. Ipekci's ner

It was a self-serving relationship. had been regarded as a leading Mr. Ugurlu's interest was making voice for tolerance and national money, but he needed political protection. The National Action Party, whose leader, Colonel Alparsian Turkes, served as deputy prime minister in succesive conservativeled coalition governments between 1975 and 1978, needed funds for his political aims.

Mr. Ugurlo is now on trial in Turkey on charges of helping to plan Mr. lpekei's murder and asrogators provided a foretaste of his answers when questioned in Rome about the attempted assassination of the pope. In Turkey, his initial reaction

sisting in Mr. Agca's escape from prison by providing linancial sup-port to his group. Evidence for Mr. Ugurlu's involvement in the murder rests largely on Mr. Agea's tes-Mr. Agea's assertion that he and his friends received funds from the "godfather" is to some extent sup-ported by the fact that Mr. Ugurlu can be shown to have authorized a cover up for his triends. Soon after his arrest lor the mur payment of 2,000 Deutsche marks

(then about \$800) to Mr. Agea in Bulgaria in July 1981. It is now up to a Turkish court to decide whether Mr. Agea is telling the truth when he claims that Mr. Ugurlu was involved with his group provided to him by a guard.

The mechanics of his escape prowell before the Ipekci murder. The "godfather" has denied meeting Mr. Agea, but he has acknowledged that he had contacts with other Gray Wolves.

tity of his close accomplices. Almot canceled, I will without doubt most all those who assisted in his kill the pope-commander," escape, who hid him in Ankara, This letter has been interpreted and then supplied him with a false passport to travel to Iran was associated in one way or another with Agea was thinking about killing the the Gray Wolves. Many of them pope as early as 1979, before his came from Mr. Agca's own region of Malatya

A prison guard, Bunyamin Azeryilmaz, has confessed to Turkish magistrates that he led Mr. Agca This version has been disputed

was to say that he alone had mur-dered Mr. Ipekri. He then admitted that be had accomplices, but assigned them a different role in the plot with each successive interrogation. He now claims he did not kill Mr. Ipekci but took the blame to

der of Mr. Ipekci, Mr. Agea told a Turkish military judge that the mandatory sentence of death "will never reach me." On Nov. 23, 1981, be escaped from the Kartal-Maltepe military prison in the uniform of an army private that had been

out of the prison in return for a \$4,000 bribe and because they both by independent Turkish researchers such as Orsan Oymen, formedy

shared "rightist views." According to Turkish court documents, the key role in organizing the escape was played by Mr. Agra's Malatya friend, Oral Celik. Several Gray Wolves, including

Mr. Agea, have testified that Mr. Celik arranged for money and guns to be smuggled to Mr. Agea in prison, sent him to Ankara by car when things were getting too hot in Istanbul, and made arrangements for Mr. Agea to seek refuge for two months in Iran, then in the throes of its Islamic revolution. Mr. Agea has now accused Mr. Celik, along with Yalcin Ozbey, of murdering Mr. lpekci.

The picture that emerges from court documents and testimony by Mr. Agea's friends is of an organization within an organization. The Gray Wolves have been depicted as the paramilitary youth wing of the neofascist National Action Party led by Colonel Turkes. lo fact, the command structure seems to have been a loose one, including semiautonomous factions that did not necessarily take their orders from

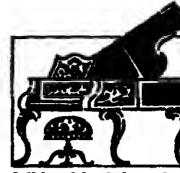
Mr. Agca's group was largely made up of youths from Malatya — a part of Turkey known for its tightly knit personal relationships. It was this group, which looked to Mr. Celik as its leader, that carried out the murder of Mr. Ipekci, according to the report of the Turkish military prosecutor. Members of the group were later to reappear in Western Europe prior to the assassination attempt on the pope.

Three days after his escape from prison, Mr. Agea wrote a letter to Milliyet, the late Mr. Ipekei's newspaper, threatening Pope John Paul II, who was about to visit Turkey.

In language markedly similar to that of editorials of extreme rightist newspapers at this time, Mr. Agea described the pope as "the com-The mechanics of his escape promander of the crusades" against vide important pointers to the iden- Islam and said: "If this visit ... is

in different ways. Some Turkish investigators believe it suggests Mr. trip to Bulgaria in mid-1980. The Italian prosecutor, however, has accepted Mr. Agea's contention that the threat was a diversion to ease his escape from Istanbul by focus-ing police attention on the pontiff. NEXT: The Road to St. Peter's

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ARTS/LEISURE

Milan Showings Set Off Revival of Prints and Color

A CCORDING to a cross section Versace's, Byblos's, Genny's and of American buyers who were Fendi's — the latter designed by Dawn Mello, confirmed that prints new, more leminine proportions. strong, big and colorful. Prints, which were all but extinct, had a spectacular revival, making solids suddenly dull. With Paris designers reportedly emphasizing prints (with even sequined

HEBE DORSEY spective at the Musée de la Mode et

up this suit of velvet. Part

du Costume in Paris, called "L'Imprimé dans la Mode," may well have sparked the whole thing. Prints are also part of the return of color, which has swamped daywomen are now ready for something more jolly.

Hot colors after dusk still seem hard to take, however. Princess Caroline of Monaco had the perdress in a cheerful black and green

In Milan the most striking others were thinly outlined and prints, according to buyers, were at more like giant sketches.

in Milan last week, prints and color Karl Lagerfeld. These prints were were a major story there, as well as not the bashful kind. They were all

"Karl Lagerfeld did exceptional prints for Fendi," said Kal Ruttenstein. Bloomingdale's vice president of lashion direction. "Some and went for very strong yellows, were graffiti-inspired. Others were oranges, greens, fuchsias, reds and purples. Claude Montana did the ones), there are all the signs of an international trend. A recent retrohe used to do for Chloe but with the strong pastels. initials 'KL' worked into them." Ruttenstein said both Lagerfeld were pleased with Milan. Mello and Versace had mixed two or said. Milan opened up and there three dillerent prints in the same

Still at Fendi's, Ruttenstein also mentioned face prints, inspired by Jean-Paul Gaultier, Lagerfeld told time clothes and is gradually the editor of French Vogue, Francine Crescent, that he had worked spreading to evening. After last cine Crescent, that he had worked year's solid sea of black dresses, out his prints with paper cutouts. which explains wby some of them ended up looking like kaleidoscopes. Byblos showed exotic South Seas multifloral prints.

Selma Weiser, president of Chafect answer at a recent Moulin rivari's women division, was raving Rouge gala at which Frank Sinatra about Versace's mixture of black sang. She wore a strapless Dior and white stripes with paisleys. Other prints, she said, were lush, black-and-white florals, and still

Bergdorf-Goodman's president. were big in Milan.

"Fendi was a good surprise." she said, "a very upbeat collection, Itali

of prints." Milan designers, taking their cue Irom Paris, also abandoned beige whole Complice collection in

On the whole, American buyers was a lot to buy."

According to Ruttenstein, "Milan was pretty good. There was a lot more variety than usual, much more color. There are new proportioos, shorter skirts and longer

"It seems as if everybody is going away from menswear as we know it. Even Armani, who bad a brilliant collection but whose success is rooted in men's wear, took all the seriousness and pompousness out of it. His approach was lighthearted and casual.

Lynn Manulis, Martha's president, said that menswear (shown by international designers six months ago and now in the stores) was "a hard sell" and welcomed "a

more interesting and more femi-nine scene in Milan." were planning on spending more money on European Iashion.

"We've got a big mix of looks," Bloomingdale's is concentrating on said Manulis, who loved Ferre. Italy because the store's next pro-"His colors were fabulous and jackets so new - simple yet intricate." Stronger silbouettes also im-

pressed Sonja Caproni, vice president of Iashion merchandising Ior l. Magnin "Essentially, the menswear last man, two interesting collections in season really dealt with a lot of Milan were designed by two young

different labrics," she said. "This time, there were more silhouettes and less fabrics. I think a woman does shop by silhouette first. She buys a shape that looks good on Caproni found Armani "very ex-

citing, with 25 different jackets," and Ferre very much in control, with his whole collection worked around a shirt theme.

"There is a change of proportions since last season," she also said. "The jackets, instead of looking three sizes too big, are beginning to look almost too small, closer to the body, sensational.

With a strong dollar, all stores

"Ecco l'Italia."

French people.

"Callagban was designed by

Christian Lebourg, who worked at Dior's," she said. "He showed a

very clean, simple and uncompli-

cated look. Another young design-

er, Martine Sitbon, had a collection

very '60s in feeling, with geometric,

Op art, black and white prints. The

latter's collection is produced by

Franco Mattioli, who also pro-

In Paris, the Féderation Fran-

caise du Prêt-à-Porter Féminin is

trying to push new names, with Tuesday's showings devoted to



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Somber 'Little Steven' Takes Tunes to South Africa

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Company Activity

By Michael Zwerin PARIS — Originally known as Miami Steve Van Zandt, although he comes from Asbury Park, New Jersey, and as far as official records show never lived in Miami (Ohio or Florida), he built an enthusiastic following over sev-en years as guitarist with Bruce Springsteen's powerhouse E Street Band.

Two years ago he went out with his own band, Little Steven and his Disciples of Soul. His first album, "Men Witbout Women," was punchy, bard-driving blue-eyed soul dedicated to swing at any price and without much noteworthy oth-

er than energy.
But this year's "Voice of America" is tempered by a personal and apparently unique — in rock 'a' roll — political point of view based on a passionate internationalist message. Steven considers rock "motivation more then entertain-ment" and the album's title is intentional ambiguity between radio station propoganda and his vision that patriotism extends beyond borders to the common ground human beings share.

That puts him in looely space. "Do you know any other rock artist working in global politics?" He wore a glum look. The babushka-like kerchiel he always wears makes him resemble a perpetually scowl-ing Gypsy. There were three smiles, child. What's this talk of economic stretching the definition; in a onehour interview.

ment he's been waiting his entire people love it. Isn't that a shame? money I had out of the bank to get "As far as I'm concerned, you're here this time. And I don't care. I'd



recovery when you have millions of our interview.

He says his new record is a statecountry is that?"

What kind of

So be is more interested in Iorlife to make, and internationalism eign markets than most rockers. "I is at the root of it. "The whole think it's important for Europeans philosophy in America is complete- to know that there are some Amerily wrong now. I consider what they cans who do not want to make their

call the New Patriotism just old-fashioned blind nationalism. As The basic premise of his work is long as our economy is strong, who to reach an audience beyond U.S. cares at whose expense it is? No-borders. He is proud of being on body cares what goes on beyond the Swedish charts. He's been in our borders. It's very distasteful to Europe three times last year and me. It's mass manipulation. Ameri-ca has never been as manipulated Palast TV show in West Germany as it is now. And the American twice. He said, "I took the last

do it again. They say you can't do it this way. You have to have a hit and then go. I say I don't work like that. I'm not going to have a hit. I don't fit in. People have to get used

Last week he ended a two-month European tour at a jam-packed Casino de Paris. This week he is in South Africa, alone, "to start reperform. To look around. To speak to all sides, exchange points of view. But I see certain contradictions there.'

What Little Steven has to say may be controversial. But a bona fide rock star who thinks for himself is a rare and endangered species, worthy of protection.

"What's happening down there, from what I hear, is that we are punishing the people we are trying to help. The cultural boycott began because of what what was considered exploitation of the black audience by white promoters. This is a legitimate objection. But recently an integrated South African band came to London and were picketed, That's insanity. What does it accomplish? It's grown out of hand. If the information I'm receiving u correct, I can go down there, selfpromote and play for integrated audiences.

"I think it's essential to keep lines of communication open. You go to Soweto and see those kids and think how isolated they are, that's very wrong. I want to go down there without a promoter and sing my lines like 'Everything we stood for has been compromised' and 'I been quiet, too quiet,' and songs like 'Solidarity' and 'I am a Patriot.' To picture maybe 1.000 blacks and whites in a hall all raising their fists singing 'Solidarity' is a bit more meaningful than not going."

"Look," he said, "everybody likes to dance. That opens lines of communication. If you got something to say, they'll listen. Maybe not every night or every word, but keep hitting it and you'll get through. What other art form communicates so internationally? Rock 'n' roll is not just entertainment. Entertainment is cool. There's a place for that. I'm not putting it down. But there's also an opportunity to do much, much more.

"My music is emotional. That already puts me in the minority. Then it's political. That knocks off another, like, five percent, People have gotten used to rock as background music. But you can't put on my record and ignore it. You got to listen. That may be good from my point of view but not from the point of view of a radio-station whose only point of view is selling people Toyotas: Just keep then tuned in. Don't bother them. I want to bother them. Yeah, man, I want to bother the hell out of

Hot Off the Presses: New Edition of Hieroglyphics

By Vicky Elliott ternational Herald Tribune Paris — Michel Sidhom looks

Pa little like Akhenaten, with a
high brow and a curled lip, and he,

too, was born in Egypt, to a Coptic family.

For the past two years Sidhom has been answering a self-posed riddle—how to reproduce the vol-

ume in which Jean-François Champollion put the meaning back into the hieroglyphs.
"General Principles of Egyptian
Sacred Scripture," published in
1841, is a text of some weight, and if not carved in stone, it remains almost impossible to find today.

The Louvre has one copy, which Sidhom borrowed. Better yet, in the fusty Bibliothèque Nationale be tracked down the original manu-

ONDON - The English Na-

week tour in the United States this

debt, allegedly because the gover-

nor of Texas failed to raise money

promised by sponsors, a London

The opera company, which won nightly ovations in Houston, Aus-tin and San Antonio. and later in

New York City, has reported a def-

icit from the tour of £650,000 (about \$800,000), The Observer

The weekly said the group em-barked on its May 24-June 30

American tour knowing that at

least a quarter of its budget was not

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newspaper has reported.

spring has placed the company in

U. K. Opera Company in Debt

ONDON — The English Na-utional Opera's triumphant six-White to raise \$750,000 but ended

script in Champollion's own hand.
"Nobody," he said recently, "seemed to know about it, and no body had ever reproduced it."

It spells out, in 580 pages, the logic of the figures that march across the sarcophagi and the

steles, a logic that was lost for more

than a thousand years. And it remains an important key to the life of the priests and the pharaohs, making sense of the rippled water and the quills, the lotuses and ibises, that live on in the graves of the Valley of the Kings.

Champollion, who as a young French Egyptologist of 32 pieced together the puzzle in 1822 with the help of the Rosetta Stone, died prematurely 10 years later, leaving his brother to publish his work. Sidhom, a French journalist of

It said the company had received

up with a check from him for only \$23,000.

The governor, according to the

paper, pledged the support after he had asked eight major sponsors, including American Airlines, Tex-

aco and Exxon to each contribute \$100,000 toward the tour.

So far, the sponsors have lailed

to respond to appeals to honor the

governor's asssurances, The Ob-

The company is Britain's most highly subsidized arts organization.

with almost three-quarters of its

the box office.

Christiane Ziegler, curator of Egyptian antiquities at the Louvre and, as such, one of Champoliion's successors. It was Ziegler who wrote the preface to the volume to be released Oct. 25, a cloth-bound facsimile of the 1841 version, embellished with reproductions of the 15 itlustrated pages of Champollion's manuscript, six of them laithfully colored by hand.

32 and no Egyptologist himself, wanted to publish a new edition.

Encouragement came from

Sidbom decided to print 5,000 copies of the volume, supplementing his own funds with a loan from the French National Center of Letters and hoping that the price, 630 francs (\$72), would make it relatively accessible to the general pub-

He bought 20 tons of paper of the highest quality, 100-percent-cotton fiber, because be wanted it to last, and insisted on the most resistant glue and ink on the mar-ket. He chose, for the illustrated inserts, to patronize one of the few printers in France to use the venerable collotype process, usually reserved for high-quality artistic prints, which etches a bichromate into a highly sensitive film of gela-tine and, for fidelity to an original, estimated £10-million total ex- beats photo-offset to a pulp.

penses this year paid by govern-ment agencies. The rest is raised at which Champollion himself brought out his paint box, Sidhom

enlisted the best British wateroof-ors, guaranteed to hold fast, and the services of André Jacomer who runs one of the last workshops in France that still does illumination work with stencils. It is an art that began to fade out

with the hand-colored picture post-card, but Jacomet's small train & still there in a small, cobbled courtyard, working with what look like huge colored powder pulls and stencils of thin zinc. In an acknowledgment of more recent developments in graphic systems (Sidhom admits it is a ginmick), it was decided that everyone who cared to own a copy of the test

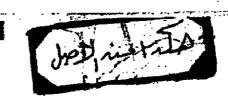
could paste into it a bookplate wil his name inscribed in hieroglyphic using a computer program recently developed by another French Egyptologist, Michael Hamsworth Don't expect a phyraconic car-tridge; each letter is all too literally represented by a symbol, making.

mincement of the ancient Egyptian.
But, like the little personages that illustrate the book itself; they have a certain surreal charm. Sidhom will be launching the new edition at the Salle de Cham-

pollion in the Collège de France on Oct. 24. He is also hoping to organize a small happening on the Place de la Concorde, drawing on Champollion to decipher its chiseled obc-lisk, which was inscribed 33 centuries ago.







16-10-84



Herald Eribune

BANKING AND FINANCE IN ASIA

A SPECIAL REPORT

TUESDAY, OCTOBER 16, 1984

Page 9

Tokyo Deregulation Draws Criticism From Some Banks

By Richard C. Hanson

TOKYO — Over the last 12 months Japanese banks have looked on warily as Finance Ministry officials agreed, under strong pressure from the United States, to accelerate the pace of liberalization in their own capital and financial markets. The prospect of free-wheeling competition with non-Japanese banks in Euroyen transactions is not, to put it mildly, the most welcome of developments.

This is especially true of the Finance Ministry's decision this spring to

adopt what amounts to a near laissez-faire stance toward the internationadopt what amounts to a teat satisfic lance toward the international yen syndicated-loan market. Accustomed to competing under the gaze of official referees and at virtually guaranteed profit margins, banks are having to cope with what one official describes as "perfect freedom" in a market that not too long ago was strictly controlled.

As institutions, they are even more concerned about what happens

o South Africa

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Hieroglyphia

when the Finance Ministry lifts its ban on Europen lending with a maurity longer than one year (short-term Europen loans were liberalized majurity longer than one year (short-term Euroyen loans were liberalized earlier). A decision to free up medium-term Euroyen loans could be made as sooo as year's end. At the latest, it will happen some time by mid-1985. In practice, medium-term Euroyen loans are readily being arranged outside Japan by non-Japanese banks for Japanese clients abroad. But when the official restrictions are lifted for Japanese banks, the impact will be like that of a mild trembler knocking over shaky vestiges of Japan's rigid postwar financial system, including the nation's much-honored but archaic fixed long-term prime rate (LTPR) system.

The LTPR (currently 7.9 percent per annum) is the most coveted tool of Japan's powerful long-term credit banks. It served as a crucial linchpin in the financial system throughout the postwar economic boom, having been held relatively stable over most of the postwar period.

been held relatively stable over most of the postwar period.

Unfortunately, in an era of deregulation, the LTPR bears no relationship to genuine market rates. (It is fixed at a margin above the cost of long-term credit bank debentures, which are the banks' major source of funds.)

With demands for loans chronically low in Japan, it should come as little surprise that the majority of top-ranked Japanese companies are able to borrow at cost levels far below the long-term prime rate. Indeed, only about half of all bank loans are actually made at the prime rate, according to the Bank of Japan.

What should be surprising is that all foreign borrowers in the year syndicated-loan market still do pay at the long-term prime rate, or at a small margin above it. In other words, IBM Japan Co. in Japan could probably raise yen at about 7 percent, but the parent IBM would have to pay 7.9 percent plus for yen. That is one reason that only one foreign company so far has tapped the market.

Japanese banks can argue that this has not discouraged foreign borrowers. Many appreciate being able to raise 10-year money at fixed rates. And borrowing yen is still much cheaper than borrowing dollars, by

Since April this year, when the Finance Ministry lifted limits on how much yen banks (Japanese and foreign) can lend abroad, there has been a surge in volume. From April to September, such loans have been

(Continued on Next Page)



Donor Nations' 'Aid Fatigue' Pushes **Development Banks to New Sources**

By Dinah Lee

HONG KONG — The phenomenon of "aid fatigue" in donor countries lending to developing countries has been around for many years now, leaving development bankers looking for new ways to fund their projects. Their solution is to turn toward the private sector—to compress length; the Fundollar private sector - to commercial banks, the Eurodollar market or to equity investment in smaller financial institutions in the borrowing countries themselves.

The development banks' quest for new sources of funds has been made more difficult by the distillusionment of the commercial-banking sector in light of debt rescheduling problems with developing countries, especially those in Latin America, where big borrowers account for about 80 percent of the total bank debt of

some 25 countries worldwide now in arrears, in the process of rescheduling debts or struggling with

lo value terms, net commercial bank lending to developing countries is on a steady decline. It dropped from \$47 billion in 1981, to \$34 billion in 1982, and to \$22 billion last year. In both 1982 and 1983, it fell well below meeting the interest payment needs of these

"have-oot" countries.

"There's aid fatigue slowing the cash flow through multilateral institutions, a slowdown in commercial bank funds, and direct investment in these countries is limited," said the director of the lodustry and development banks department of the Asian Development Bank (ADB), Akira Tsusaka. "So it's very important (Continued on Next Page)

Recovery in U.S. Fuels Growth in Eastern Asia

By Patrick L. Smith

HONG KONG - The economies of East Asia are again setting the global pace this year, despite falling commodity prices and generally weak markets at

All four of the region's newly industrializing countries (NICs) — South Korea, Taiwan, Hong Kong and Singapore — are expanding by at least 7 to 8 percent; Japan and most Southeast Asian nations are growing

only slightly less vigorously.

The key factor in this growth, of course, has been demand for the region's exports generated by the sustained economic recovery in the United States.

The exception to this is the Philippines. The Manila government is now awaiting approval of crucial new credits by the International Monetary Fund and the country's commercial lenders. Even with these funds, however, the economy is not likely to show significant improvement for well over a year.

Beyond the impressive oumbers, the region as a whole is facing an uncertain future. Depressed com-modity prices are unlikely to revive for at least 12 months, and industrial exports are increasingly threatened by trade barriers.

Apart from the Philippines, East Asian borrowers have thus far had no trouble meeting their obligations. But high interests rates are adding unexpected weight to debt burdens and forcing continued reductions in

spending on development projects.

Debt service is now a prominent item in the budgets of Thailand, Malaysia and Iodonesia. This has encouraged efforts in these countries to improve the performance of their domestic economies.

A number of governments are also adopting mone-tary reforms, such as decontrolled interest rates, intended to increase domestic capital resources. But Asia's current recovery is tied tightly to the economic fortunes of the United States.

Dependence on the U.S. market has now focused the region's attention squarely on the presidential elections next month. But most East Asian capitals are looking to the November election with mixed

to part, they are hoping that Washington's increasingly protectionist impulses will subside once the elections are over — particularly if, as most expect, President Ronald Reagan remains in office. Trade riction is now of paramount concern among manufacturers, who have benefited most from the revived U.S. economy and the strong dollar. Post-election relief from these seemingly relentless pressures would clearly be welcome.

At the same time, there is concern over the effects of high interest rates on the U.S. recovery and over what policies the oew administration may adopt to control

the nation's budget deficit. Slightly reduced growth rates in Asia next year are already anticipated.

Slower growth in the United States has been evident since the middle of this year. This has reinforced the reluctance of most Asian executives to make new investments based on current levels of demand. The questions oow are when will the U.S. economy begin to lose momentum more dramatically and how much

"The concern is that the U.S. recovery will not be sustainable after the elections," said Chua Wee Meng, managing director of Alfa-Pacific Securities in Singa-"Declining commodity prices are the first sign of

this."

Softness in primary-product markets took hold in this year's second quarter. By last month, a range of prices had declined significantly from their end-1983 levels — sugar by 40 percent, rubber by 20 percent, palm oil by 12 percent and copper by 10 percent. "Price movements have been irregular," said Willard D. Sharpe, Chase Manhattan's regional economist io Hong Kong "but some Asian commodity producers are clearly facing less favorable trends than at the first of the year." of the year

Several factors explain the decline. High interest rates have discouraged consumers from building inventories and drawn speculative activity into financial instruments. The strong dollar has also forced singleproduct exporters — many sugar and copper produc-ers, for instance — to increase supplies to meet their

More fundamentally, the U.S. recovery has been concentrated in the services and technology sectors of the economy and less in demand for traditional manufactures. And many manufacturing industries, such as automobiles, have successfully reduced their per-unit

consumption of raw materials.

The impact of this trend has been uneven — although Asia has weathered it with greater ease than less diversified regions. Thailand has countered low sugar and rubber prices with increased rice exports, the price of which has remained more or less steady since last year. But exports of other commodities have been hampered by the Thai baht's close link with the

Malaysia, the world's leading supplier of natural rubber, has offset falling prices with a continuing rise in manufactured exports and by increasing production of oil and natural gas. Malaysia is not a member of the Organization of Petroleum Exporting Countries.

Indonesia, which derives three-quarters of its export

earnings from its petroleum sector, has been more seriously affected. Petroleum earnings have been declining since 1981; falling commodity prices have

(Continued on Page 12)

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Tokyo, Hong Kong Stock Markets Expect Advance; Singapore Remains in Slump

TOKYO - Asia's two top stock markets, Tokyo and Hong Kong, appear poised to advance this quarter, while Singapore desperately needs some good news to pull out of its slump.

Asian markets in general have a lot going for them. The U.S. economy is absorbing imports at a record clip, many of them from Asian makers, and Asian economic growth rates are quite respectable. The region is politically stable and the markets' track records, even after the battering of the last few years, are better than many of those in Europe.

Even so, local hourses would welcome an advance on Wall Street, as a signal that U.S. interest rates have come down sufficiently to make capital gains, via stocks, a respectable alternative to high interest rates through dollar bands. Conversely, if the American economy were to slide from its "cooling off" pattern to a distinct chill, exporters in Tokyo and elsewhere

If the signals from New York remain neutral. however, Hong Kong and Tokyo should be able to move ahead under their own power. Here is a look at the prospects from Asia's

Kong iovestors have faced an uncertaio future.

When the clouds of the Chinese-British negotiations on the colony's future began to break. Hong Kong iovestors rejoiced. Since late July, an almost steadily rise has carried the Hang Seng index up about 25 percent to the 1,000 level, with the final push coming as the form of an initialed agreement came into view.

The accord contained few surprises, and investors have braced for a correction after the earlier rises. Nonetheless, there is a widespread view that with the political landscape stable, companies can get on with business. Business fundamentals are encouraging, and brokers ex-pect foreign investors and fund managers who have shunned the colony to return.

Almost all brokerages are predicting that the Hang Seng index will climb to 1,500 this quarter, and a few, such as the Hong Kong Office of Vickers da Costa Ltd., are putting the upside at ,550. For the first time in months, the question is not whether to buy, but when and what.

Some brokers say foreign investors should jump in now, to ride the surge of buying that will come as domestic investors bring their funds major bourses this quarter.

• HONG KONG — For over a year. Hong
though, say that a correction from the recent

Swire Pacific A makes almost everyone's list. The parent of Cathay Pacific airline has suffered long because of the uncertainties over how Beijing would treat civil aviation. Domestic-oriented companies are also in favor, with Jardine Mntheson, Hong Kong Television Broadcasting. Hutchison Whampoa, most utilities and ing. Hutchison Whampoa, which was a second white whit some banks drawing fans from one brokerage or another. The optimism is so widespread that it even encompasses a few hotels (Vickers likes Miramar) and properties. Among the latter, W.I. Carr, Sons & Co. (Overseas) likes Hang Lung and, for the long term, HK Land.

• TOKYO — The last weeks of September. earnings prospects, domestic brokers like agree. Daiwa, Nikko and others are predicting a stroo-ger market this quarter, especially in blue-chip electricals and semiconductor makers. Nikko sees the Nikkei Dow Jones average rising to the 11,500 area, from its current levels of nearly

within six months — have fallen only slightly from the May peak of 2.78 billion yen to 2.6 billion yen now, and many of those contracts fall due in October or November. But Hank Sawa, of Prudential-Bache Securities in Tokyo, says that with domestic institutional investors broached."

Foreigners also are glad to see the market's "theme" shifting to more stable large-capitalizatioo electricals, which have some chance of fulfilling the performances predicted of them, after the speculative "biotechnology" shares that were the rage for domestic buyers this which are the end of the fiscal first half, saw a summer. With domestic brokers recommending flurry of upward revisions in full-year earnings companies like NEC, Toshiba, Hitachi, Canon projections by companies. Based on the good and Fujitsu, foreign analysts can comfortably

The only worry is a slowdown in the U.S. economy. Japan has been shipping over 35 per-cent of its exports to the United States for several months now, and a drop in those exports might put a crimp in planned capital spending. eover, corporate forecasts are assuming that Foreign brokers are shedding their doubts. exports will at least remain high, even if they do ers. There is little to be hoped for from the

pected to soften next year.

"Some of those forecasts are going to be very

their predictions of about 15-percent growth are conservative. (The dollar has been in the range of the mid-240 yen lately.) And another broker notes that if domestic investors are going to focus on the oext half-year's earnings prospects. foreigners more used to looking farther ahead might do well to shorten their vision.

 SINGAPORE — Volume has been so slow as to hurt commission income, prices are sliding and, with the fundamental and technical prospects dim, there is not much hope that things will improve.

The Straits Times index has dropped to around 890, and most brokers see it falling to 870, if not further. Singapore's domestic growth is sluggish, hurring virtually all sectors: banks. industrials, constructions, properties and retail-Margin-buying balances - shares purchased on not increase, and that worries some analysts. Malaysian budget, which is expected on Octo- Korea Fund or you don't.

gains is due, and investors can wait to buy on credit that must be either sold or bought in full particularly as semiconductor demand is ex. ber 18, and commodity prices are easing back

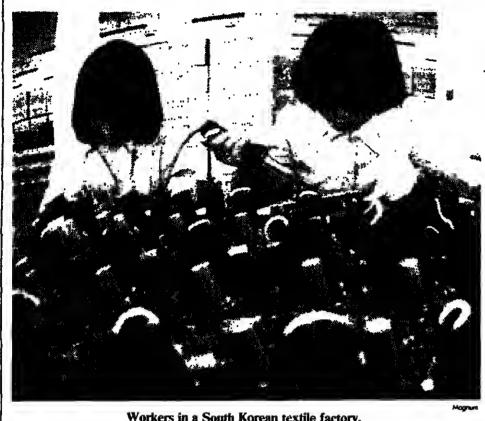
"Professional traders who were aggressively initiating long positions a few weeks ago, have retreated to the bunkers, and will need a new set of circumstances to reactivate," Vickers da Cox.

Vickers rates the beliwether issue Sime Darby only a "hold." based on the brokerage's forecast full-year pretax earnings will be up only 3 per.

cent, with sales up only 4 percent. With so many sectors "either in the doldrums or moving in that direction. W.I. Carr says, "Prudence might suggest looking around for recovery stocks, but here the waiting period may

Prove unattractive.

SEOUL — Since the Korea Fund was listed on the New York Stock Exchange this September, managers of Asian portfolios have felt obliged to do their homework on Seoul After the earlier success stories of Tokyo, Hong Kong and Singapore, who can afford to ignore an Asian market where price-earnings ratios are in the fours and fives? Look for more money to go here, probably instead of going to Singapore. steadily throughout the quarter. Chosing a portfolio is not even part of the game, though Unless you live in Korea, you either meest in



Workers in a South Korean textile factory.

Tokyo Deregulation Draws Some Bank Criticism

estimated to have jumped from 1 trillion yen, compared with

about 700 billion yen in the previous six months. Both the number of borrowers and the size of individual loans have expanded. Over the summer, the market has swallowed three record-brenking loans. New Zealand and Australia borrowed 100 billion yen each. Canada followed with a 120 billion-yen credit, Borrowers range from power companies and road building authorities in southern Europe to a somewhat controversial loan of 20 billion yen to Comecon's Moscow-based International Development Bank.

The yen-loan's market role in the international debt crisis is also coming to the forefront. Japanese bankers and Mexico's Finance Ministry will get down to brass tacks with Japanese banks in October on redenominating into yen up to half of the \$7.4 hillion it owes Japanese banks, as agreed to in a worldwide rescheduling project. Japan has a 17.7-percent share of Mexico's total debt. spread among 28 banks. Some 40 percent is likely to be converted over the next three-and-a-

While Mexico is not yet convinced that the yen is a good bei, Japanese banks can produce charts showing Mexico would be hetter off borrowing cheaper yen, with a minimum exchange risk. Mexico has been obliged to take about 80 percent of the new loans it has from Japan this year (17.7 percent of \$3.8 hillion) in yen, at 0.925 percent over the longerm prime rate for a floating portion and 1,125 percent over the fixed portion.

That is good for Mexico. Japanese banks argue, because of cheaper yen loan rates (7.9 percent plus, against 12 percent plus for dollars) could save about \$370 million in interest payments each year, cutting Mexico's need for new money.

Yen loans, in turn, ease demand for dollars and, hence, pressure on Eurodollar interest rates. That should be good for Western banks, too.

The higgest problem facing Japanese banks, however, has been attracting trouble-free horrowers. Competition among the so-called city banks (the largest commercial banks), long-term credit banks, trust banks and life-insurance companies to curry favor with top-rated borrowers has led to a

great deal of behind-the-scenes front-end commission rate

Indeed, the authorities finally abandoned their attempt to hold together a "consensus" on management commissions (previously a 0.5-percent margin) among banks. Prime borrowers can now expect to win terms as low as the long-term

prime rate itself.

Examples of fierce competition are abundant. Nippon Credit Bank, the smallest of the three long-term credit banks, stunned the market in July by winning the mandate for the 100-billion-yen Australian loan by accepting easier terms on the commitment fee. A lively "soft-loan" market has also developed with big life-insurance companies grabbing yen-loan mandates by arranging to absorb dollar private placements at "sweetheart" rates.

Arguably. Japan's 13 city banks as a group have fared the worst in winning new business. (This. of course, ignores the role of foreign banks, which though more active in syndications than before, are still minor players.) The city banks' share of the yen-loan market has slipped to less than a

quarter of the total from about one-third over the last year. This is mainly because city banks, which are barred from raising funds longer than three years, must offer loans on the basis of a partly floating rate above the long-term prime. normally reviewed every six months.

Long-term credit banks, trust banks and life insurance companies offer fixed-rate loans, which seem to be more attractive to the types of borrowers tapping the market. To the city banks' chagnin, their competitors of late have even begun offering floating-rate terms to borrowers.

To stem the tide, the top six city banks quietly banded together earlier this year to lobby the Ministry of Finance into allowing a new loan plan, which for the first time (officially) would break through the long-term prime rate floor. The plan has been dubbed the "external base rate." and would be the closest thing to a floating rate so far seen in

The EBR idea is to quote terms based on the 90-day negotiable yen-denominated certificate of deposit (Euroyen CDs will be allowed next year.) The rate to the borrower would actually be a margin above the CD rate after certain costs have been added. Even so, banks believe they could offer interest rates of about half a percentage point lower than the long term prime rate. IThe CD rate has been used before in Yen loans, but only in deals where the long-term prime has been the floor.)

What the city banks want is to put the plan into effect before the authorities feel compelled to open the door to Euroyen lending. They have tried to line up the World Bank as a first candidate, and may consider offening the plan to a top-ranked foreign corporation in order to break the ice.

The EBR has merit, although critics say that Japan does not need what is essentially an artificially floating rate, Even when Euroyen lending starts up. Japanese bankers reckon the thinness of Euroyen funds will still draw the biggest borrows to Tokyo, and presumably to either fixed-rate or

Donor Nations' 'Aid Fatigue' Pushes Development Banks to New Sources

more efficiently."
Mr. Tsusaka's department began its work in equity investment in 1983 under his predecessor. Robert Bakley, after five years of discussion inside the ADB. A major con-cern was the exposure of the ADB to the risks of the equity investment itself. As Mr. Bakley explained, if the bank is an equity investor rather than just a lender, it "lives or dies" with the project. But, he added in an interview last spring. "The hank is not poor; profits last year were \$179 million. We can afford

some risk."
Under Mr. Bakley, the ADB launched its first two equity investments last year: a \$960,000 investment in the share capital of the Korea Development Investment Corp. and a \$2-million stake in a Pakistani development finance institution, Bankers Equity Ltd. Ten months into 1984, they have not announced a single new equity in-cesiment, but Mr. Tsusaka says that two more are scheduled for

tion of the ADB involving itself in the development of local stockmarkets, or other security activities like brokerage houses and bond is-

"Equity investment in capital markets of our horrowers presupposes expanded private sector ac-tivities, and the liberalization of interest rates and market forces."

He could well have been describing the direction of the South Kore-un economy, the largest Asian commercial borrower on the commercial market, with total debt officially put at \$42 billion, placing it fourth in the world.

The Korean government's cur-rent program for financial liberalization includes the raising of inter-

that developing countries mobilize their own resources and use them more efficiently.

Mr. Tsusaka's department began

That development Curp. and a Substant leasing company, the National Development Curp. and a S1-million holding in Indonesia's only governmental development of the Korea Fund on the New that World Bank stuff has been the Critics of the new prigram say that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the new prigram say that World Bank stuff has been the Critics of the new prigram say that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the New that World Bank stuff has been the Critics of the Critics of the New that World Bank stuff has been the Critics of the institution. Bapindo.

He also listed new possible projects in shipvard operations, galvanized steel and chemicals. Most controversial, be feels, is the question of the ments and demerits of controversial, be feels, is the question of the ments and demerits of controversial. The state of the ments and demerits of controversial of the ments and demerits of controversi

> A second recourse to commercial funding undertaken by both the World Bank and the ADB is the encouragement of cofinancing of projects with the participation of commercial banks,

Cofinancing is at least 10 years old at the World Bank, and over the decade about half of the \$27 billion in World Bank projects involved cofinanciers. Nearly 30 percent of these were Japanese commercial banks, compared with 24 percent for U.S. hanks. However, the bank introduced a new cofinancing program last year in an attempt to get private banks even more involved

early 1985; a \$300,000 investment est rates, increase in domestic very slow start, with only one such export credit agencies. The private

the idea. Theoretically, such an 15 to 20 percent direct participaidea could be copied by a country tion by the World Bank in a commercial loan, instead of the tradi-tional "parallel" financing where World Bank and commercial lending in a project remained distincily Some World Bank officials fear

that the bank's increased exposure to risk through a commercial loan will affect its high creditworthiness in international markets. But the World Bank's vice president for co-financing, Teruyuki Obuchi, said in June in an interview with Asiabanking: "The future direction is that cofinancing will continue to increase. It's just one way to huild up a closer cooperative relationship hetween aid agencies, private than hefore, So far, they have had a hanks, hilateral organizations and

following year, largely because of the injection of oil money from institutions like the Islamic Development Bank, the International have severely cut back their bur-Fund for Agricultural Development and the Organization of Pe-

trileum Exporting Countries. However, the petrodollar liquidity has dried up with the drop in oil prices, turning the ADB's attention

From 1970 to 1983, a total of nine projects had been cofinanced with export-credit institutions for with export-credit institutions for the projects had been cofinanced with export-credit institutions for other means of cofinancing and 22 accident with \$183 million, and 22 projects with commercial banks, involving \$566 million of commercial loans. These were mainly for projects in middleincome developing member countries such as Indonesia, Korea, Malaysia, the Philippines and this cofinancing has been in the energy sector.

According to a senior cofinancng officer at the ADB, Randolph lateral rather than commercial, and infrastructural changes or manu- any rescheduling." facturing (for example, cement production) are steered toward commercial-bank cofinancing be-cause their success or failure is easi-and Pakistan, it was the first oppor-

of the Korea Fund on the New that World Bank stuff has been York Stock Exchange with us." Mr. reluctant to take the increased risks types of cofinancing to stretch their previous year's total of 25, with the

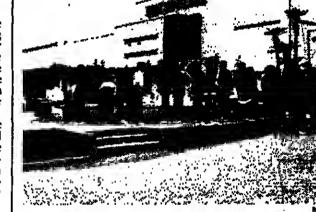
drop to demand and supply, due to reduced demand from developing countries, many of whom rowing budgets due to economic difficulties." Mr. Watanabe.

The most popular form of cofin-ancing is parallel financing, similar to the World Bank's "because creditworthy borrowers want to keep direct contact with the commercial

provides better security for the jittery private lenders because the ADB acts as the lender of record and administers the loan itself. while accepting no risk exposure.
"If the borrower defaults, no-

body gets paid, but as far as the borrower is concerned, the lender on record is the ADB, not the private bank, and in case of rescheduling, the debt is classified as multiarman, projects involving energy: the private lender is exempted from

For two countries who received loans through complimentary coand Pakistan, it was the first oppor-



Japanese workers outside a Honda plant.

introduction to new commercial banks. "They're getting loans they would not get otherwise." Mr. Ear-

Both mr. Watanabe and Mr. Earman concur that the abatement of the international recession, combined with Asia's good record for loan management and economic growth signal the possible end of the slump in borrowing. Mr. Earman gives a rough projection of loans cofinanced with export credits and commercial banks (as op-posed to official sources) for 1984 of \$494 million, compared to 1983's total of \$180.4 million.

they are watching the progress of financing last December. Nepal the B loan program at the World sector action and fewer govern-and Pakistan, it was the first oppor-tunity to borrow on the interna-ready enough flexibility in the

tional capital market, and a good. ADBs cofinancing structure to be attractive to commercial hanks without the ADB participating as an actual part of the commercial part of loan (The complimentary cofinancing loan of the ADB involves two actual loans; one from the commercial hank, and a second from the ADB to the country.) When asked whether he though

caused the greater involvement of private banks in development lend ing. Mr. Watanabe said. "I think that theoretically you could sup-pose that increased private-sector effect, of reduced donations," he Mr. Earman said that although ed States, and to a lesser extent in Japan, the idea of more private-sector action and fewer govern-

donor-country "aid fatigue" had

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Criticism

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Japanese Bankers Moving Rapidly In International **Syndicated Loans**

Special to the IHT

LONDON - Japanese banks in Europe have two types of operation

branch networks, which concentrate on commercial banking, and subsidiaries (sometimes joint ventures with foreign partners), which by and large concentrate on merchant banking and securities busi-

By far, the largest branch net-work is maintained by the Bank of Tokyo, which in its most recent annual report listed some 250 offices worldwide, including 36 agen-cies and branches and stakes in 25 subsidiaries and affiliates. Even the largest Japanese city banks (comlargest Japanese City Danks (Com-mercial banks) are a long way be-hind, but are growing rapidly. The biggest — and the world's biggest by assets — Dai-Ichi Kangyo Bank (DKB), had at last count 45 over-

Through their branches the Jap-anese banks participate in Eurodol-lar syndicated lending — the first area they tackled overseas and one in which they still maintain an im-

In the first eight months of this year, there were 12 Japanese banks in the top 40 lead managers of international syndicated loans, headed by the Industrial Bank of Japan (in seventh place) and the Bank of Tokyo (11th).

For Japanese banks in Europe, syndicated lending is still an inte-gral part of their activities, and the top Japanese banks can compete with anyone. In mid-September, for example, Bank of Tokyo was one of three banks to share the most sought after mandate of the year - a \$1.5-billion seven-year credit for New Zealand. Problems with defaulting debt-

ors, and intense competition been banks to get mandates from the more popular borrowers, which has caten into profitability, having caused Japanese banks to look elsewhere for growth and profits. For the banks, the most exciting prospects are in merchant banking, through their subsidiaries in Lon-

The area most Japanese banks

A worker on Thailand's natural gas pipeline.

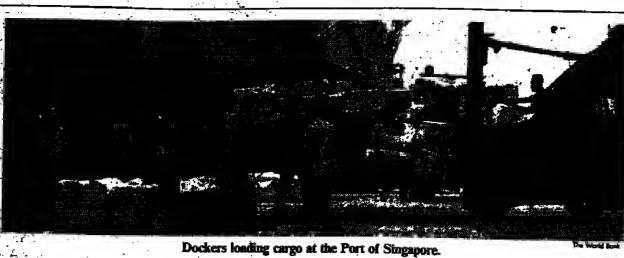
management and underwriting of new Eurobond issues. It is an attractive market for several reasons. Returns are good — the fees on a procal bond issue are over 2 percent. There are good trading opportunities from bond dealing. Big in stitutions — and the Japanese city unlikely for some time yet. So far, they hanks are large by any standards— situ on the market with the most underwriting large issues, and for active Japanese banks—IBJ, Bank strategic reasons banks would like of Tokyo and Sumitomo Bank — a to manage overgees bond issues in long way behind the market leadnage overseas bondissues in order to strengthen their case for more securities business at home. where they are severely constraine by Article 65 of the Securities Exchange Law (Japan's equivalent of the United States' Giass-Steagall Act, which separates banking and

the securities business). In Japan, because of our ver-sion of Glass-Steagall, we are limited in our activities. It is only in the Eurobond market that we can get lead managements," said Imichi Nishiwaki, managing director and chief executive of Missibishi Finance International in London. We should like to be one of the

so far, however, the banks have done very badly in the European bonds markets, and have obtained only a very small proportion of iness. In early October, Mitsubishi Finance International got what it claimed was the first sole lead-manager mandate from a non-Japanese borrower, the Mortgage Bank of Denmark — a coup that the bank attributed to its decision to have an internationalized staff able to compete in the open market for non-Japanese mandates.
We could have run the books on

anything from day one," Mr. Nishiwaki said, "but we thought we would establish our credibility first" - a policy that meant that the bank took a very large number of subsidiary positions in the new issues but only nine co-lead man-It may be that Mitsubishi Fi-

nance's path-breaking success herdon, Switzerland, West Germany alds a new wave of aggressive competition in the bond markets from Japanese banks in Europe, but any



of Tokyo and Sumitomo Bank — a long way behind the market lead-ers. In the first eight months of 1984, even IBJ ranked no better than 25th in lead management of

Exactly why the Japanese banks have failed to get very far in the Enrobond market is not at all clear. As relative newcomers, they can bardly expect to match overnight the expertise of Credit Suisse First Boston, Deutsche Bank or the big American houses like Morgan Guaranty, Merrill Lynch, Morgan Stanley and Salomon Brothers. Even so, they have not been able to make the sort of showing that might be expected from banks of their size. One of their handicaps is the absence of a steady flow of issues from Japanese issuers. The Japanese banks lack a natural clientele, since the most popular form

of overseas borrowing by Japanese firms is through low-interest debt in Switzerland — business that goes to Swiss banks. That is why they are eagerly waiting for new developments in the Euroyen bond market. As a result of deregulation, the Euroyen bond market is now, in theory, open to a wide variety of the better Japanese corporations and to overseas borrowers. Because they have close links with the borrowers, and much greater flexibility in providing yen funds, Japanese banks hope to monopolize the business, especially when they are given the right to compete with Japanese securities houses for the lead management role (what Japanese bankers call the "top left" role, from the lead manager's position on the top left

So far, however, Euroyen bond ssuance has been minimal — only four issues all year, with a total value of some \$260 million, becanse would-be bornowers from Ja-pan face a lax penalty on their issues. Although bankers are confident that in the longer run the new market will give them profitable opportunities, for the time being they have turned to other lines of merchant banking and securities

One area that has worked out well is swaps — deals where one type of debt is swapped between

swaps, but we want to do more against sterling, against ECUs and against other currencies." Other bankers agreed.

well in the swaps market for two rower, sets a maximum percentage reasons. One is that the market share for the foreign firms and condepends on matching two counter- fines them to subordinate roles in parties, and the city banks have an arranging the issue.

unrivaled knowledge of Japanese corporations' financing needs. The unrivaled knowledge of Japanese Japanese firms have not taken corporations financing needs. The kindly to the restrictions, since Japanese corporations are by far the Finance liberalized access to swaps most frequent foreign borrowers in in late 1983, given rise to a flood of Switzerland and Japan's banks and new business as Japanese firms brokers feel that they should get a used swaps to create cheaper funds fairer share of the market. than they could obtain in Tokyo. Isnan's banks have their eyes or

they get anywhere depends on mu-mal deregulation of capital mar-

Another important area for Jap- those domestic markets. Whether anese banks is fund management. Japan has for a long time been one of the most glamorous and profitable areas to invest in Japanese banks, however, see little or none of the business. A U.K. investor, for example, is likely to go for a unit trust (mutual fund) specializing in Japanese equities and run by a

The only benefit to Japanese financial institutions is the broker-age commission payable to Japa-nese securities houses when buying Japanese equities. Foreign firms eep the management fees.

Now, however, Japanese banks

are trying to muscle in. At the end of August, for example, Bank of Tokyo set up a joint venture in London with a fund-management company, Touche Remnant. The new unit, BOT Touche Remnant Asset Management, is intended to marry BOT's extensive network of offices and Touche Remnant's

fund-management expertise.

There will undoubtedly be other joint ventures along the same lines. The banks are determined to get into fund management both overseas and in Japan, where they are mired in a struggle to manage corporate pension funds - a sector until now confined to trust banks and life-insurance companies but now eyed by city banks (as well as by Japan's brokers and by foreign banks).

of the tombstone advertisement for In the longer term, two other areas attract Japanese banks in Europe — retail banking and capital market business in Europe's domestic capital markets. In the United States, the first big

expansion of Japanese banks' activities came through acquisition of American banks, almost entirely in the states of New York and California, giving Japanese banks ex-tensive retail branch networks. In Europe, only Sumitomo Bank, with its purchase this year of 52.67 per-cent of Switzerland's Gotthard Bank, has made a move. Other purchases will follow - Europe is too big a market for Japanese banks to two borrowers (interest-rate swap) ignore, and they have the funds to shop around. It is also the part of banking that Japan's city banks know best — DKB alone has some 350 offices in Japan, and collective cy swaps).

"We want to expand our swap business, and foreign exchange swaps in particular," said Kazuo Fuju, director and general manager of Bank of Tokyo International in Lordon BCTs merchant banking and some last London, BOT's merchant banking mit.

"Our specialty is yen/dollar swaps, but we want to do more against sterling, against ECUs and against other currencies."

To ker control of domesus banks pass overseas — an attitude seen, for example, in the United Kingdom when the Hong Kong and Shanghai Banking Corp. was resulted in its bid for the Royal Bank of Scotland.

of Scotland. Other bankers agreed.

"As Japan's biggest bank, we are naturally well placed to do yen/dollar swaps," said Taiji Yamada, managing director of Dailla markets, has been barred to Japanese banks by European cartels (the Europound market, in contrast, left international in London "but mada, managing director of Dailichi International in London, "but is open to anyone): In Switzerland,
we are also keen to be active in for example, a cartel agreement
interest-rate swaps and other limits the number of foreign firms pcs."
that can participate in a Swiss-Japanese city banks stand to do franc bond issue by a foreign bor-

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rowers is good. Considering Ja-

pan's reputation for protecting its economy from foreign competi-

tion, it is ironic that in two areas -

acquisitions and domestic under-

writing -- Japanese banks can now

claim they are being held back by

A SPECIAL REPORT ON ASIA



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Hong Kong and Singapore Await Impact Of Financial Deregulation by Japanese

Special to the IHT

TOKYO - Japan's deregulation of its financial markets is intended mainly to increase the scope for transactions between Japanese and foreign financial markets and institutions.

Two major practical consequences are expected to result from nancial center, at whose expense this trend. First, because Japan has will that be? Does Tokyo's dereguportfolio investment in overseas as-sets. Secondly, in theory at least, ization mean that bigger financial " deregulation should mean more opportunities for foreign financial institutions to do business in Tokyo.

Tokyo should, therefore, gradually increase its share of worldwide international financial transactions, which has until now been relatively low. For instance, in the year up to September 1983, just 8.6 percent of world international banking transactions took place in Tokyo, compared with 26.6 percent in London, and 15.4 percent in New York — although Tokyo has the second largest economy in the world, after the United States.

Tokyo has for most of this century housed by far the largest concentration of financial resources in Asia. Its stock market is the world's largest after the New York Stock Exchange. Its Big Four securities bouses are the equal of all but the higgest U.S. investment banks. Its commercial banks are among the largest in the world. But the Japanese government has until now re-

sisted internationalization of do- now seem convinced that Japan high-growth 1950s and 1960s, it —and possibly the most rewarding construct and grow.

transactions can now be handled within Asia rather than going to New York or London, to the benefit of other Asian financial centers?

Much will depend on how far the Ministry of Finance in theory work banking business. Hong Kong, branches. out in practice. Some foreign banks, for instance, will be allowed to manage Tokyo corporate pension funds next year — just as, perhaps, foreign automobile mak-ers have long been allowed to sell their cars to Japanese buyers. The Japanese marketplace can be a murkier thing in practice than on paper. Foreign banks have been operating in Tokyo since the 19th Hong Kong's vitality. It is no longcentury: There are now 75 of them with branch status. But 15 of them lost money last year, while the average return on assets for the group was just 0.06 percent, less than onetenth of the profitability that would be expected in most other major markets in a reasonable year.

But many foreign institutions

markets whose major acknowl-

edged strength has been their free-

dom from official intervention.

mestic finance. Through the will be at least the most challenging ization is attracting some Hong preferred to channel domestic sav- - international market of the com- fund managers into Tokyo, particings cheaply to help industry reing decade. They are recruiting new ularly those who are less optimistic construct and grow.

If, in the 1980s, Tokyo is to emerge as a major international financial center, at whose expense one U.S. investment bank in
about the colony's prospects under about the colony's prospects under and during the run-up to — chinese sovereignty.

Chinese sovereignty.

creased its staff from 15 in 1983 to truly lowered. Tokyo will exert a a high rate of personal savings, it is likely to become a major exporter of capital both through loans to overseas borrowers and direct or portfolio investment in overseas as financial center, Hong Kong and Singapore are sagging Bread-and-butter sovereign lending has been tially strong domestic business on which to build. But the more inter-national banks that come to Tokyo, slowing over the last two years, the more fully international busithough Asia's borrowers have re-ness can be done there. It may be mained more buoyant than most. convenient, for instance, to negoti-In Singapore, domestic economic ate a U.S.-dollar syndicated loan in growth has compensated the finanliberalizations promised by Japan's cial sector for slower offshore through Hong Kong or Singapore

though its manufacturing economy has remained strong, has been able to offer little by way of home comfort. After two years of tense negotiations, Britain recently agreed to hand the colony back to China in Hong Kong's vitality. It is no longer the unabasbedly optimistic place of five years ago. Bankers wonder whether China, which lacks even a convertible currency, can resist e bureaucratic impulse toward re-stricting and regulating financial

are still arguing about a possible further deregulatory step that would have a much more clear-cut impact not just on Hong Kong and

Tokyo's financial establishment, Takashi Hosomi, a former vice president of finance, Mr. Hosomi vants a system modeled on the international banking facilities IBFs) successfully set up in the United States in 1981, allowing banks to undertake offshore transactions free of witholding tax or

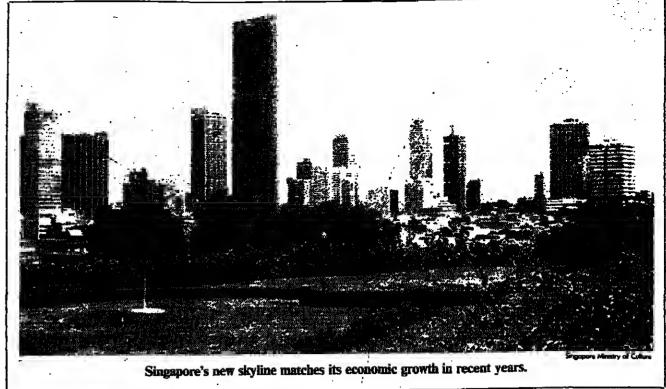
Kong bankers, stockbrokers and

Tokyo, even if it is then booked

Financial institutions may also prefer Japan to other Asian financial centers because they want di-rect access to Tokyo's capital markets as a source of funding for international loans. The syndicated lending boom of the 1960s and 1970s was largely a U.S.-dollar phenomenon. But with many Asian countries enjoying strong economic ties to Japan, and the Japanese government willing to countenance bigger volumes of international yen lending, the proportion of Asian yen credits is increasing. Bankers and officials in Tokyo

ngapore, but also on London and New York — creation of an offshore banking center in Japan.
The pro-offshore banking lobby

led by a blue-chip member of



U.S. Recovery Fuels Growth in East Asia

blunted recent efforts to offset this with increased commercial-crop

"The Indonesians are now braced for the worst," Mr. Sharpe said, "The worst being another downward break in the oil price." Indonesian production has been exceeding its OPEC quota of 1.3 million barrels per day by 10 to 15

are now trading at prices below the minimum required for profitable production. As a result, two mining companies have already closed cutting copper output by 20 percent. Because of the poor long-term outlook for sugar, President Ferdinand Marcos has announced plans to reduce the sugar crop next year by the same percentage.

These difficulties have been partly offset by a healthy rise in the

problems, they will contribute to what is expected to be a negative growth rate this year. Estimates of the contraction currently range from minus 1.6 percent to minus 6

percent. those of industrial exponers — the the rumppines has been hit tions have experienced unexpect-hardest of all. Both sugar and coper—two of its major exports—edly strong demand from the Unit-omies. consequence, most have outperformed their own economic growth forecasts: all of them are raising exports far faster than this year's 6-

> electronics and textiles. On balance, these nations have thus benefited from the strength of the dollar — despite inflationary pressures evident in both South Korea and Taiwan and an in-

percent increase in world trade -

particularly in such industries as

quickly once the U.S. economy have been major contributors to

Capital investment and consumer spending have generally been that Japan's trade surplus will weak, in part reflecting uncertainty reach \$36 billion next year, up from about future export prospects. In an expected \$30.9 billion this year The problems of Asin's primary addition, most governments have producers are in stark contrast to continued to limit public spending.

Taiwan is expected to record a \$10-billion surplus in two-way trade These factors have kept the this year, an increase of 50 percent four NICs and Japan. These na- strength of the expon sector from from 1983.

> "In an environment of high in- facing increased pressure on exteresi rates, you don't get much ports and demands to open up their private investment," says Eric domestic markets. Recent U.S. ac-Nickerson, the senior economist at tions against textile producers are Bank of America's Asia division in likely to affect almost every coun-Tokyo. "And with respective fiscal try in the region, including China. policies, there won't be much stay-

ing power," Spreading trade barriers have

Nonetheless, while commodity that the growth momentum \$60.39 hillion for the whole of prices are not the core of Manila's achieved this year will evaporate 1983. Asian industrial exporters

Some U.S. officials now predic

The result has been predictable Both Taiwan and Korea are now

Officials in most East Asian cap itals are now scrambling to placate only heightened concern over ex- confrontations over trade, Mr. port dependence. The United Reagan's recent decision to limit States has already established an-steel impons, for instance, has been other record trade deficit this year welcomed in Japan and Korea beprice of coconus oil, of which the creased capital outflow in Japan. —it reached \$83.68 billion at the causerestraints are nominally volumers is the leading producer. But there is widespread concern end of August, compared with untary.

Singapore's Merc Link: 24-Hour Trading Pays Off

By Joyce Quek

SINGAPORE - Nothing in recent years has excited Singapore's lionaire, central bank, the Monetary Au- Moreov thority of Singapore (MAS), more than the linkup of the Singapore Monetary Exchange (SIMEX) with the Chicago Mercantile Exchange The all-important element of

tige of being the first non-Ameri-can exchange to link up trading SIMEX rose from the ashes of

body, the Commodities Futures complaints caused the government Trading Commission (CMTC), was to investigate 24 of the more than given for the linkup, Chicago had 70 firms then operating. A total of 21 firms on

And more importantly, SIMEX gained access to the immense li-quidity of the Merc to fuel its growth to a target of 3,000 to 5,000 contracts daily on a sustained ba-

For a country that is, by geograpby and inheritance, given to trade, Singapore's trader mentality will be honed to an even finer point. The linkup is another way of injecting entrepreneurial flair in trading vol-ume for margin. SIMEX flamboy-antly describes the typical local, the

Moreover, the linkup is also a gateway to achieve the 24-hour trading envisaged in the government's plans. Already, exploratory the Chicago Mercantile Exchange talks are being held with the Lon-timing was more than fortuitous tures Exchange (LIFFE) for a linkfor the Singapore exchange. The up. And, plans are being made for linkup brought not only the pressing SIMEX to trade in a Japanese

overnight with Chicago's Merc, the world's largest futures market, but also the fruits of getting established operating, under very inhealthy business practices. The public lost It became privy to the Mere's money on the Gold Exchange well-tested controls and clearing systems by the tieup. Even before approval from the U.S. regulatory ment and its gulfibility. Registered ment and its gulfibility. Registered

A total of 21 firms on the Gold Exchange firms were ordered to be shut down for giving unlawful loans, trading with suspended Hong Kong larms or dealing in practices prejudicial to the public interest. The number of remaining firms decreased as some ceased op-

Weekly gold trading volume fell drastically between January and April 1984. The government was thus faced with a dilemma that it had to resolve in a burry. It had to crase the unsavory aftertaste of the Gold Exchange shenanigans, which had tarnished Singapore's business confidence and set back its plans to be an international financial super-

The government's aim was "to make Singapore the premier market maker in Asia for gold, foreign exchange and U.S. dollar interest rates," said Ng Kok Song, the manager of the international depart-ment of MAS, who is the prime mover of SIMEX as its chairman.

"It takes a lot to build a new market," Mr. Ng said. "The politi-cal and business climate has to inspire confidence; the new market has to prove credibility and integrity in terms of liquidity, sound busi-ness practices and reliable systems for clearing and market surveil-

It was no mean task to build up confidence - in the shortest period of time — in the newly created SIMEX. The government had been working on the concept of a finan-cial futures market since 1982.

in light of the Gold Exchange's roblems, SIMEX would have to be carried out as a respectable business with proper business practices. It was as novel in this area as it was daring - to provide an organized exchange for gold and financial futures, which would be linked up with other international financial centers on a mutual offset system, on a round-the-clock trading basis. The planners asked themselves

whether they could achieve a linkup in the world's largest capital market, the United States, with an exchange that would have the expertise and technology in developing a trading and clearing system.
"SIMEX is our vehicle for estab-

United States as a significant force in the financial market suggested the potential for similar markets in buy or sell order from Merc mem-Singapore's time zone. "Not only bers. He closes it off in the other do market participants in Asia desire a market in their own time zone, but in this age when financial markets do not sleep, U.S. and Enterthial the state of the short term. From the short term and collects the margin and settle-training in September 1982, it is not an easy task. No appoint of support ropean operators can also be at- ment fees from the Merc member. an easy task. No amount of support tracted to deal in our futures marthe SIMEX-Merc linkup alfrom the many institutional players
the bere, as they currently do in lowed longer trading hours, which was able to generate a liquidity.

Sinearcon's aim is that a negative.

The Chicago Merc, an innovative newcomer that has become the fastest growing and most successful exchange in the world, is credited with developing the futures and options markets and is threatening to steal much of the thunder not only from the New York Stock Exchange but also the New York Commodity Exchange (COMEX)

As one of the two largest commodity exchanges in the world, the mark and Eurodollar contracts to Merc has much to offer. The timing for SIMEX's approach to the Merc coincided with the various American exchanges' realizing that fight-ing over the same market would only divide the spoils.

The Americans saw that helping and Zurich.

The mutu would encourage trading in differ-ent time zones and could boost overall transaction volumes. The reasoning was that, being the leaders in expertise, volume and market liquidity, they would get the lion's share of the business.

computer of SIMEX and the to transact without significantly af-Merc's clearing systems. It thus re-moves overnight risks as a position

The most important thing i

but if you talk to members, they are satisfied. Volume has climbed;

bers. He closes it off in the other

more quickly to market-moving news, for example, money-supply figures that would affect interest

rates and the U.S. dollar's moveing closes. They can trade on SIMEX. which would reopen 13 hours before the U.S. market or eight hours before the London market starts,

and adjust their positions accordgly.
The trading hours on SIMEX have been extended for Deutschecapture the trading interest arising from the opening of the financial markets in Tokyo and London. SI-MEX starts trading with Sydney, Tokyo and Hong Kong and contin-

ne through the day with London

The mutual offset arrangement should lead to greater liquidity for the Singapore market; one of the most important factors determining the success or failure of a futures market is its ability to insure quidity, they would get the lion's that the exchange has sufficient li-nare of the business.

A mutual offset system links the exchange has sufficient li-quidity. A liquid market is one that enables traders, both big and small,

The most important thing is lidated hours later on the other by said. "If you study the developments in LIFFE, the initial period's volume was perceived to be low

individual nonclearing member, as a trading physical gold exchange and costs since a deal made on one 6,000 contracts is expected to be a man who is able to take risks, a man who wants to become a mil
To him, the emergence of the treated as one transaction, not two.

To him, the emergence of the treated as one transaction, not two. A Singapore trader opens con-tract in one exchange, executing a penses."

 Singapore alone cannot generate a sufficiently large number of veloped SIMEX gold contract "should one day dominate gold trading in Asia just as the New York Commodities Exchange now ments, after the U.S. futures trad-rules the gold market in the West-

ern hemisphere." It was not just the prestige of being the first company outside the United States to have a link on trading overnight through an American exchange. There are advantages to being the first. "It's widely believed that being first has been important in the history of futures contracts," a SIMEX offi-

The laggard runs the risk of losing the highly liquid clearers and market makers to the front-runner. Asia-Pacific rival exchanges in Hong Kong and Sydney were rac-ing to achieve their linkups with COMEX and LIFFE.

One of these reportedly urged the authorities not to grant approv-al until the SIMEX-Merc's contracts were published. In the end, SIMEX started trading on its own in gold futures even before receiving the CFIC's approval for the linkup. On its second day of trad-ing, it broke the Gold Exchange's

trading record.

With the linkup approved and in. place, volume rose to almost 3,000 contracts a day. The exchange's fortunes have risen and fallen since, but it has succeeded in establishing itself as the first in the Asia-Pacific region for financial futures.

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Automation Is Lagging in Singapore

Special to the IHT SINGAPORE -- Some time lat-

er this year, Singapore will acquire another symbol for status-conscious executives to sport on their hips. Riding alongside their designer label and telephone pager will be an alpha numeric pager, a useful tool for traders and dealers monitoring price movements in a variety of financial markets. The pager, essentially working along the same lines as a telephone pager, can monitor price developments in 10 different items, including shares, market indexes or corrency and commodity movements.

The device is seen as a natural tool for dealers in Singapore's growing foreign-exchange and financial futures markets. It also fits in well with the island's ambitious plans to computenze and automate as many functions as possible.

But despite these visible symbols of technology advances, automation has yet to gain wholesale ac-ceptance in Singapore. In banking

still crowd their banking counters, slowing down transaction volumes. ATMs, which are capable of providing more than cash-dispensing services around the clock, have been installed and operational for more than six years. More than 400

tions as well. Ten major banking groups operate ATM networks on the island. The Development Bank of Singapore (DBS), the Overseas Chinese

Banking Corp. (OCBC), the United Overseas Bank (UOB), the Hongkong and Shanghai Banking Corp., the Chartered Bank, Banque Nationale de Paris, Citibank, Chase Manhattan Bank and the Post Office Savings Bank (POSB) operate independently. A 10th major bank, lishing Singapore as the center in despite nearly a decade of creeping independently. A 10th major bank, Asia for trading gold and futures computerization — in over-the-contracts," Mr. Ng said. "We are counter services as well as in the combination with four other small-contracts," Mr. Ng said. "We are counter services as well as in the combination with four other small-contracts," Mr. Ng said. the Oversea Union Bank (OUB) in already an important cerest for backroom -customers are still un-

willing to forgo human contact
when they come to the bank.
Descrite the large amounts spent

network through a company called
Automated Data Processing.

Because of the multifunctional

on automated teller machines nature of the ATMs — they accept (ATMs), senior bankers are still deposits as well as allow inquires worried about the long queues that (all the rudimentary functions of a bank branch), most of the commercial banks have to seek permis from the central bank, the Monetary Authority of Singapore (MAS), before they can install a machine in a new location. The only exception to the rule

machines now dot the island, located not only within bank interchange stations but at petrol sta-Singapore — 2.5 million — equivalent to one for every member of the population. POSB's cash-on-line ATM network is the most intensive on the island with more than 150 on tlets.

The limited use made of ATMs, though, are severely crimping further plans to automate more banking services. Funds transfer facilities have yet to be fully unifized. The banks here have set up an interbank Giro System to handle hills payments for utilities and other bills. Banks have even toyed with

(Continued on Next Page)



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Investor Confidence Is Key to Debt Recovery in Philippines

By Abby Tan

MANILA - As the only Asian country under a debt moratorium, the Philippines will have a continu-ing shortage of foreign exchange until the end of the decade and commercial borrowings will be hard to come by until — and unless — confidence among local and foreign investors is restored.

Bankers are going to be shy of the Philippines because of all the booming economies of East Asia and the Association of Southeast Asian Nations (ASEAN), the Philippines always gets dishonorable mention with poor credit ratings. The Philippines' image abroad suffers from a crisis of confidence, with a seeming inability to show political will to put things

After nine months of negotiations, the Philippines finally submitted a letter of intent to the International Monetary Fund (IMF) for a 615-million special drawing rights (SDR) standby facility in the third week of September. This is only the first hurdle to a few more months of careful planning and delicate negotiations for the years of austerity that the Philippines must undertake for economic recovery:

about the Philippines' long-term prospects, given its built-in potentials. As an economist at one of the Philippines should not be the highest performer in ASEAN rather than the lowest as it is now. It has all the inventories of resources. But a lot is going to depend on the country's leaders' motivations. Fundation of the 90-day moratorium, which expired on Oct. 14. mental changes have got to be made in the way the Philippines is running the economy, a sensitive use of foreign exchange and choosing production types that can earn foreign exchange. We can't have wastage, loss and corruption of the past."

The short-term prospects are gloomier. Bankers are leased over 18 months.

not talking about syndicated loans beyond the \$1.65 billion new money it hopes to get from its 483 creditor banks to the rescheduling talks, which began on Octo-ber 1. Before the moratorium of October 1983, the Philippines was already being charged more than I percent above the London interbank offered (Libor) for short-term loans and 34 percent above Libor for medium-term loans. In comparisoo, Thailand, Iodo-

nesia and South Korea are being charged much lower. Manufacturers Hanover Trust heads a 12-bank advisory group that together bolds 90 percent of the \$10 billion to be rescheduled out of the \$25.6-billion foreign debt. Smaller banks have balked at the prospect of kicking in new money, which would represent 12 percent of each bank's total exposures.

The IMF approval for the credit facility will unlock a three-pronged credit request: rescheduling with commercial banks, including \$6.4 billion to arrears; \$3.3 billion in new funds (\$1.65 billion each from the banks and an equal sum from multilateral agencies such as the World Bank and the Asian Development Bank), and trade credits estimated at more than \$2

These are the figures the Philippine governmen Bankers and economists are ready to be optimistic hopes to work on. Foreign bankers in Manila say that they are unsure of the exact amounts involved. The Philippines' actual financial needs are being assessed foreign banks said: "There is no reason why the by an economic subcommittee of the advisory group

would be necessary. In the meantime, the Philippines is seeking bridge financing from the United States and Japan and a small amount from South Korea, in the region of \$150 million to \$160 million to cover the first two tranches of the 1MF facility, which will be reAmong its important creditors are the U.S. Ex-Im Bank and the Commodity Expon Credit Corp., the Japanese Ex-Im Bank and the Overseas Economic Cooperation Fund, Hermes of Germany, Colace of France, the Export Credits Guarantee Department of

Britain and the Canada Development Corp. The Philippines has sought to strengthen its own domestic banking system by encouraging the merger of weaker banks with bigger ones. The governor of the central bank, José Fernandez, explaining the rationale behind this move, said that the Philippines could not hope to get outside financing anymore and must rely on its own domestic resources.

One of the largest banks, the Bank of Philippine Islands, recently bought over Family Trust Bank, and the government-owned Commercial Bank of Manila absorbed Royal Savings Bank, a bankrupt previncial

It was the Philippines' international structural weakness that caused several upheavals on the IMF agreement. Foreign creditors were dismayed over the infamous \$600-million overstatement in the foreign reserves. Then money supply went out of control, topping an unprecendented 38 percent at the end of 1983. Political necessity overrode economic caution when the government borrowed 5 billion pesos (equivalent then to \$357 million) to fund the legislative elections in May. The government poured in billions of pesos more to prevent the collapse of the banking system hit by a widespread bank run in July.

The price the Philippines will have to pay in return for the IMF agreement will be high indeed. The Philippines peso will have to be devalued for the fourth time. The first official slide began in June 1983. when the peso was pegged at 11 to the dollar, then reached 14 in October 1983. Trading last week had the peso going steadily downward, at 18.21.

expons, imports, interest payments and the blackmarket rate. The four rates are being standardized at a rate

bankers predict will be around 21 pesos to the dollar. The high inflation rate was another major stumbling block to the IMF's approval. The inflation rate in August, on an annualized basis, was 60.35 percent. Economists predict that the entire year's overall rate will settle at 40 percent, still the highest anywhere in

The central bank has to continue mopping up excess liquidity through the open-market operations, like offering central bank bills at 32 percent interest. This has forced the pesos out of the bank vaults.

The government is committed to reduce its budget deficit for 1985 to 1 percent of gross national product. The deficit of the 13 government corporations, which was even bigger than the national government budget deficit, will have to be drastically slashed to 11 billion pesos in 1985.

The Philippines must also undertake structural reforms as stipulated by the World Bank to start dismantling monopolies of sugar, coconuts and food and instituting a more equitable pricing policy. To begin with, the Ministry of Agriculture has been strengthened as the main planning agency with greater authority. In the process, the National Food Authority, which operated independently before, now has its powers reduced.

Some bankers predict that the economy may be able to turn around much more quickly if the growth rate of its traditional markets — the United States and Japan - is able to reach the target of 4 to 6 percent in 1985.

thus making Philippine expons a key factor.

Still, it will be the Philippines' internal resilience and its will to make sacrifices that will make the

Thailand Retains International Credibility Despite Domestic Banking Problems the central bank. Not only was the decisions. He is partly credited for expected, there is even the possibil-shareholders, namely the Tarnvan-ing system away from the tradition-

By Peter Janssen

The Yue Loong automobile factory in suburbs of Taipei, Taiwan.

BANGKOK — It has been a very full year for Thailand's financial community. The fiscal year 1983-84, which ended on September 30, included the near collapse of almost a dozen finance companies, the takeover of the Asia Trust Bank, the proliferation of unregulated money rackets and the unceremonious dismissal of the governor of the Bank of Thailand, the central

Despite the crises, some of which have yet to be fully defused. Thai-land's international credibility has not been seriously blemished, according to bankers in the capital. The Thais are naturally cau-

tious people who are cognizant of the pitfalls of overborrowing," said one foreign bank representative officer based in Bangkok. He added that concern over the abrupt dis-missal on September 11 of Nukul Prachuabmoh as governor of the central bank had died down pretty quickly among foreign bankers. Al-though Mr. Nukul's sacking by the finance minister, Sommai Hooptrakul, was severely criocized and the country's credibility took a temporary setback, most bankers now believe that the central bank's operation and monetary policy has been unaffected by the dismissal.

Bancha Lamsam, the chairman of the Thai Farmers Bank, the country's second largest bank. said: "The Bank of Thailand has two things on its mind - the stability of the baht and the control of

tegrity of the central bank. Shortly governorship. after his dismissal. Mr. Nukul described the finance minister's move as a "regrettable precedent" and predicted that it would reduce the post of central bank governor to a mere official under the thumb of politicians. The bank has traditionally acted as an independent body responsible for the country's mone-

istry has handled fiscal policy. Mr. Sommai's order to remove men than a divergence in economic policy. Both the central bank and new appointment the Finance Ministry have adopted a common theme of economic austerity in recent years. A bone of contention, however, arose be-tween the heads of the two institutions over the handling of the col-lapse of several finance firms late last year. The central bank pro-posed the establishment of a deposit insurance institute of help boost confidence in local financial institutions but Mr. Sommai flatly rejected the suggestion. Relations between the two men were known to

deteriorate thereafter.

timing of the dismissal order atro-cious — a few days before the for-mer governor was scheduled to attend the annual meeting of the almost 20 percent in 1979 to little International Monetary Fund — more than 2 percent this year. The but it also sparked concern over the country has also won an excellent institutional independence and in- credit-rating during Mr. Nukul's

> Whether his successor, Kam-chorn Sathirakul, will be able to match Mr. Nukul's performance

remains an open question. "I think we will have to give him time to see how he handles the temptation of politicians, or the government, lo make a heavy spending," said Bancha Lansam about Mr. Kamchorn, The 51-yeartary policy while the Finance Minold civil servant was personally selected by Mr. Sommai for the gov-Mr. Nukul, which was approved by ernor's post. Mr. Kamchorn has the cabinet, is generally believed to worked at the Finance Ministry have been motivated more by a since 1960 and bad held the posipersonality clash between the two tion of director general of the ministry's fiscal policy office before his Since Mr. Kamchorn assumed

the governorship on Sept. 14, much of the anxiety that surrounded Mr. Nukul's dismissal has simmered down. Both Mr. Sommai and Mr. Kamchorn have gone out of their way to dispel fears about diminishiog central bank independence, and most bankers appear ready to believe this so long as the rest of the ceotral bank's senior executive team remains intact. The bank's top executives, led by the deputy governor, Chavalis Thanachanant. are well respected for their integrity inflation. And I think that whoever becomes the governor will stick to these things, whoever he is."

The sacking of Mr. Nukul, however, has left unpleasant feelings at

ity of an improvement in the country's monetary policy implementation. But, as one foreign banker warned, "It will certainly open some eyes" if more central bank

staff is dismissed. Foreign bankers in Thailand which was suffering from mounting has accumulated about \$100 mil-Citibank, Manufacturers Hanover Ministry obtained 75 percent equity of the ATB from its former the goal of wearing the Thai bank-

ichkul and Vichitrananda banking al

The central bank recently filed criminal charges against the former ATB chairman, Wallob Tarnvanichkul, who has been accused of fraud against shareholders, breach of laws governing limited compahave had their eyes opened more than once this year. On August 6, cial Banking Act. Mr. Wallob is the government announced its takeover of the Asia Trust Bank. Thailand has no extradition treaty. The ATB takeover comes at a waliquidity problems, allegedly the re-sult of mismanagement. The ATB system. March 8, this year, marked the deadline for commercial banks lion in foreign debts, which fall due
between August and the end of the
year and the great bulk of which is
owed to American banks—includowed to American banks—includshareholders, each holding a cering the Crocker National Bank, tain minimum percentage of total equity. ATB was notably among Trust and Bankers Trust. Under the few Thai banks that failed to the takeover plan, the Finance meet the requirements. Divestiture, however, is not the issue; it is rather

family-run operations.

While some banks, family-run or not, have proved themselves highly authorities struggled all year to pre-professional institutions, others are serve confidence in the domestic struggling to keep affoat in a pro-

has been partly restored by the gov-

more tight on checking the particu-lars of each bank," said one foreign Mother Chamoy, whose deposits banker. As a result of the ATB are estimated at more than 4 billion crisis there has also been talk of baht (about \$174 million). Mrs. land's 1979 Commercial Banking 6.5 percent interest per month on Act to allow the central bank a one's investment and is known to

pany reporting and disclosure stan-Ironically, after Thailand's fiscal

financial institutions, the money gressively competitive market de-manding higher managerial skills. unregulated money dealings. unregulated money dealings. Although confidence in the ATB Known as chit funds but generally believed to be a local version of a ernment takeover and the appoint- pyramid investment plan in which ment of a competent new manage-rial team, foreign bankers are likely is used to pay back old debts, the to be more discriminating in their increasing popularity of these unfuture lending activities with That regulated funds has grown out of banks.
"We will probably be a little largest of these chit funds is that of Chamoy Thipyaso, better hown at adding new amendments to Thai- Chamoy's fund offered as much as

When other so-called chit funds began operation and evidence poured in that their business was spreading nationwide, the Finance Ministry prepared a special decree banning pyramid dealings, which the cabinet agreed to "in principle" on September 11. The decree has not yet been promulgated.

Mrs. Chamoy, a former clerk at the government-run Petroleum Authority of Thailand, is known to have attracted many of her customers from government offices and the ranks of the armed forces. The sudden collapse of her fund could be disastrous for investors, but it is generally believed that if the decree is not passed soon the pyramid business may increase here and eventually pose a threat to the country's economic and even political stability. "In this case the govgreater role in preventing misman-agement of public funds and to enforce more stringent public com-bave attracted as many as 80,000 erument cannot come in and bail panicipants during the live years in which it has been operating.



Automation Is Lagging in Singapore (Continued From Previous Page) of a central payment computer at MAS for the peremptory nature of

the workplace but the lack of intercorporate management to share the cost of running the facility retards progress. As a result, the machine itself retains a lot more capacity for further than the machine itself retains a lot programmable functions that is now served up to the banking pub-

They have also developed software packages to handle salary credits for payrolls for companies. A committee to minimize cash transactions for manpower savings was formed in January this year chaired by the head of the Civil Service. It estimated that seven out of 10 workers are still paid in cash. As much as 2 million manhours are wasted a year because workers have to queue once or twice a month to collect their packet.

The current focus of attention in the retail-banking sphere has now shifted to consumer outlets. To-ward the end of 1984, banks hope to provide facilities through their ATMs installed at service stations to allow drivers to transfer payments for gasoline purchases with a plastic card instead of cash.

But the current exercise falls short of allowing for the develop-ment of a truly cashless retail operation. The big four local banks — umes processed by the automated the OCBC, UOB, OUB and DBS clearing bouse rose from 100,000 Bank — and the POSB are all in-checks in 1982 to 112,000 in 1983. volved in planning the introduction

financial newsletter.

Newsweek International.

contributor to The Washington Post.

CONTRIBUTORS

RICHARD C. HANSON is the publisher and editor

DINAH LEE is a Hong Kong-hased journalist who

contributes regularly to the International Herald

JOYCE QUEK is deputy business of the Singapore

PATRICK L. SMITH is Asian economics editor of

ABBY TAN is a Manila-based journalist and frequent

Tribune, The Washington Post and The Economiat.

of Japan Financial Report, a Tokyo-based economic and

PETER JANSSEN is a Bangkok-based journalist.

oping an automated interbank clearing operation called Clearing House Interbank Transfer System to multicurrency and multimarket (CHITS) compatible with the bank clearing across national bor-Clearing House Automated Payments System (CHAPS) of London, the Clearing House Interbank Payments System (CHIPS) in the United States and the Clearing House Automated Transfer System (CHATS) in Hongkong.

Singapore banks currently operare through Banking Computer services, Ltd., an automated check clearing house set up and operated by the Hong Kong and Shanghai Banking Corp. and the OCBC. The system does not entirely eliminate the need to "walk" checks from how to benk to clear the interpent bank to bank to clear the interbank load of Singapore dollar payments between banks. Daily average volumes processed by the automated There was unhappioess with

the idea of setting np ATMs in the idea of setting plants around the island to bring banking services to the workplace but the lack of interest and the unwillingness of the bank impatience at the laggardly nature of developments. Automatretail side of the banking market, efforts to automate the industry further has increasingly concentrated on the wholesale side of banking, including further linkages on the interbank basis.

The Monetary Authority of Singapore dollars has become a necessity following the development of equivalent systems in the major banking markets of the world. With package switching facilities available on a worldwide basis, it will not be long before linkages between the various retail side of the banking market, ing check-clearing in Singapore before linkages between the various interbank clearing systems are de-veloped. That could open the door

> Already in Singapore, another committee is sitting down to study the feasibility of U.S. dollar checkclearing among banks. That could be a major addition to Singapore's development as an international financial center. Outside the United States — and with the exception of informal dollar clearing pools among U.S banks overseas - there is no formal clearing facility outside New York. A regional dollar check-clearing pool set up in Singa-pore could speed up liquidity for many corporations in Asia and enhance the island's attempt to attract more corporate treasurers to set up regional treasuries for inulonational operations in Asia. Major foreign banks already of-

fer the latest electronic cash management systems for corporate clieots in Singapore. They include the major multinational banks like Citibank, Chase Manhattan Bank; Manufacturers Hanover Trust, Wells Fargo Bank, Chemical Bank and Bank of America. Time-sharing facilities are also provided by such major agencies as General Electric Information Services Co. (GEISCO) and Automated Data Processing among others. Local Singapore banks are also gearing up to meet cash-information re-porting for local corporate custom-ers. Interbank check-clearing in Singapore and U.S. dollars will assist them in building up their links with companies.
In fact, corporate information

systems have suddenly boomed as a major area on the island

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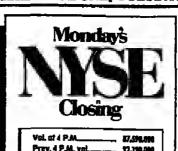
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NYSE Prices Rise Sharply United Press International NEW YORK - Prices on the New York Stock Exchange were sharply higher at the close Monday in moderate trading. The Dow Jones industrial average, which rose 7.62 Friday, was ahead 12.26 to 1,202.95 shortly before the close. The Dow gained 8.17 overall last week. Advances led declines by a 10-5 ratio. Volume was about 87.6 shares, compared with 92.2 million traded Friday.

Prices were higher in moderate trading of American Slock Exchange issues. Bankers Trust encouraged investors when it lowered its prime lending rate to 1214 percent

While prices in tables on these pages are from the 4 P.M. close in New York, for reasons of time this news account is based on information gathered earlier in the day.

from the prevailing 1234 percent that was adopted about two weeks ago. Expens had predicted a drop in the prime because of lower borrowing costs for banks. Federal funds rates that banks charge one another for overnight loans, which dropped as low as 94 percent last week, traded at 10 7/16

percent in the early going. Some traders still are worried short-term rates will rise as the Treasury is forced to sell \$42.5 billion worth of bonds and notes in the next four weeks because Congress delayed an

increase in the debt ceiling. Rates have been coming down recently because the Federal Reserve appears to have eased credit due to the slowing economy. Whether the Fed will ease more is subject of a heated debate.

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Early io the day, the government reported business inventories rose 0.8 percent in August following a 0.8 percent increase in July. Sales decreased by 0.2 percent compared with a 0.7percent drop in July.

The government later this week is slated to report on industrial production, capacity utilization, housing starts and the third-quarter gross national product.

The preliminary figures on the third-period GNP showed a 3.6-percent increase, down from the 7.1-percent rise in the second quarter and 10.1 percent in the first.

In early trading, Atlantic Richfield was active. Toledo Edison followed, off 1/4 to 17%. General Motors was up 14 to 784. UAW members approved a three-year contract with GM. Ford, which reached a tentative agreement with the UAW, was up 1/4 to 47/4. Chrysler was ahead % to 31%. The automakers had strong early October sales.

Hi-Shear Industries (ex-dividend) was ahead 1 to 15¼, Raymark was up 1½ to 15 ¼ and Echlin Inc. was ahead ¼ to 22¼. Hi-Shear said it sold 745,000 Raymark sbares to Echlin for \$20

G.C. Murpby, which rose 5¼ last week after Irwin Jacobs bought a large stake in the compa-by, was ahead 2 to 41. Mr. Jacobs boosted his stake to 9.1 percent and might consider taking control of Murphy.

IBM, which rose 1% Friday, was ahead 4 to 122%, IBM last week reported third-quarter earnings of \$2.60 a share compared with \$2.14 a усаг адо. Teledyne, which plunged 18 last week, was off 314 to 262. Div. Yld. PE 100s High Low Quot, Chrige 2002465011024201686302561802402517055511707924007257105570

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TUESDAY, OCTOBER 16, 1984

FUTURES AND OPTIONS

Gold-Contract Guarantee Carries a 2-Way Payoff

By H.J. MAIDENBERG

New York Times Service

EW YORK — To say that most investors in gold bullion the last few years wished they could get their money back would only be gilding the truth. After soaring to a record high of \$850 an ounce on Jan. 21, 1980, the price of cash gold has sunk to \$341 at last Friday's close. Now Mocatta Merals Corp., one of the five London dealers that "fix" the price of gold twice each business day, is offering potential buyers a three-year investment contract through brokerage houses under which it guarantees to buy back the gold at

the expiration of the contract at the original purchase price. "What our Mocatta Guaranteed Value Bullion Units offer investors is in effect the right to get back their investment plus

whatever they pay in broker-age commissions, if at the end of the three-year contract the price of gold is less than what they paid originally," said Terry Mayer, Mocatta's mar-

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"The more metal we move, the more money we make."

But if, at the end of the contract period, the price of gold is greater than the original cost, "then Mocatta will buy back 40 percent of the 100-ounce contract at the original price, and the other 60 ounces at whatever the quote is that day." Mr. Mayer replied.

As an example, Mr. Mayer said, if an investor paid \$340 an ounce, or \$34,000 for a 100-ounce contract, and the price rose to \$500, Mocatta would buy back 40 ounces at \$340 each and pay \$500 for each of the remaining 60 ounces, or a total of \$43,600. "For investors who want out before the contract expires, we

plan to operate a two-way market in the contracts, with prices based of course on the going price for bullion," added Mr. Mayer, whose company does not deal with the public. What is the carch?

Gerald Gold, regional vice president of International Trading Group Ltd., one of the brokerage houses that is offering the Mocatta contracts, answered:

"The main 'catch' is, naturally, the opportunity cost: What the investor could get during the three years from money-market or other investments that now yield as much as 13 percent a year. At current bullion prices, Mocatta's 100-ounce contracts require a cash outlay of roughly \$34,000 plus brokerage commissions."

R. Gold continued: "What the investor is actually R. Gold continued: "What the investor is actually doing, if he is buying Mocatta's contract today, is in effect buying a \$340 'put' option on the physical metal. This means he is buying the right, without any obligation, to sell Mocatta 100 ounces of gold at \$340 an ounce at the end of three years. Mocatta in effect is selling a call on 40 ounces."

While some bullion dealers offer similar "guaranteed buy-back" plans, Mr. Gold noted that none are of the statute of Mocatta.

What does Mocatta, which introduced its new buy-back contracts in London last February, get out of it? "We hope to make money by selling the 40-ounce call," But basically, Mr. Mayer said, "we make money on the metal's buy-sell spread. Thus, the more metal we move, the more money we make. We don't make money on the so-called float because the customer's bullion is actually in the vault and segregated from our own metal."

But in offering to return the investor's money at the end of three years, Mr. Mayer than the since term asked trigging the part of any profits, in this case, 40 percent. He said this was fair "because the investor is in effect buying a cheap put, while, Mocatta is buying an expensive call."

And for brokers? Mr. Gold replied: "As brokers, we work on commissions and the buy-back options by getting part of the premium on the puts and calls that are being bought by investors and sold by Mocatta. Its all a matter of mathematics."

Currency Rates

Late interbank rates on Oct. 15, excluding fees. Official fixings for Amsterdom, Brussels, Milan, Paris. New York rates at 4 P.M.

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Markets Closed

Financial markets were closed Monday in Israel for a holiday.

Peso Falls Steeply in Manila

Trading Hectic As Curbs Lifted

MANILA - The value of the peso fell sharply against the dollar Monday in the first unrestricted foreign exchange trading in a year, allowed by the government in an attempt to meet the International Monetary Fund's terms for help in easing the country's economic cri-

President Ferdinand E. Marcos announced Saturday that he would allow the trading as part of an austenity program contained in a "let-ter of intent" sent to the IMF, which he said had been accepted and would soon be approved by foreign creditors. No formal agreement has been announced.

Economic controls were imposed after the Aug. 21, 1983, assassina-tion of opposition leader Benigno S. Aquino Jr. and were designed to halt the flight of capital spurred by political uncertainties. In less than 30 minutes of trad-

ing the peso dropped 8.1 percent against the dollar, from 18.45 to 19.95 on two inter-bank transac-tions amounting to \$350,000.

The trading put the peso closer in its black market rate of about 20.40. It was expected to slide again when trading resumes Tuesday, but officials said it would not be allowed to stip more than 4.5 percent

the IMF agreement, which has been assailed by some businessmen, civic leaders, and opposition political parties, depends on the outcome of talks with some 483 foreign banks on rescheduling part of the country's \$25.6-billion debt. The government has asked the IMF for a 18-month standby credit

loan of \$650 million and some 483 banks for loans of \$1.65 billion and the rescheduling of at least \$8.6 billion of its debt.

Talks Reach Crucial Stage.

Talks between Philippine offi-cials and the country's bank advisory committee on a new-loan and rescheduling package have reached a crucial stage, senior banking sources told Renters in New York.

The talks, which began in earnest a week ago, still have to resolve the problem of some \$375 million in terbank deposits frozen at Citibank's Manila branch.

Some banks are balking at lendng fresh money to the Philip

"We're down to the issues which really divide ps?" a basker said.
"Now it's a question of pretty hard negotiating." He declined to elaborate on the contentious issues.

Union Carbide's Growth Strategy **Company Shifts**

Modern Areas

By Daniel F. Cuff

DANBURY, Connecticut

the company has advanced vig-orously into modern times, milknesses, investing in new areas, licensing its technologies. It even sold the cornerstone of its business, the calcium carbide division, from which it took its name

rochemicals business, which has been swamped by global overca-pacity, and its metals and carbon segment, which has been hurt by its dependence on the beleaindustrial gases and technology services and special products. But Union Carbide has yet to

"They are going as fast as they can under the circumstances," said John P. Henry, an analyst at E.F. Hutton. "Unfortunately, they still have a lot of assets" in

difficult areas. Last year, the company had

Focus to More

New York Times Service

In its sparkling aluminumsheathed corporate fortress here, Union Carbide Corp. would seem to be the very model of a modern company.

Indeed, in the last six years,

ing some of its traditional busi-

a century ago.

Alec Flamm, president and chief operating officer, said in an interview here that what Union Carbide has done "is the most major change that the corporation has ever gone through."
Still, Mr. Flamm said "from an industrial standpoint, the world we live in is going through the most fundamental change that we've ever experienced."

Union Carhide has designated as cash generators two of its mainstay activities: its basic petgnered steel industry. The company is instead concentrating in-vestment in its three other lines of business, consumer products,

prove that it has found the right

Union Carbide Focuses Where the Company Come From And Where it's Going On it's Winners Share of S Petrochemicals seasons 29% 10% 31% 11% Technology/Specialty 24% 30% 27% 40%

Products Entracted manhatures and pholice Consumer Products Serenty Interest Products Services and 21% 31% 10% 19%

industrial Gases Oxygo, pitoyer, argo, bydoga, bilan and sonylan

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net income of \$79 million on revenues of \$9 billion, compared with \$310 million in net income on revenues of \$9.1 billion in 1982. Union Carbide's earnings peaked in 1980 at \$10.08 a share. This year, William R. Young, a chemical-industry analyst at Dean Witter Reynolds Inc., esti-

mates Union Carbide's earnings at \$5.80, up from \$3.11 in 1983. The architects of Union Carbide's change, Warren M. An-derson, chairman and chief excoutive, and Mr. Flamm, are given credit for moving in the right

direction. But many Wall Street analysts fault their results in comparison with some other chemical companies. "In general, they are trying hard," Mr. Young said. "Conditions have gone against them and they haven't been able to put it together as well as some of the other companies."

Monsanto Co., he said, will have record earnings this year.

partly because of restructuring and product development in ag-ricultural chemicals. Rohm & (Continued on Page 19, Col. 1)

U.S. Interstate Banking Gets Boost United Press International lowing large big-city banks to have ready shaky banking system," Ex-

rules, one of the chief U.S. banking regulators announced Moreley that more than 300 applications for in-terstate banking will be considered. in the next few weeks.

The statement by Comptroller of the Currency C.T. Conover ended speculation about whether the the Currency C.T. Conover ended speculation about whether the banking industry is to be allowed to use a loophole in Depression-cra banking law to spread across state lines.

The announcement immediately are suggest the Fed would lose a challenge to the applications and it is not clear if the Fed will keep trying.

Mr. Conover said his agency is

with the computation.

But recent court decisions in the area suggest the Fed would lose a challenge to the applications and it is not clear if the Fed will keep trying.

Mr. Conover said his agency is

By Jim Mann Los Angeles Times Service

of the Tiangiao Department Store decided this summer to open

branches in outlying provinces, they did not go through the cus-

tomary process of asking the state

for money,
Instead, working through a Beijing bank, they issued shares of stock. They sold the shares at \$40 apiece to employees and to other enterprises and private individuals.

The shares were quickly bought

up. It was the first sale of stock in

the city in decades, and many Beijing residents who read about it in

the newspapers wrote to the bank

asking to be notified immediately

of future issues.
In a cautious and experimental fashion, China has begun trying to improve its financial situation by

this traditionally capitalist method of doing business.

"Issuing stocks is an entirely new event" in Communist China, Gao

al economy."

BEIJING - When the managers vestment

reason, is bitterly opposed by smaller banks and some state legis-

state banking on these terms and thedretically has the last word in most of the applications because they come from bank holding companies that the Fed regulates along rate, while small businesses typical-

Bankers Trust Is Alone in Cut Of Prime Rate

The Associated Press climbed to 13 percent in June, a NEW YORK — Bankers Trust level it held until last month. Co. cut its prime lending rate by one-half percentage point to 1214 percent Monday, but no other major banks matched the reduction. Nonetheless, some credit analysts predicted the rest of the banking industry soon would follow New York-based Bankers Trust in owering the lending charge from

last month, when it was cut from 13 "Before long, we're going to see everybody at 12% percent," said Maury N. Harris, vice president of the investment firm Paine Webber

the 12%-percent level established

[Mitsui Manufacturers Bank of Los Angeles was the first bank to follow Bankers Trust by cutting its

prime rate to 12% percent, from 12%, Reuters reported.] The move by Bankers Trust, the nintb-largest U.S. commercial bank, followed declines in other money-market rates - which lowered banks' cost of raising funds for lending — and came at a time when business borrowers are increasingly turning to sources other than banks

for short-term loans.

The economy is slowing down, the Federal Reserve is easing monetary policy and banks' cost of money is going down, it's just that simple," Mr. Harris said. The importance of the banking

industry adopting the lower prime lending rate, be added, is that it "substantially reduces the risk of a recession in the U.S. economy in the next number of quarters.

While the acoon by Bankers Trust helped rally the stock market, prices of Treasury bonds rose only moderately as a heavy schedule o government borrowing continued in weigh on the credit markets.

The Treasury, which had to post-pone earlier borrowing plans be-cause of congressional delays in raising the federal debt limit, has scheduled the sale of \$42.3 billion in ootes and bonds for the next

The prime rate is the base upon which banks compute interest charges on short-term busioess loans and is an indicator of the direction of lending charges.

Although most major banks adopted a 1234-percent prime rate in September, Wells Fargo Bank of San Francisco lowered its prime rate to 12th percent.

The prime rate began falling this year after the federal funds rate, the interest on overnight loans between banks, began to retreat.

After trading at close to 12 percent in August, the federal funds rate slipped steadily, and traded Monday at 10's percent. Yields on three-month certificates of deposit in denominations of \$100,000 and up, another important source of funds for banks, also have dropped

in around 10'; percent.

Meanwhile, business borrowers have increased their reliance recently on commercial paper, which have been carrying even lower interest rates. Businesses have increased their borrowing through commercial paper by more than \$6 billion io the past month.

Taiwan Weighs Relaxing Curbs On Its Investors

TAIPEI - Taiwan is studying plans in relax its strict foreign-exchange controls to allow investment in foreign stock markets by private individuals, a senior central bank official said Monday.

He said the move would help the government curb inflation-ary forces, due mainly in trade surpluses. Taiwan had a surplus of \$6.6 billion in the first nine months of this year.

Currently, all access to foreign exchange must go through the central bank and earnings by Taiwanese busioessmen must be converted into local

A bank source said the government was likely to invite foreign brokerage bouses to act as advisers and middlemen for focal investors.

The official said the government was under increasing pressure from local business men to relax controls after Taiwan's foreign reserves reached a record \$16 billion last month. Some industrial leaders have said the reserves should be used

Japan Says Production **Up by 0.7%**

TOKYO — Japan's revised in-dustrial production index in August was up 0.7 percent, the same as it was in the preliminary report, the International Trade and Industry Ministry said Monday. In July, the index was up 0.3

percent from the June level. The revised unadjusted August index was up II percent from the level of a year earlier, after a 12.8percent year-to-year gain in July, showing a two-digit.

The revised and adjusted August

Producers' Shipment Index was also unchanged, up 0.4 percent from July when it was up 0.9 from On an unadjusted basis, the revised August shipment index was up 6.5 percent from a year earlier

July gain.
The revised and adjusted August Index of Producers' Inventories of finished goods was up 0.8 percent from the July, when it was up 0.6 percent from the June level.

after a 10.8 percent year-to-year

90.5% of Bibby Stock

low Rand Ltd. said Monday that its bid for control of J. Bibby & Sons PLC has been "highly successful," with its ownership reaching 90.5 percent of Bibby shares when the offer expired Friday night. Barlow Rand's chief operations officer, Warren Clewlow, said his company intends to maintain the Bibby listing on the London Stock Exchange, so that Barlow has the currency and geographic spread for further overseas acquisitions when

Barlow Says It Has

suitable opportunities arise.

JOHANNESBURG - Bar-

VAN CLEEF & ARPELS WORLD FAMOUS JEWELLERS NOW HAVE A SHOWROOM IN LONDON 153 NEW BOND STREET TEL: 01 491 1405 TELEX: 266265

WASHINGTON - Citing the operations in smaller communities occurive Director Ken Gunther said. across the country and, for that The Federal Reserve also is opfailure of Congress to make new posed to the proliferation of inter-

Chase Manhattan Profit Drops by 14 percent. Page 17.

until they get their deposits back. the face of American banking, al- which further destabilizes an al- (Continued on Page 17, Col. I) rate stood at 11 percent. But it abroad.

China Experiments With Issuing Stock in Companies to Public

other bank officials took the party ing Evening News and the followdocument as an encouraging sign that they could start issuing stock in the cities, too.

ing day in a national oewspaper, the Economic Daily, Since then, the bank has sold 30,000 shares of stock, raising \$1.2 million.

spells out the rules for stock trans- uficates. He said his bank will not permit individuals to resell shares that have been issued by the bank. If a person who has bought shares holders will go in the bank.

bank here." He acknowledged that

wants to sell them, he must bring them back to the bank. shares freely, his will make certain develop a more active business in departments concerned move to trusts and investment. At the moceontrol the situation," Mr. Gao ment, most of the clients are businessid, but he declined to specify ness enterprises, but the bank is

percent in this case, that makes them a relatively safe, secure investment.

But like shares issued elsewhere, that "stock purchases have been by the offer investors dividededs that "stock purchases have been by the offer investors divideded that "stock purchases have been by the offer investors divideded that "stock purchases have been by the offer investors divided that "stock purchases have been by the

People who want to buy shares: simply go to the bank with the cash they want to invest. Uotil now, the bank has been giving them receipts the bank is proceeding with great for the money; eventually, the care because there is no law yet that shareholders will receive stock cer-

Like many other financial trans-

As a result of the government's economic liberalization, Mr. Gao "If we allow people to trade said, his bank is also attempting in which departments. "We want to also beginning to help individuals avoid any speculation simply because the profits of the department wills.

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expertise to manage their own investments. Minimum initial investment: \$100,000.

investors who do not have the time or

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Rudolf Wolff, established in 1866, is a member of the Noranda group of companies, a mining and resource group with a nel worth of \$2.7 billion

are paid out of the profits of the enterprise; the larger a company's profits, the larger the dividends. People who own stock in a Chiprovincial airline and to do so by nese enterprise are considered part forming a joint stock company owners of the company. They are open to any organization or indipermitted representation on a vidual with a minimum of the "We feel there is a need for us in do something oew in the city," Mr. Gao said. "We are still in an experi of the department store's stock board of directors that oversees the equivalent of \$4,000 to invest. mental stage now. The department management of the enterprise. In store was the first handled by my

The oew company, to be called Southwest Airline of China, will fact, Mr. Gao, who is head of gen-eral business for the Industrial and eral business for the Industrial and operate independently of the state-Commercial Bank, said he bopes run airline, the Civil Aviation Adone of the side effects of the departministration of China. Two other ment store's issue is that the stockprovinces, Yunnan and Sichuan, ment store's issue is that the stock-holder's board will improve the quality of the store's management.

The companies that are selling stock are being encouraged to offer the shares in their employees, who, it is hoped, will work harder when their their employees, who is the shares in their employees. Yunnan and Sichuan, will join Guizhou as sponsors and guarantors of the new company.

"The venture has already proved a hit," Guizhou's deputy governor, Xu Caidong, said in July. "More than 1,000 shares — 10 million

months since the airline was an-

When a new technology-devel-

they have a personal stake in the yuan - have been sold in the few company. So far, the Chinese government nounced to the province." Fengshi, who managed the depart-ment store's stock sale for the In-the stock sales. It authorized the dustrial and Commercial Bank of issuance of stock by rural enter-earlier this year in eastern China, it Beijing, said in a recent interview. prises earlier this year, and since
This is a means to help the nation—then the press has paid scant atten—share. Newspaper reports said one

then the press has paid scant atten-tion as the phenomeooo bas peasant alone bought 10 shares.

No other communist country, spread.

According to Mr. Gao, the stock not even Yugoslavia, which has experimented with worker-managed Agricultural Bank is selling stocks the Communist Party Central enterprises and privately owned amounting in 150 million yuan [\$60 Committee issued a document persmall businesses, has been so bold.

not work for a company own stock In China, buying and selling stock is not carried out in quite the same way as in the United States or other capitalist countries. For one thing, at least for now, there is no stock exchange, so Chinese stocks cannot be actively traded. Officials say they do not want to do anything that would encourage "specu-

as to let private individuals who do

lation" in stocks. Shares issued here have some characteristics in common with bonds issued in the United States. They have fixed dates of maturity, five years in the case of the Tianqiao Department Store, and they offer a fixed rate of return, 5.4

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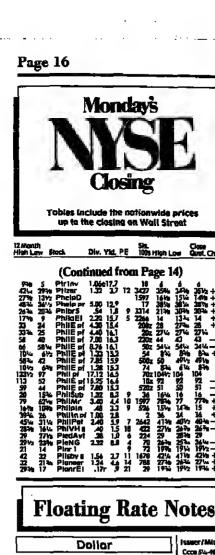
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Oct. 15

U.S. Futures oa. 15

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Livestock

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Commodity Indexes Previous 959.10 1,883.00 126.06 253.90 756.40 f 1.885.10 126.53 254.00 Moody's 956.40 1
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D.J. Futures 124.53
Com. Research Bureau 254.00
Moody's : base 100 : Dec. 31, 1931.
p - preliminary; + final
Reuters : base 100 : Sec, 18, 1931,
Dow Jones : base 100 : Dec. 31, 1974.

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London Commodities Oct. 15

High Low Ciese Previous

SUGAR

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London Metals Oct. 15
Figures in sterling per metric ton.
Silver in pence per truy ounce.

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SUGAN High Low Close
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Mor 1,734 1,495 1,778
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Aug 1,415 1,405 1,825
Oct 1,475 1,475 1,779
Aug 1,415 1,405 1,825
Oct 1,475 1,485 1,805
Dec N.T. R.T. 1,420
Est, vol.: 1,457 lars of 50 lora, soless: 1,170 lots. Open interest: 1,700
COCO
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Mary N.T. N.T. 2,425
Jiv N.T. N.T. 2,425
Sep N.T. N.T. 2,125
Sep N.T. N.T. 2,125
Nor 2,875 2,885
Jen Open interest: 17
COFFEE
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Sep N.T. N.T. 2,585
Sep N.T. N.T. 2,585
Sep N.T. N.T. 1,185
Jon N.T. N.T. Clase 1,709 1,778 1,770 1,825 1,820 1,920 1,50 lans High 1,745 1,765 1,875 1,875 N.T. 1,705 1,729 1,750 1,835 1,960 1,960 Prev 14,935 2.155 2.145 | Prev. | Low | Dec | 344.30 344.60 | Low | 100 oz. | Low | Low | 100 oz. | Low | Lo 2.842 2.735 2.615 2.575 187 185 187 187 188 188

Oct. 15

Oct. 15

Previo Bid 178.00 179.00 144.00 144.00 157.00

Eld 1,130 1,110 1,090 N.A. 1,070 1,060 1,060

0.67 0.67 0.13 1,00 2,52

DM Futures Options

Oct. 15

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27 — — 0.13
29 - 0.14 1.54 2.76
31 0.25 0.76 2.12
31 0.14 0.24 2.70
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31 0.14 0.25 4.71
32 0.14 0.25 4.71
33 0.14 0.25 4.71
34 0.07 0.25 4.71
38 0.02 — 3.91
40 0.000 — 0.000
Coth: Pri. vot. 1,445 cees int. 30.547
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Puh; Pri. vot. 1,445 cees int. 30.547

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S&P 100 Index Options Oct. 15 Strike Colts-Lest
Price Oct Mov Dec
135 29% —
139 15 15% 16
135 10 111/5 13%
145 51% 7% 9
145 11/6 4 6
175 17/6 3 2
140 1/14 5/16 15/16
Total coli valume 190,004
Total coli valume 191,112
Total put volume 101,112
Total put open int, 332,949
Index: Pets-Lest
Oct Mov Dec
1/16 Vs %
1/16 34 15/16
1/16 116 2
11/16 2% 3%
5% 5% 4Vs
11 18% 18%

To Our Readers

Dividends were not available in this edition because of computer

NYSE Highs-Lows

Company Earnings

Oct. 15

2,290; 149,7 2,31 mes inc

| April | Apri 1300 1320 1370 157 1901 4,110 157 4,110 4,117 TRW

3rd Quor. 5784 1988
Revonue 1.570, 1.570, 1.580, 1.59 TRW 3584 1,570, 78.4 2.10 1904 4,400, 207.2 5.55 Pecific Lighting
2rd Guor. 1994 1983
Revenue 1733. 1,460.
Net Inc. 101143 36.44
Per Share 129
9 Months 1994 1993
Revenue 1430, 2,590.
Net Inc. 15,11 118,52
Per Share 222 277
ex loss. 7894 net includes 560
existing from writeoff.

Cash Prices Asian Commodities. Commercity and Unit
Coffee 9 Santon, In.
Printician 64/50 35 Ps. yd ...
Steel bilists (Pitt.), ten ...
Iron 2 Fairy Philic, ten ...
Iron 5 Fair Philic, ten ...
Iron 5 Fair Philic, ten ...
Iron 5 Fair Philip ...
Iron 5 Fair Philip ...
Iron 5 Fair Philip ...
Silver N.Y. 92 700 A50 9.71 451,00 271,00 80-43 7090-707 A 207 150-153 Mari 0.77 071,00 771,00 Cooling of Economy

In U.S. Predicted

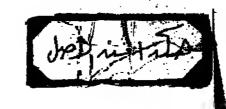
United Press International

NEW YORK — The U.S. economy will continue to "cool down," in the coming quarters and a recession is very unlikely at least through 1986, the chief economist for Standard & Poor's Corp. predicted Monday.

Writing in Trends & Projections, David Blitzer said, "The economy may not take long strides forward in 1985, but at least it will be heading in the right direction." Wiget: Ask 178.50 180.00 167.00 167.00 153.00 Ask 1,150 1,125 1,150 N.A. 1,000 1,120 1,110 1,110



(Thursdays and Saturdays, too) Start your day with a smile with



Saab Has 35% Rise in Pretax Profit

By Juris Kaza

Cur Vid PE St. History Co.

SE Highs-Long

ATRICATE
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NE# #1045 L7

ompany Earnings

(Continued from Page 19)

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MARKET

Triemational Herald Tribune.
SIOCKHOLM — Saab-Scania AB, the Swedish automotive and partopsice group, reported Monday that pretax profits in the first eight months rose 35 percent, to 1.443 billion kronor (\$164.17 million). from 1.071 billion kroner a year ago. Per-share carnings increased to 30:25 kronor from 22:10 kronor

a year earlier.
Sales in the first eight months rose 27 percent, to 16.168 billion kronor. The Saab-Scania group president, Georg Karnsund, fore-cast sales for all of 1984 would rise 25 percent, to around 26 billion kronor, from 20.7 billion kronor in 1983, while earnings would grow at

UAW Members

Back GM Pact

The Associated Press

DEARBORN, Michigan — Members of the United Auto Workers ratified a three-year

labor contract with General

Motors Corp. on Sunday, the same day the union reached a

tentative accord with the Ford

The vote on the agreement with the No.1 U.S. automaker was 138,410 in favor to 102,528

against, or 57.4 percent to 42.6

The totals were compiled

from voting conducted over three weeks by 149 bargaining

units after the agreement cover-ing 350,000 warkers was

reached Sept. 21. The contract with GM gives it three years of

labor peace and sets up worker

aid programs of a size unprece-dented in American industry.

Mr. Karnsund also announced that Saab would invest 360 million, kronor by 1988 to boost its produc-tion capacity for cars to 150,000 annually, from current levels of 120,000, due to increasing sales in the United States and Canada.

In 1983, Sash-Scania had pressur profits of 2.02 billion kronor.

Car division sales rose 26 per-cent, to 6.134 billion kronor, the interim report said. Sales of Scania trucks also rose 26 percent, to 5.599 billion kropor. Saab-Scania said it would invest

135 million kronor in a new research and development laboratory in Sodertalie, near Stockholm, to develop new car and truck engines.

Saab-Scania's aircraft division

billion kronor, largely due to invoicing of ongoing work on the Gripen, a combat plane that is scheduled to go into service in the cirrly 1990s. Earnings of the sircraft division were down, mainly be-cause the company does not book profits on defense work until the

projects are completed In the civilian aircraft division, Mr. Karnsund said Saab-Scania has reduced 1984 deliveries of its new SF-340 commuter turboproos to 14 or 15, from the 20 aircraft as planned, because certification of the 35-passenger commuter and corporate aircraft was delayed.

The plane is jointly developed with Fairchild industries of the United States.

Time Posts 52% Rise in Net

NEW YORK - Time Inc., in reporting that its earnings rose 52 percent in the third quarter, said Monday that it has repurchased 1,628,000 shares of its common stock during the period, bringing total purchases so far this year to 2,280,300 shares 2,280,300 shares.
Time had previously announced its long-term plan to buy back up to 4 million of the 61 million com-

mon shares outstanding. Earlier, the company said its third quarter net income rose to \$46 million, or 72 cents a share,

from \$30.3 million, or 47 cents a share, from \$30.3 million, or 47 cents a share a year earlier." in part as the result of advertising generated by the Los Angeles Olympic Games.

Time said its strong earnings performance "is attributable to the continued record-breaking pace of the magazine group and a solid profit improvement by our book publishing operations."

Time said pretax profit from its

artier a sa./-minon loss a year cartier. Magazine cannings "were bolstered by Olympics-related advertising," with the special Summer Olympics issue by its Sports Illustrated magazine contributing to a 35-percent gain in third-quarter ad revenues over the level of a year aeriter.

The company said its book group's pretax profits increased to \$10.4 million in the third quarter from \$5.6 million, the result pri-marily of what it called the "strengthening turnsround" at Time-Life Books.

Time said its video group's pre-tax profit slipped to \$56 million, from \$57.6 million a year earlier. The company said its American Television & Communications Corp. subsidiary had higher prof-its, while Home Box Office Inc. continued to experience slower subscriber growth and higher programming costs.

Morgan Grenfell To Take Stake in Pember & Boyle

LONDON -- Morgan Grenfell Holdings Ltd., the mer-chant bank, and Pember & Boyle, a government-bond dealer, have agreed for Morgan to take a 5-percent stake in the bond company, Morgan Gren-fell announced Monday.

Financial terms were not disclosed. Morgan intends to acquire full ownership of Pember & Boyle, one of the 10 largest dealers in British government bonds, when the London Stock Exchange relaxes its limits on outside interests in member The statement said the opera-

tions of Pember & Boyle evenmally will be merged with Fin-chin Denny & Co., a stock jobber. Morgan Greafell re-cently took a 29.9-percent stake in Pinchin Denny. Morgan Grenfell said a new

subsidiary, Morgan Grenfell Securities, is being formed to develop its stock-exchange op-erations. Morgan Grentell Sccurities is to apply to become a primary dealer in the government-bond market under the exchange's new dealing system, which is to be introduced when commission rates become negotiable rather than fixed.

The government has given the exchange until the end of 1986 to abolish fixed-rate com-

The Morgan group plans to recruit an equity sales and re-search team, which Pember & Boyle and Pinchin Denny do

Chase Raises Reserves To Cover Loan Losses

duced-rate loans of \$2.1 billion at NEW YORK - Chase Manhat- the end of the quarter, about \$570 tan Corp. said Monday that third-million was in cross-border loans to quarter earnings declined 14 per- Argentine borrowers. cent to \$93 million from \$108 Chase's acquisition of Lincoln

million last year and the 1984 quar- First Banks Inc. during the third ter's profits included a sizable re-quarter reduced its per-share earncovery of losses it suffered on the ings to \$1.70 from \$2.76 in the collapse of Drysdale Securities Inc. comparable period of 1983. Chase's principal subsidiary is In the first nine months of 1984, the third largest U.S. bank.

Chase earned \$286 million, down Chase had a \$49-million pretax from \$319 million in the same periextraordinary gain (\$20 million afood last year. Per-share earnings ter-tax) that was recovered from slipped to \$6.44, from \$8.81 last Arthur Andersen Inc., accountants year. for Drysdale Securities Inc. Andersen was among defendants in a suit | First Pennsylvania Has Net Chase filed over a loss of more than First Pennsylvania Corp. report-

\$100 million it suffered when Drys-dale's government trading subsid-\$11.6 million, or 29 cents per share, iary collapsed in 1982 after it could compared with a net loss of \$2 not meet interest on government million a year earlier, UPI reported securines it had borrowed from from Philadelphia. major brokerages. The quarterly earnings included Chase put the entire \$49 million a \$10-million gain from the retire-into its loan loss reserve, which it ment of publicly held convertible increased to \$125 million from \$70 subordinated debentures that were

Germans Get Chinese Steel Contract

DUSSELDORF — China plans iary of Gutehoffnungshitte Ak-to award a West German consor-tium a 1.5-billion Deutsche mark Chinese authorities over the new

(\$484-million) contract to build a contract but no letter of intent has

Boashan near Shanghai, a spokes— The West German company is man for the consortium leader, finishing a \$450-million cold roll-

DUSSELDORP -- China plans iary of Gutehoffnur

not-rolled-products steel plant at yet been exchanged.

Schloemann-Siernag, said Monday. ing mill at Baoshan.

million in the same quarter of 1983 exchanged for convertible depositary preferred shares, the parent company of First Pennsylvania Bank said. despite a decline in nonaccrual loans and loan charge-offs. Chase said it elected to increase its provision "in recognition of un-certain conditions in certain devel-

Operating in quarter was \$1.6 million, compared with an operating and net loss of \$2 million during the 1983 period. oping countries."
Of its total nonsocrual and re-

Britain Rejects IBM-BT Plan for **Data-Networking**

LONDON - The British gov erument has rejected an application by International Business Machines Corp. and British Telecom for a license for a joint venture to provide data-network managing services, the Trade and Industry Department said Monday.

The department, however, is villing to grant licenses to each of the two companies separately, or to any other company that might want to apply for one. The joint application by IBM and BT was turned down because it was felt it would discourage competition in a newly developing market, the goved third-quarter net income of

> BT, which is government owner but soon to be denationalized, and IBM announced at the end of July their plan to set up the joint ven-

> The service would have provided users with data-networking opera-tions, including management functions, together with special features such as electronic-mailbox and database facilities.

The companies said Monday in a joint statement that they were disappointed that the government op-

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U.S. to Weigh COMPANY NOTES **Bank Appeals**

(Continued from Page 15):

beginning to review 329 existing applications for such banks that have been termed "nonbank banks" because they either do not make commercial loans or accept

About 60 of the applications are complete and the total is expected to increase sharply as competitive forces in the industry generate many more.

Congressional leaders have warned that new banks established across state lines may be put out of husiness when Congress gets But the warnings are generally regarded as empty threats by the

banking industry.

Mr. Conover had agreed to a moratorium on approvals while Congress was considering comprehensive legislation. Both the House and Senate versions would have closed the so-called nonbank loophole that allows establishment of operations throughout the country.
But the chairman of the House Banking Committee, Fernand St Germain, blocked the legislation, saying the House would never ap-prove expanded banking powers in areas like insurance and securities

The need for that legislation was and is critical, not only for banks but also for the public that is being deprived of the benefits of a more competitive marketplace."
Mr. Conover said.
The impasse leaves no choice but

to go ahead, he said. Under existing law I feel com-

pelled to begin deciding applica-tions for nonbank banks," Mr. Conover declared. "Nonbank banks are clearly legal under present law." A aonbank bank would appear

to the customer to be just like any other bank. The fact that it did not make commercial loans would not prevent it from doing everything clae a bank does.

Output Declines 0.2% in U.K.

LONDON — British indus-trial production fell 0.2 percent in August, the Central Statisti-cal Office said Monday in 8 preliminary report.

At the same time, the Office

revised July's production figure upward to 1.1 percent from 0.7 percent. The August figure was 2.6 percent lower than the level

Meanwhile, the Department of Trade and Industry reported that the volume of retail sales rose by around 3 percent in September.



Alathom-Atlantique's capital rose to 616.47 million francs (\$64.62 million) from 577.13 million france following the issue of 786,637 new shares to accommodate shareholders who took their 1983 dividend of 15 francs per share in the form of new shares, the company said in a statement in Paris.

Ashton-Tate, a leading Califormia microcomputer software publisher, announced the signing of a \$10-million contract with a French-based distributor, La Commande Electronique, to distribute Ashton-Tate's software in France. Consumers Power Co. of Jack-son, Michigan, said a union that-

represents 4,500 of its employees has refused to accept contract con-cessions included in a \$200-million austerity plan drawn up after the Midland nuclear plant was Disneyland union leaders said

they would urge 1,800 workers on strike at the Anaheim, California, attraction to accept a new contract, which was reached after Walt Disney Productions offered a fresh proposal, but pickets will remain until the ratification vote.

Discomment, Inc., a Los Angeles industrial supplier to high-technology industries, said it has completed the acquisition of MTI Systems, Corp., a New York technology company, for \$6.2 million. MTI will become an operating division of the newly formed Ducommun

Electronics group.

Federal Paper Board Co. said it is closing operations at its Piermont, New York, folding-carton facility, affecting 350 employees. In Montager vale, New Jersey, a company

spokesman said the closing is part of a plan to shift operations from the Northeast to the South and other areas.

GTE Corp. announced the offer-ing of 1.3 million shares of conver-ible adjustable preferred stock, So-ries B, valued at around \$65 million. The offering, announced in New York by Goldman Sachs & Co. and Paine Webber Inc., was increased from the original issue of I million shares. The CAPS has a stated value of \$50 per share.

Midway Express, formerly Air Florida until its restant by Midway Airlines, Inc., has announced the launching of 28 daily flights to nine U.S. cities in the Northeast, Midwest and Southeast, Air-Florida, a low-cost carrier, filed for court protection from creditors July 3 under Chapter 11 of federal bankruptcy Novo Industri, the Danish-based

insulin and enzymes producer, said sales for 1984 would rise about 10 sales for 1984 would rise about 10 for foreign producers of the count-percent, less than the predicted 20 try's crude, the Middle East Ecopercent, partly because of reduced . to the United States. Volvo North America Corp. said a preliminary count indicates that 6.5 million Hamilton Oil Corp.

in response to Volvo's offer of \$19.50 each for 4.7 million shares. PPG Industries Inc. of Finsburgh, makers of glass, coanings
and resins, chemicals and fiberglass, announced that its thirdglass, announced that its thirdmittee
quarter profit climbed 10 percent from a year earlier on a 12-percent sales gain. Net income rose to \$76.7 million, or \$1.10 a share, from \$69.6 million, or \$1 a share.

The "Bamboo"

Oil-Price Cuts May Be Near

showed signs of cracking Monday as the United Arab Emirates' oil minister called for a 40-cent-a-barrel cut in his country's official crude-oil prices and Norwsy of-fered discounts of \$1 to \$2 a barrel on its North Sea crude. The UAE, which is a member of

the Organization of Petroleum Ex-porting Countries, and Norway, which does not belong to OPEC, have had trouble selling their light crude at official government prices in recent months because of rising demand for heavier, cheaper oil. Sheith Mans Said al-Outha; the UAE oil minister, has urged the board of directors of Abu Dhabi National Oil Co. to approve the 40cent reduction and an additional discount in the form of a 15 cent-a-

nomic Survey reported. said the Norwegian state oil com-pany Statoil has offered to discount barrel to shore up prices on the spot market, where oil sold to the highest bidder has been bringing about \$2 less than the official North Sea

barrel increase in the equity margin

OPEC's market-monitoring committee, had been expected to propose steeper discounts following an which he criticized OPEC for no sanctioning a price cut for hard-pressed producers of light crude.

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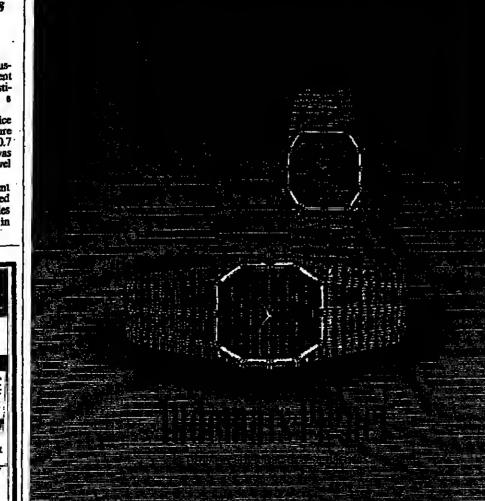
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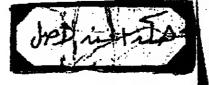
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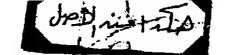
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Over-the-Counter	Select S	The color The





By Eric N. Berg New York Times Service LOWELL. Massachuaetts -Five years ago, when personal computers started replacing word processors, Wang Laboratories Inc. knew it had to make a move. The word processors that had made Wang famous and became the darlings of the secretarial pool were being outdistanced by the more technologically advanced personal

its solution? Move out of the steno pool and into the executive suite with a new offeriog: officeautomation systems for managers that would feature computers, text editors, electronic mail systems and graphics devices, all linked in a summon and dispatch vast quanti-

So far, however, this vision has not yet materialized, and Wang, which has bet its future on it, now faces the most serious threat in its

itself to a second-tier position sell-

(Continued from Page 15)

Haas will have record earnings

also, with some restructuring and

cost-cutting "and sticking to their knitting." Mr. Young said, by fo-cusing on specialty chemicals and

some commodities where it has a

dominant position, Likewise, Ce-

lanese will show record earnings, he

said, by staying with products with

Union Carbide is the third-larg-

est U.S. chemical producer, after Du Pont Co. and Dow Chemical

Co. and on Wall Street its earnings

have been a disappointment, How-

ever, it is difficult to compare the

three as they are in different mar-

good low-cost positions.

kets, analysts said.

Hd. Is

Magnifying Wang's problems is the fact that now, just as the market will be vying for that honor. Wang vice for office automation has started to "The good news is that the ofbeat up, some giant companies have started to move into it. Having pioneered the office-automation market. Wang must now try to emerge as the market leader - or else, analysts say, lose pre-eminence in automation.

In the race to automate U.S. offices, the company that sets the standards will win not only immeasurable prestige but also a hold over a market that Wang says will grow to \$300 billion by 1994.

"The next six months could be critical for Wang," said Patricia B. Seybold, a Boston-based officeautomation expert and a former consultant for Wang. "They will definitely have to work harder for

No company has been successful in selling the complete office of the future. But International Business Machines Corp. has indicated, through product introductions and announcements, that it wants to dominate the field. It has introduced office software for its Personal Computer and more is reportedly on the way.

fice-automation market is still in its Stephen K. Smith, a computer analyst at Paine Webber Inc. "But Wang must now live with stiffer competition "

survivability of this company cannot just come from word processors but from communications and data processing," said Joseph F. Cunningbam, Wang's president who is developing programs aimed at selling all three at once.

Its biggest push seems to be in communications. lo the last 18 months, it has introduced a voicedata work station — a computer and telephone to one — in collaboration with Intecom Inc. of Allen, Texas. It has signed agreements with GTE, Mitel, Northern Telecom and AT&T enabling users of these companies advanced phone switches to connect to Wang gear.

Wang has acquired a minority stake in U.S. Satellite Systems Inc. as part of a move to build a network for long-distance transmis-

tion," said Samuel F. Gagliano, a ment-information officers at the troduced at roughly the same time,

\$2.2 billion, which were up 42 per- well, Dataquest says.

its products much more aggressive are pleased with their machine's ly than in the past, experts say.

One problem, according to Mrs. Seybold, is that many new products en far short of Wang's expectaare still being sold to old customers who use them for traditional word processing, and because word processors that only edit text are a dwiedling market, a compacy known just for its word processors will soon grow obsolete.

Mrs. Seybold and others say that Wang must win new customers in more large corporations.

"Wang will live or die in these top echelons of the Fortune 1,000," said Matthew M. Mechan, an analyst at Salomon Brothers Inc. They have got to go after those big accounts.

"We have said that the distribu-tion of information is as important to us as its creation and manipula-

He said Union Carbide was add-

Wang, an Office-Automation Pioneer, Is Slipping Behind in a Crowded Field

Wang vice president for product largest industrial concerns have not but Wang neither made its machine marketing.

Wang is continuing its drive into

met expectations. In 1979, its minimarketed it aggressivecomputer sales placed it No. 5 bely, analysts say. infancy and that Wang has a chance to be a big part of it," said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year the said strong financial base, in the year the said strong financial base, in the year the said strong financial base. In the year the said strong financial base, in the year ended June 30. Wang earned a reard in ratings by Dataquest, the on the Wang device during its first cord \$210.2 million, up 38 percent research firm. But now Wang ranks months. The result, these analysis

Wang has moved aggressively to cent from the year before. The In personal computers, Wang's compared with the sale of I million stake its claim. "What we're basic company's sales have doubled carry, the Professional Computer, 1BM PCs. cally saying is that the long-term since 1982.

And in the long-term since 1982. has been unable to differentiate itBut, to stay ahead. Wang must self from hundreds of similar prodexample of Wang's struggle to maralter its customer base and market ucts. Company executives say they ket a complete office-automation performance, but analysts say Prolessional Computer sales have fall-

> for the problem. aiready had control of."

Wang's Professional Computer and IBM's entry, the PC, were in-

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from a year earlier, oo revenues of sixth, behind Burroughs Corp. as say, is that Wang has sold about 80.000 Professional Computers

> package, sales of Wangnet, a local area network for linking Wang equipment, have amounted to less than \$6 million since its introductions, and they blame management tion in 1981, according to Data-

> > pioneer, but analysts say its system to one vendor at once. was too sophisticated for most us-



They say, in fact, that if any pushing the office of the future. In thing, Wang can be faulted for be-fact, Mr. Cunningham, who sucing ahead of its time. Experts con-ceeded the company's founder, An cede that part of the problem is. Wang as president last year, has "They blew it," said Mrs. Seybold. "They allowed IBM PCs to Wang misread the market. When it was about paying vast sums of money determine whether he becomes about paying vast sums of money determine whether he becomes about paying vast sums of money determine whether he becomes a paying vast sums of money determine where the paying vast sums of money determine whether he paying vast sums of money determine whether he was a paying vast sums of mo buyer fear and inertia - from lack staked his reputation on shifting

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and countries such as Saudi Ara-

bia, with access to inexpensive pe-

suddenly had to face the prospect of overcapacity and reduced prices for the products. As the recession deeplened, Union Carbide's metals and car-bon segment foundered as inventories grew for such products as graphite electrodes for steel-mak-

ing. The company had to redirect its efforts to growth activities. In the last few years, it has sold businesses worth \$1.4 billion, in-

als segment, it reduced its dependence on steel.

Leonard Bognes, an analyst at First Manhattan, said he felt Union Carbide would have to liqui-

date its petrochemical assets fur-ther. "Their problems aren't going to go away for some time," he said. The company also began licensing the technology that it takes to build complex chemical plants. lo-stead of holding onto these secrets, Union Carbide decided to make money by building plants and licensing its engineering expertise to developing nations such as Saudi Arabia as well as to competing companies in the industrialized

hi was in 1978 that Union Carbide began to change course, For own licensees can come back and decades, its basic petrochemical haunt them." Mr. Young said. He business had been its bread and added that a new Nova Corp. plant butter. But in the 1970s, the price of in Canada using Union Carbide's raw materials increased sharply Unipol process to make polyethylene "has just moved aggressively into the U.S. and is killing prices

troleum feedstocks, began to build here.' their own plants, Union Carbide Un Union Carbide, however, believes it had no alternative. The pricing of some key products bas already started to drop in anticipa-tion of the opening later this year and early next year of three chemi-cal plants in Saudi Arabia, Mr. Flamm said. On the other hand, he added, the plants will be using Union Carbide technology "and we will make money on every pound of polyethylene sold."

The business of industrial gases, cluding petrochemical plants in some of its hopes, is not affected by Sweden and Australia. In the met- developments such as the Saudi

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2rd Quar. 1984 1983 Revenue ___ 500.1 479.1 Oper Nel ___ 15.1 22.4 Oper Share_ 0.71 1.66

Company Earnings

Revenue and profils, in millions, are in local currencles unless atherwise indicated

United States | 9 Mosths | 1984 | 1981 | Cont. Telecom | Revenue | \$182 | 677.9 | Ord Guer. | 1984 | 1983 | Aff. Bankshares | Per Shors | 125 | 276 | Revenue | \$511.1 | 542.4 | Ord Guer. | 1984 | 1983 | Ord Guer. | 1984 | 1983 | Ord Guer. | 1984 | Ord Guer. |

| Per Share | 1.44 | 1.51 | 1.52 | 1.52 | 1.54 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.55 | 1.

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"At stake now is whether Wang truly can be a first-tier supplier of computer systems and communica-tions devices," said William C. Kamipke, an analyst at Dataquest, a San Jose, California, research firm, "or whether it must resign ing its traditional word-processing

tn that race, experts say, Wang could easily get left in the dust. In fact, they add, the best Wang could do is take the No. 2 spot behind

Union Carbide Is Shifting Focus in Growth Strategy plants, Mr. Flamm said, "When you put a plant in the industrial-gas business," he said, "it serves an economic radius of 200 miles and that's it."

The said Gibon Carbine was able to seeking new products through acquisitions. "We continue to seek acquisitions for the three growth."

As for consumer products, Mr.
Flamm ticked off a list of items that are household words: "Our to go as high as \$300 million for a company that it likes, however.

Carbide recently offered

premier franchises."

The industrial-gas market is "re-markably broad-based," he added, adds value to them and relates to from food businesses to electronics size for the sake of size. We are to fabricating. That diversity is exing for example, out on the street looking for billion-dollar acquisitions at

gizer market, our Prestone and Si-that much for the Liquid Carbonic moniz market, our Glad, which is unit of Houston Natural Gas, but our plastie wrap, these are truly was outbid by Chicago Bridge &

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egerda

11 Reports of the board of directors and the board of statutory auditors for the year ended June, 30, 1984, financial statements as of June 30, 1984, related resolutions.

2) Purchase of company's own shares as per ant. 2357 of the Italian Civil Code.

3) Modification of articles 10 - 11 - 18 - 20 - 23 - 28 - 31 of the by-lavis.

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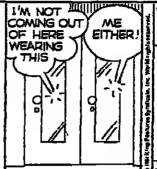
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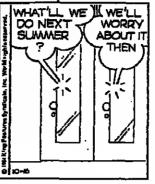
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HELL HERE ON EARTH? HA! THAT'S A GOOD ONE







Amsterdam

BOOKS

AMERICA INSIDE OUT

By David Schoenbrun, 485 pp. \$17.95. McGraw-Hill, 1221 Avenue of The Americas, New York, N.Y. 10020.

Reviewed by Pierre Salinger

THE craft of foreign correspondent has L taken a certain allure with young people in the United States who see the job as glamorous, exciting and constant fun. The scores of letters I receive from young college students asking me how they can come abroad and become correspondents after they graduate are filled with illusion — illusion about the work and illusion about the ease with which they could acquire such a job. The realities are elsewhere. The work is not easy. And as you travel from country to country, each with its different language and culture, it is easy to plunge into terrible loneliness, cut off from your friends and family, and from your national roots. Still, if you acquire the necessary qualifications for being a foreign correspondent, it can be very rewarding. Down through the years, the U.S. news organizations have had some very talented correspondents abroad, and certainly on the top part of that list is David Schoenbrum, who for almost 15

years, reported from Paris for CBS.

Now he has produced a book, "America inside Out," that should be required reading for these aspiring foreign correspondents, as well as anyone who is interested in a percep-tive, inside look at the troubled Western world over almost a half-century. Schoenbrun started his career modestly as a teacher of French in New York, but quickly took on a part-time job monitoring foreign broadcasts for CBS. It was while doing this that he discovered that Nazi propaganda was being reproduced in editorials in the New York Daily News. The story he wrote on this subject in the newspaper PM was his real launching into journalism.

During World War II he worked in the Office of War Information and in the psychological warfare branch of the U.S. Army discretization of the U.S. A

rectly under General Dwight D. Eisenhower. It was while he was in North Africa with Eisenhower that Schoenbrun started making the kind of top-level contacts that are essential in the life of a foreign correspondent. It was there that he served as a kind of unofficial contact between the Americans and Charles de Gaulle, and it was there that he met Jean Monnet, one of the key figures in the search for a strong postwar Europe. When the war came to an end,

Schoenbrun opted to stay in Paris and lanneh career as a foreign correspondent. If was a good choice. In 1947. Edward R. Marshiw of fered him the job of Paris correspondent for CBS, which he filled for 15 years. They were golden years, but years of hard work. Scheen brun came to dominate the Paris foreign journalists field and even today — more than 20 years after he left the post — he is see remem bered in the French capital for his profession alism and the quality of his reporting.

But when one reaches that kind of providence, there are also ethical problems. Schools brun relates a particularly interesting on which took place in the late 1950s. He was contacted by the French prime mainter. Georges Bidault, and asked to pain a mining secret message to President Eisenhouer. The French government needed a large loon from the United States, but politically it could not ask for it. The message was that the United States should initiate the loan as if it were initially shocked figurally in the should initiate the loan as if it were initially shocked figurally in the should information to U.S. Ambust sador Douglas Dillon, who was furious that the French had tried to go around him. But it oext morning, a calmer Dillon told School. contacted by the French prime manager oext morning, a calmer Dillon told School brun to write a letter to Eisenhower which

hrun to write a letter to Eisenhower which would be sent on a top-secret wire. A week later, the U.S. government granted the form Schoenbrun wisely waited for the official and nouncement before reporting the story. Schoenbrun's life changed dramatically in 1962 when he agreed to leave Paris and to go grant Washington as a CBS correspondent. It was probably a critical mistake in his career. He day a remarkably good job in Washington, every got his own weekend show but in the end he got caught up in network politics and was forced to leave CBS. Today. Schoenbrun leasures, writes books, and works for a small? tures, writes books, and works for a small independent televisioo network.

The book is at its best when Schoenbrun is: relating his own passionate life. It is less inferesting when he tries to fill in the holes of history where he was not present. It is more interesting when he gives us fascinating glimpses of world figures like Ho Chi Ministra Masaryk, David Ben Gurion, and Charles. de Gaulle than when he blandly reports on the Johnson, Nixon, Carter and Reagan administrations. But the personal profiles and the many fascinating anecdotes make this an eminently readable book.

Pierre Salinger who reports from France for ABC News and is the author of numerous books. wrote this review for The Washington Post,

CHESS

By Robert Byrne

THE use of the isolated N/4-N5 is rebuffed by the game between the internal that the game between the game between the game between the internal that the game between the the game between the interna-

What began as an English Opening was soon altered. De Firmian's 7 P-QR3, by preventing a pin of the White QN with . B-N5, threatened to cramp the black position with 8 king position by 20. Note that the position with 8 king position by 20. Note that the position of the White QN was hoping to strengthen his K-NI: 27 BxP! — Kudrin of the position with 8 king position by 20. Note that the position of the White QN was hoping to strengthen his K-NI: 27 BxP! — Kudrin of the position with 8 king position by 20. Note that the position with 8 king position by 20. Note that the position with 18 king position with 16 king position with 18 king

played the characteristics of a seried by 21 NxNch, PxN; 22 Semi-Tarrasch Defense.

De Firmian's 9 B-NSch had a usefully disruptive effect on Black's development. Normally it would be advisable for Black to occupy his QB3 square with a knight, but at this point, 9... N-B3? would allow White to reinforce the pin powerfully with 10 N-K5. Thus, Kudrin was obliged to misplace his QB with 9... B-B3, and de Firmian let it stay misplaced

de Firmian let it stay misplaced by retreating to a good diago-nal with 10 B-Q3.

Nevertheless, the black de-fense was surely adequate up through de Firmian's 13 N-K4,

Other Markets

ing it difficult for White to sus-

Instead, he gave de Firmian tional masters Nick de Firmian a crucial tempo to get the atof Oakland, Calif., and Sergey tack off and running with Kudrin of Stamford Conn. in 13 ... N/2-B3?, which per-the last round of the United mitted 14 N-K5!, B-N2: 15 N-States Champioship in Berke-ley, Calif. N5. Now, all 15 ... P-KR3?! would accomplish is a weakening of the black king position

P-Q5. Kudrin therefore advanced 7. P-Q4 and after was oot possible. Thus, 8 PxP, NxP the position displayed the characteristics of a seried by 21 NxNch, PxN, 22 NxPch, K-N1, preferring 27 NxPch, NxPc

With 22 Q-R3, de Firmian's change and two pawns down in plan of attack was 23 B-R2, 24 a hopeless position. Kudnig BxN, 25 NxNch and 26 gave up.

QxPmate. Kudrin should have taken a deep breath and played 22 . . P-KR4, but he tried 22 . . B-B5? instead.

De Firmian promptly rid-dled the black king position with 23 BxB, QxB; 24 N-R6ch, through de Firmian's 13 N-K4, K-N2; 25 N/6xP! In despera-Kudrio should oow have tion — it was useless to play played 13 . . . N/4-B3, mak- 25 . . . QR-K1; 26 Q-R6ch.

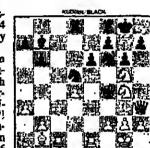
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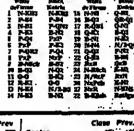
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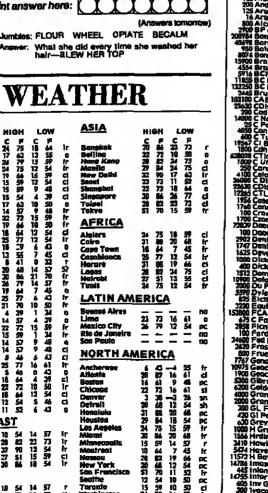
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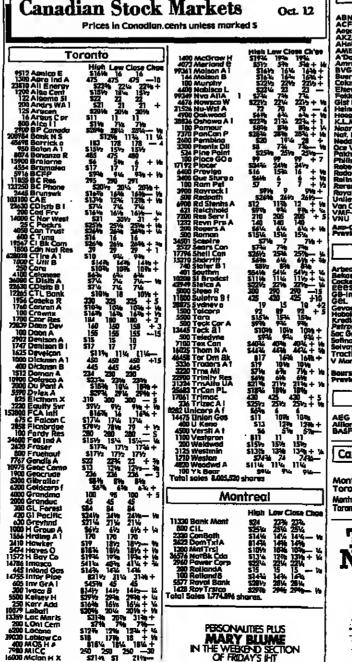
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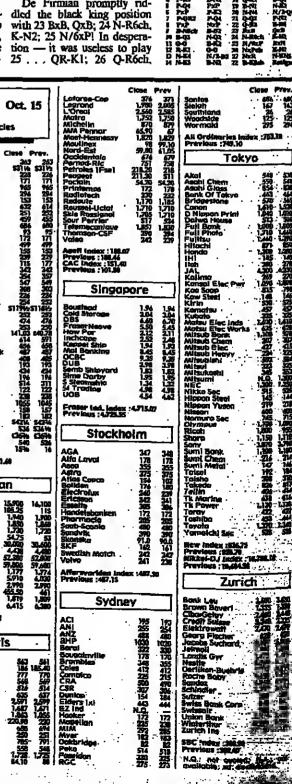
NxR for its maintaining neater control of the position. After 28 R-K8ch, there could have followed 28 . . . R-Bl; 29 RxRch, QxR (29 . . . KxR? 30 N-K6ch); 30 OxN, OxN; 31 Q-K6ch, with Black the exchange and two pawns down in

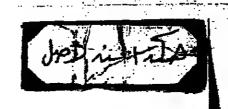












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SPORTS

choice. In 1947, Edward R Minno as them the tob of Paris correspondent to a state that the filled for 15 years. They for a years, but years of hard work. Swell came to dominate the Paris foregoing. 5 facid and even today more than the left the post—he is still than the s field and even today after he left the post—he is still make in the French capital for his professe, and the quality of his reporting when one reaches that kind of post there are also ethical problems, seen there are also ethical problems, consistent a particularly interesting on 1900s, place in the late 1950s, place in the late 1950s, place in the late 1950s, place in the standard prince massage to President Eisenhouer, he is a seriment needed a large lon fine. is message to President disenhouse. The high waterment needed a large loss for mated States, but politically it could at the translation of the message was that the translationary it could be seen as if it is not the country of the s should contract the loan as if it were. Schoenbrum was thittially shoeled by the theorem of the absurd shoeled by the property of the absurd shoeled by the property of the absurd shoeled Deuglas Dillion who was furious thank the property of a ground him has tement include my writing the slore to the official a tement include my writing the slore to temperate the standard of the arranged dramatically a when he agreed in teacher Paris and to the trespondent of the trespondent of the temperature.

Kirk Gibson - Not so ornery after his second home run of Game 5.

Tigers Win World Series in 5 Games

By Ross Newhan

Los Angeles Times Service DETROIT — Sparky Andersoo sat behind his desk, puffed on a pipe and said his Tigers had only confirmed what people should already have known, that they are the best of 1984. He said their dynastic potential, their place in history, will be tested by what they do in the

"Vince Lombardi said any blind squirrel can find an acorn once," Anderson remarked, quoting the late great fontball coach. "Now let's see how often we can do it."

The Tigers, who had started the year with nine straight victories en route to 35 in their first 40 games, ended it by winning the 81st World Series in five games, beating the San Diego Padres on Sunday, 8-4. They finished with an overall re-

cord of 111-59.
It was an interesting finale to an otherwise dull Series in which the San Diego pitching rotation, averaging just over two innings per start, fashioned an unfashionable Earned Run Average of 13.94, the

poorest in World Series history.

Mark Thurmond saved the worst facing only six batters as Sunday's starter. The Tigers scored three runs in the first, snapped a 3-3 tie against Andy Hawkins in the fifth, then popped the corks with four runs against Goose Gossage as the crowd chanted and sang, "Goose

Alan Trammell, the Tiger shortstop who may now have surgery oo his left knee and right shoulder, won a sports car as the World Series Most Valuable Player (he was 9 for 20 with 6 RBIs), but Sunday's star was Kirk Gibson.

Capping the year of his emer-gence as the star he had frequently been predicted to be, the former Michigan State wide receiver drove in five runs and scored three.

The blow that buried the Padres

son, who still carries the energies slid in safely. Templeton later acand emotions normally seen on the cepted the blame, saying he did not

gridiron, shook his right arm exul-tantly as he circled the bases, blew tillo may have beaten even flawless bits and eight runs in eight innings. a kiss in the manner of San Diego's execution. Trammell's ensuing sac-Kurt Bevacqua, then jumped off rifice advanced Castillo and Whithe ground to deliver truly high-taker, leaving first base open as fives to his ecstatic teammates.

and singled in the fifth, after which talk to coach Harry Dunlop. He got to give the opposing hitters he took second on a fly to left and turned back to find Gossage wavthird on a pair of ensuing walks. He ing for him to come to the mound. scored on a daring dash for home after Rusty Kuntz's pop-up in shal- cause I've had good success against

Gwynn, lost the ball in the gray hehind [on the count] I could still twilight, and second baseman Alan walk him. The man beat me. I got 3 Wiggins was forced to make a fastball up and he beat me. I'm sick back-pedaling catch. Gibson broke about it. I can't help but feel like from third, and Wiggins lost his the goat."

Said Williams: "If there's blame off-balance throw. The ball dribiovolved, it's mine. I should have bled to the plate as Gibson broke said, 'I don't care what success

It was the first run off Hawkins walked.' Sure I second-guess my in his 15½ postseason innings but self. I had made a decision and not the last off a San Diego bullpen that had been spectacular in relief of the inept starters, who allowed 48 hits and 32 earned runs in the then Gibson connected, respond-31% innings of 10 postscason ing to his own challenge while win-

The frequent Detroit leads left Gossage a mere spectator. The to me because I really haven't done Goose made only his second World well against Goose in the past,"
Series appearance in the seventh Gibson said. "Sparky held up four
after left-hander Craig Lefferts had fingers, meaning he thought they'd struck out Gibson to open the io- walk me, and I held up all 10, niog. Lance Parrish then ham-mered Gossage's second pitch into wouldn't and that I'd hit a bome the left-field seats for a 5-3 lead. run."

Bevacqua, who hit only one regular season homer, hit his second of 33 save chances during the season. the Series off Willie Hernandez in now had a four-run lead as be went the eighth to make it 5-4, setting up out to pitch the ninth, ultimately a pivotal decision by Gossage and emerging with his second save of Williams. emerging with his second save of the World Series. Aurelio Lopez

Marty Castillo walked to open had set it up, retiring the seven the home eighth. Lou Whitaker put hitters he faced (four on strikeouts)

hammered a three-run homer off down a sacrifice bunt. Graig Net- after the Padres had come back fourth world title and first since Gossage, who had just talked his titles fielded it and threw to second, from 0-3 with a run in the third and 1968. It was the third for Anderson, manager, Dick Williams, out of where a surprised Garry Temple- two in the fourth, all against Dan walking Gibson intentionally. Gib- ton caught it off the bag as Castillo Petry. An 18-game winner during the in the World Series, allowing 14

the kind of numbers associated with the San Diego starters. "I can't explain it," Williams Gibson came to the plate. said, alluding to his rotation, "but I Gibson earlier rifled a two-run Williams signaled Gossage to don't think we lost the Series be-bomer off Thurmond in the first throw four balls, then turned to cause of our starting pitchers. I've

credit. I mean, the best club in basebail won. There's no way I can "I didn't want to walk him besay we're better than Detroit, but San Diego clearly missed Kevin McReynolds, sidelined by a broken him in the past." Gossage said of The Padre right fielder, Tony Gibson. I thought that if I got

in center field and went 1 for 15. The Tigers emerged with their

wrist. Bobby Brown took his place

who managed Cincinnati to World Series victories in 1975 and 1976 and has now become the first man-

season. Petry made two poor starts ager to do it in each league. Now 50 and having fulfilled a commitment here by producing a winner in five years, Anderson re-

fused to gloat at cynics who consid-

ered the Tiger season a fluke, an

aberration stemming from 35-5. "This team has as much character as any I've had," he said, "None of these players had ever been in the playoffs or Senes before. If it doesn't improve you can blame me It has to get better or I'm a bad manager. I'm saying that what we did this year doesn't mean a thing unless we do it again next year. The Reds were a great team because they did it more than once. Longevity is the proof."



Willie Hernandez, the Tiger relief ace, hugging catcher Lance Partish after the final out of the 1984 World Series. Running up to join them is first-baseman Dave Bergman.

Players and Fans in Detroit Soak Up 'The Moment'

By John Feinstein

ington Post Service DETROIT — Darrell Evans was blinking back tears, most of them caused by champagne, but his voice quavered as he stood in the middle of the joyous Detroit Tiger locker room Sunday night soaking in The Moment, the one be had waited 17 years to enjoy.

He had praised everyone on the Tigers, everyone in the city of Detroit, almost everyone in the state of Michigan. Finally, someone asked him if it felt like he had thought it

"You can't just instantaneously and spon-taneously be happy, be overjoyed," he said. "It doesn't hit you all at once. The first thing you want to do is thank people. Then, you remember some of the little disappointments. Suddenly, they don't seem quite so

"For the fans it's different. They can just celebrate and party. I love it, the whole

The fans certainly did celebrate. They be-

tions, Sunday night, as the crowd grew at the corner of Michigan and Trumbull, the potential for trouble also grew. Shortly after 9 P.M. it became a reality when fans smashed four police cars and turned another one over and set it on fire. The police car burned and exploded, and the crowd had moved back

when the explosion occurred. Police finally forced the crowd back far enough so firetrucks could get through. Even attempting to disperse the crowd.

Ninety minutes after the game was over, most of the Tigers were still in the clubbouse and in uniform, not even attempting to leave

"You think you have a great team, you believe you have a great team but until yno win the World Series, you haven't proved a thing to the rest of the world," said Jack Morris, who pitched complete-game victories in the first and fourth games. "I think

we all just want to savor this for a while." Several bundred feet away, in the small gan in the seventh inning after Lance Par-rish's home run off Goose Gossage gave the Padre locker room, there were no cigars, no

Hockey

Baseball

GAME 5

Transition

Ngtional Football League
KANSAS CITY—Re-octivated Jerry Zion-

World Series

"Gibson's was my fault because I talked manage World Series champions in both Dick out of walking him." Gossage said. "I leagues. thought I popped a fastball but he popped it

Some of the Padres circled the room shak-

"We had a great season," Graig Nettles said. "Let's just go home."

"I feel for our starting pitchers," Garvey was saying. "I guess they'll probably bear the brunt of the blame most of the winter." Wincers do not have to worry about

blame. And in the din of the Tiger clubhouse, blame. And in the din of the Tiger clubhouse, it was over," he said. "That swing will be a freeze frame in my mind the rest of my life. little disappointments, as Evans put it, were We all felt like we'd all hit it together. forgotten.

rish's home run off Goose Gossage gave the Tigers a 5-3 lead. They sang and stomped and hugged and screamed and turned Tiger Stadium into a rollicking madhouse even before the Tigers' 8-4 victory had made them World Champions.

When it was over, they stormed the field, tore up the sacred turf and then headed for the streets to run amok.

Unfortunately, violence has now become a requisite part of most championship celebra-

In one corner of the room, Carl Yastrzemski, one year out of baseball and now a part-time TV man for a Boston station, encountered Rappert Jones, the journeyman outfielder who joined the Tigers from the minor leagues in June.
Yastrzemski offered congratulations.

"This is the greatest feeling I've ever had," Jones said, "You know how it feels, Carl." Yastrzemski shook his head. "No I don't, Rupe," he said. "I only finished second." He smiled. "Soak in every minute," he said to

Evans just kept buggiog people. He is 37, a man who played good baseball with bad teams all his career until the Tigers signed him as a free agent this year to provide a final piece in their puzzle after they won 92 games

"When Kirk hit the home run, we all knew

Tiger Owner Unloads Pizza On Newsmen

you've had against him, I want him

changed it. I'm the manager, it's my responsibility."
Gossage's first pitch was a ball,

ning \$10 from his manager.
"I definitely thought they'd pitch

Compiled by Our Staff From Disputches DETROIT - Tom Monaghan, the pizza magnate who owns the Detroit Tigers, deliv-ered two helicopter loads of his Domino's Pizza to reporters about 45 minutes after the Tigers won the World Series,

Monaghan's private helicopter landed near second base at Tiger Stadium to deliver more than 200 pizzas. "Gentlemen." a voice on the pressbox loudspeaker told more than 850 writers and broadcasters, "din-ner is served."

"I'm out of my mind." said Monaghan, a lifelong Tiger fan who bought the club from John Fetzer a year ago. "I don't how long it's going to take for all of

"I feel bad about people giv-ing me credit. The only credit I deserve is talking Mr. Fetzer into selling the team. I worked very hard on my presentation, but I don't deserve any credit for this scene."

In keeping with the chain's widely advertised policy, the pizzas were free - because they took more than 30 minutes to deliver.

Rookie Takes Spotlight As Oilers Top Nordiques

a rookie, scored three goals Sunday games with Edmonton last season. to take the spotlight away from Wayne Gretzky, who scored his after back-to-back routs. The Calfirst goal of the season and added three assists, as the defending Stan-

NHL FOCUS

ley Cup champion Edmonton Oilers thumped the Quebec Nordi-

"He definitely played exception-al hockey and deserved his first star," Gretzky said of Sherven. "ft's kind of an Oiler trait that anybody who comes in is taught to

go to the net and Gordie does that Elsewhere in the NHL, Boston topped Hartford, 4-2; Buffalo downed Detroit, 6-4; Minnesota

defeated New York, 3-1: Winnipeg beat Torooto, 5-2; Washiogton stopped Chicago, 5-3; Calgary de-feated Vancouver, 7-5, and St. Sherven, who scored twice in a

span of 13 seconds in the first period, completed his but trick with a prize of \$54,000. tremendous 20-font blast past He wound up Richard Sevigny's glove at 12:49 of the final period.

Oilers after playing with Canada's EDMONTON - Gord Sherven, Olympic team, scored once in two The loss left the Nordiques 1-2 gary Flames prevailed Saturday, 7

> We've got to get our act together and smarten up," said Quebec defenseman Pat Price. "We've got to get serious. This is not a country club. We came bere and just folded our tent. It's embarrassing."

Green Wins by 6 In Southern Golf

The Associated Press

COLUMBUS, Georgia - Hubert Green shot an error-free 3under-par 67 Sunday to win the Southern Open golf tournament by six strokes.

Green, who had not won on the tour since 1981, carded a birdie on the opening hole Sunday and never was in danger of losing the first

He wound up with 265, 15-un-der-par. Scott Hoch, who trailed the final period.

Sherven, a 21-year-old center round, tied for second at 271 with (UPI) from Saskatchewan, who joined the Corey Pavin and Rex Caldwell.

SCOREBOARD

Football NFL Standings

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7 0 0 1.000 223 93
5 2 0 .714 141 145
5 2 0 .714 172 150
2 5 0 .286 134 190
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NHL Standings

WALES CONFERENCE

SUNDAY'S REBULTS

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Corpenter 1 [2], Gould 1; Gordner 1 [3]. Secord 1, Oiczyk 1 [2]. Goulds: Rigoln; Bonnerman. Shet's en Gool: Washington (on Bonnerman. 12-12-2-26; Chicage (on Rigoln):
7-7-7-21.

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Period 2 (2), Davis 1 (2), Julile 1, Ruff 1, Romsay 1; Williams 1. Foster 1. Beddires 1, Oardonick 1 (2), Gesties: Source: Stetan. Shorts on Georie: Buffolo (on Stefan) 9.14.9—12; Detroil Ion Source) 7-11-7—25.

Crowder I, Fergus I 121, O'Relliv I (21, 2yars I; Siltonen I (21, Neurleid I), Ganilles: Pecters and Dostoloukia: Weeks, Shoft sa Goof: Boston Ion Weeks I 9-85—22; Hartfard

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4 3 0 .571 160 127
3 4 0 .429 164 153
3 4 0 .429 143 151 Miomi 28, Houston 10 New York Glants 19, Atlanto 7 New York Jets 24, Cleveland 20 Detroil 13, Tampa Bay 7, OT Los Angeles Roms 28, New Ori Philodelphia 16, Indianapolis 7

Philodelphia 16. Indianopolis 7 St. Leuis 38. Chicogo 21 Rew Enpland 20. Cincinnali 14 Kansos City 21. Son Olego 13 Weshinaton 34. Delica 15 Pittaburah 20. Son Francisco 17 L.A. Rolders 23. Mannesoto 20

CFL Standings

Western Division
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10 2 1 490 278
6 5 0 481 494
6 8 1 341 427 Brit Cimb Winnipeg Edmonton Soskalchum

Contect 2 8 6-2 Coffey 1 121. Sherven 3 13). Kurri L Samenka 1 12), Krushelmski 1, Gretzky 1, Corroll I; AcKegney 1 (2), Goulef 1 12). Godiles: Fuhr; Sevigny, Stats on Goal: Edmonton (on Section 1) | 919/19 | 9-12-11-32; Quebec (on Futr) | 17-16-15-42. | Minnesota | 1 8 2-3 | M.Y. Rossers | 8 1 9-1 Minnesotu 1 8 3-3 bock.
N.Y. Rossers 8 1 8-1 6-1
Ciccarelli I, Bellows 1 121, Solneim I; Hedberg I, Goalles: Beauers; Hanion, Shots on Genel: Allanesota (on Honion) 8-21-7-36; N.Y. Rongers Ion Beoupre) 4-7-8-21.

harder. I thought I could get him not. Gossage stopped and chuckled softly. "Guess I was wrong."

ing hands. Steve Garvey, patient as ever, stood at his locker talking about the great future he believes his team has. Alan Wiggins with the smoke and fire, the reveling contin-ued with police on horseback and in riot gear the fifth inning pop-up that Gwynn lost and the fifth inning pop-up that Gwynn lost and Wiggins caught running away from the plate, allowing Gibson to score the run that put the Tigers allest for good.

Morris, who quarreled with his teammates minth inning because we had the cushion. If I

Redskins Outshine Cowboys, 34-14

their finest performances of the gained in a 1982 playoff game victory over Bulfalo. season, the Washington Redskins against the Minnesota Vikings. staked the Dallas Cowboys to a touchdown lead Sunday and then came roaring back with 34 consecutions touchdown, thus breaking a streak in single coverage on Largent, of the year between these National Fnotball League divisional oppofor at least one score.

Quinn 1, Witson 2 131, Tambellin 1 121, Kromm 1 (71, Jockson 1, Beers 1; Tanti 1 (3), Holf I, Mac Adam 2 121, McNob 1 (2), Godifes; Edwards; Coprice, Shets on Goel: Calpory (on Coprice) 10-16-10—36, Vancouver Ion Edwards nents, 34-14. The victory not only left the Redskins alone at the top of the National Conference East, with a 5-2 record, but it also improved their record against teams in their division to 3-0, which is an important factor in the NFL tie-breaking procedure that determines playoff

Detroit ab r h bi

Wissins 2b 5 0 2 1

Govern 15 5 0 0 0

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Merites 2b 3 1 1 0

Merites 2b Roenick pr 0 0 0 8 Bergana 10 0 0 0 0 Riggins

Roenick pr 0 0 0 8 Bergana 10 0 0 0 0 Riggins

Costillo 20 21 2 0 fense for

Totals 25 4 18 4 Totals 22 0 11 8

Son Diego 001 200 010-5 200

Detroit 200 010 12x-8 10,141.

Game Winning RBI -- Kunin 11).

On St fense for 165 yards on 32 carries and now has a 13-year total of

On Sunday, though, even Rig-gins was better than normal. His E-Partish, Wiseins. OP-San Diego 1.
LOB-San Olego-7, Defrait-9, 28—Templeton.
HR-Gisson 2 121, Partish 111, Bevacaua (21.
SB-Wisgins 111, Partish 111, Lemon 121. S-Whitaker, Transmell. SF-Browth Kuntz.
IP H RER Be 50 165 yards were the most he has gained in eight seasons with the Redskins in a regular-season game.

Torres Captures First Tennis Title 323 6 3 2 2 2 United Press International

TARPON SPRINGS, Florida — ception by Bryan Hinkle to deal Michele Torres won her first major San Francisco its first loss of the TARPON SPRINGS, Florida -tennis title Sunday by knocking off season, 20-17. Hinkle made a leap-Carling Bassett of Canada, 6-1, 7-6, ing. one-handed catch near midin a \$150,000 tournament here.

She lost last month to Martina tie. Navratilova, 6-1, 6-0. Torres turned professional in late August. She earned \$28,000 for the vic-

first triumph, pocketed \$14,000.

came oo touchdown runs by Tony Dorsett, from 29 and 6 yards out. Raiders 23, Vikings 20 In Los Angeles, Chris Bahr kicked a 20-yard field goal at the final gun to lift the Los Angeles

Raiders to a 23-20 victory over Minnesota. The winning kick was Bahr's third field goal of the game. He had earlier made good from 22 and 24 yards and had a 44-yard attempt blocked in the first period. Marcus Allen scored on a short run to open the fourth quarter, and in the closing minutes the Raiders forced Minnesota to punt from its

The Redskins scored their points

Theismann (two short ones to the tight end Clint Didier and an 80-

yarder to the wide receiver Calvin Muhammad), an interception re-

turn by the linebacker Monte Cole-man and field goals of 20 and 22 yards by Mark Moseley.

Both of the Cowboys' scores

end zone. Los Angeles got the ball at the Vikings' 37 with 3:00 left and began the winning drive. (UPI) Steelers 20, 49ers 17 In San Francisco, the Pittsburgh

Steelers capitalized on a late interfield and returned the ball 43 yards, Torres, an American, won the setting up Gary Anderson's 21-match in less than two hours in her yard field goal which came with second final in as many months. 1:42 remaining and broke a 17-17

Seahawks 31, Bills 28 In Seattle, Steve Largent caught tory. Bassett, also looking for her first triumph, pocketed \$14,000.

Dave Krieg, including a 51-yarder

New York Times Service
The total was only 20 yards off his for the go-ahead score in the fourth WASHINGTON — With one of best performance, the 185 yards he quarter, to carry Seattle to a 31-28

In a third-and-eight situation at The only negative fact about his 49 and with Buffalo in a blitz. Louis clipped Los Angeles, 5-2. of eight consecutive regular-season in single coverage on Largent, games, six this year, in which he ran slipped at the 30 as the Scahawk receiver was making his final cut Largent trotted into the end zone on three touchdown passes by Joe for the game's final score with 8:07

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ART BUCHWALD

A Toast to the President

WASHINGTON — I was at a twice as old as Reagan," someone said. niog, and as is my custom after good health."

The guests, predominantly Republicans, looked at me as if I had just spit on the floor.

"What the hell does that mean?" the host said an-

"Ir doesn'r mean anythiog except I was proposing a toast to the health of the United States."

president of the The presi-

dent is in very good bealth," a Buchwald White House aide said. "And no one has to toast it." "I didn't say he wasn't. I was just wishing him more of the same."

"l'll bet," a rich lawyer said. "Reagan is the youngest 73-yearold man I know. You ought to see him on his ranch when be's chopping wood and riding a horse. It's just like the Democrats to bring up the age issue at this time since they have nothing else to talk about."

"I assure you my toast had nothing to do with politics. I didn't even know bow old Mr. Reagan was until the debate. I thought he was still in his '50s. To me be'll always be 'The Gipper.'

"You never would have thought to toast the president's health," a member of Reagan's kitchen cabi net said. "if the president hadn't agreed to lock borns with Mondale against everyone's better judg-

"The debate had nothing to do with raising my glass to Mr. Rea-gan," I protested. "Although ΓΙΙ

admit be did look a little tired after If Mondale didn't bave so much makeup on he would have lonked

Roman Villa Found on Crete

The Associated Press ATHENS - Greek archaeologists excavating in the town of Kastelli Kissamou on Crete have unearthed parts of a luxurious Roman villa, dating from the third century A. D., which is decorated with multicolored mosaics and frescoes.

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"Look, I had no intention of champagne is poured, I raised my slass and said. To the president's campaign. If you want to know, The Wall Street Journal was the first one to make a hig deal of it after the debate. Since the Journal is to the Republican Party what the l'Osservatore Romano is to the Vatican, I don't see why you people are so upset with me.

The president's performance in the debate had nothing to do with his age. His staff just stuffed him with so many statistics that Reagan couldn't be Reagan."

"I agree," I said. "Mr. Reagan is always at his best when he's himself, reading from a TelePrompTer, or if his helicopter engines are go-ing full blast as he's leaving for Camp David. The president was in an impossible position standing at a podium for 90 minutes, without his press spokesman, Larry Speakes, to cut off the questions.

"The Russian leaders are far older than Reagan," the rich lawyer's wife said. "And they seem to be doing a pretty good job of running

"I don't understand wby everyone is so mad because I want to drink to the health of the president." I said.

"Why don't you propose a toast to Mondale's good health? It's a known fact he takes pills for byper-

"Because, frankly, I didn't think anyone at this table would join me in a toast to Mondale." "Reagan could beat Mondale in an arm-wrestling contest any time

he wanted to," my bost said. "That's probably true," I said.
"But I doubt if be could beat Geraldine Ferraro. Gosh, I'm just a guest
bere, and I certainly didn't want to ruin the party by suggesting we raise our glasses to the health of the leader of the free world. I'll be glad to withdraw my toast if it will make you all happy. The hubbles are out

of my glass anyway." "You've ruined the party al-ready," the bostess said. "It was the most malicious and rude thing anyone could do. Fortunately you're oot going to change anybody's mind in this room. I never thought anyone would have the bad taste to bring up the president's health at a dinner party of mine. Shall we all go into the living room for coffee?"

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Sniffing Out Some Health Benefits From Garlic lore-laced cookbook published By Jane E. Brody New York Times Service last summer by Harmony Books, DEW YORK — Vitamin C enthusiasts, move over Gar-cradles were garlanded with

braids of garlic to keep fairies lie may be as effective as your from stealing babies and that some Chinese, Greek and Jewish chosen nostrum in warding off the common cold. People grandmothers still present cloves throughoot the world have used it for years as a "blood cleanser" of garlic to new babies to ward off the "evil eye." and cold preventive. At the very least, if you eat

ing their infections.

otic properties.

and physicians for thousands of

years. The Codex Ebers, an Egyptian papyrus from around 1550

B. C., suggested 22 garlic-based

remedies for ailments ranging

from body weakness and bead-

aches to tumors of the throat. Pliny the Elder, the Roman natu-

ralist, touted garlic for 61 mala-

dies, from hoarseness and hemor-

rboids to epilepsy aod

tuberculosis; Hippocrates, the fa-

ther of medicine, used it as a laxa-

tive and diuretic; Aristotle recom-

mended it as a cure for rabies;

Mohammed used it to treat scor-

pion stings, and the Greek physi-

cian Galen dubbed it the common folk's "heal-all."

It was noted that the garlic-

eating French priests who attend-

ed victims of the plague during an 18th-century outbreak in London remained healthy, while the En-

glish priests, who shunned the

odoriferous herb, caught the disease. But by World War I, the

British had caught on and used garlic to control infection, while

German soldiers used it to pre-

vent gangrene in battle wounds.

Garlic is popularly used to pre-

vent and treat diarrhea, and a 1969 study showed garlic to be

deadly to bacteria commonly as-

garlic as a powerful protector against evil spirits. Sue Kreitz-man, author of "Garlic," a folk-

Folk wisdom bas long hailed

sociated with this condition.

Most infamous is garlic's reputplenty of garlic every day, it ed power against vampires: To keep these bloodthirsty creatures should keep people who carry from your jugular, cover all doors cold viruses at enough of a distance to prevent you from catchand windows with clusters of garlic and wear some around your More seriously, recent scientifneck.

Garlic has been cultivated in ic evidence indicates that garlic is China since time immemorial. It far more than an herbalist's pipe dream. The studies show that garwas mentioned in Sanskrit, one of lic may have distinctive health the first written languages, as a henefits, including protectioo staple in the diet of the ancient against heart disease, stroke, can-Sumerians. It was consumed daily cer and diabetes, as well as antibiby the Egyptian laborers who built the pyramids, and it was found in the tomb of King Tut-Garlic's health potential did not escape the notice of herbalists ankhamen

The botanical name for garlic, Allium sativum, was probably de-rived from the Celtic word "all," meaning hot or burning. Its aromatic properties are attributable to an amino acid called alliin found in garlic oil. Alliin bas no distinctive odor, but when a clove of garlic is sliced or bruised, damage to cell membranes allows al-liin to come into contact with an enzyme that cooverts it to allicin, the potent chemical we readily ide tify with garlic odor.

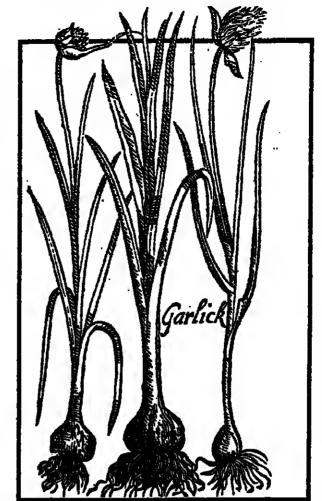
In cooking, you can control the amount of allicin produced by how you cut the garlic: A whole clove unpeeled or gently peeled after parboiling gives off little or come of this chemical; bruising or slicing a clove produces some, but mincing or pressing it releases the maximum allicin.

Long, slow cooking destroys al-licin. That is why certain soups and stews can be prepared with 20 to 40 cloves of garlic and still be be edible. After 40-clove garlic chicken is cooked for an hour and a half, for example, the whole cloves are mellow and almost sweet, It is true, however, that consumption of raw or minimally cooked garlic can result in a disunctive reek, not just from one's breath but also from every pore in the body.

Why eat whole cloves of garlic, or any garlic at all? For one reason, it may help to prevent heart

FOR SALE

PARIS & SUBURBS



disease. In countries where garlic is consumed regularly, the incidence of heart disease is very low. This observation, according to recent findings, may be more than coincidental. Garlic can help to lower blood levels of cholesterol, the waxy substance that is a chief culprit in coronary heart disease.

In a study conducted by Dr. Arun Bordia at Tagore Medical College in India, 20 people were fed garlic oil daily for six months. Serum cholesterol levels dropped an average of 17 percent and triglycerides, another heart-damaging blood fat, dropped by 20 percent during garlic administration. In addition, the garbe diet was associated with an increase in a study, researchers isolated a subprotective blood substance known as high-density lipopro-

teins, HDLs, and a decrease in their heart-damaging counterparts, low-density lipoproteins, or LDLs.

Animal researchers at the Wistar Institute in Philadelphia and at the University of Wisconsin showed that garlic oil in the feed significantly reduced cholesterol levels in rabbits, chickens and

Previous studies by the Indian researcher and his colleagues, and by a research team in Washington led by Dr. J. Martyn Bailey showed that gartic oil can inhibit clot formation, which in turn would reduce the risk of beart attack and stroke. In another stance from both garlic and on-ions that keeps blood platelets

SPAIN

from sticking together. The clumping of these cells is a crucial step in the formation of blood clots. A substance other than allicin seems to be responsible for this property, so it may be possi-

benefit from the stench. In both China and Japan, garlic has been used for centuries in the treatment of high blood pressure. and the Japanese food and drug administration has approved gar-

lic therapy for this purpose. At the U.S. Department of Agriculture. Dr. Mei Ling Chang and Margaret Johnson showed that garlic can also reduce blood sugar levels and raise the amount of insulin in the blood, which may prove beneficial to diabetics. In one study in rabbits, garlic juice was shown to be almost as effective as the drug tolbutamide in lowering blood sugar.

Possible anticancer activity of garlie has been noted in several animal studies, variously attributed to the enzyme allinase and the trace metals germanium and sele-nium, all of which are found in

But far clearer are garlic's anti-biouc properties. At the Medical College of Virginia, a water extract of garlic was shown to inhibit growth of a fuogus that causes a form of meningitis. At the University of Indiana, Dr. Michael Tansey, who also studied a water extract, showed that garlic could slow or stop the growth of various fungi and molds, including Candida albicans, a yeast that commonly causes vaginius, and Histo-plasma capsulatum, a fungus carried by dust that causes a dis ease similar to tuberculosis, as well as fungi that cause athlete's

foot and ringworm.

At the University of Minnesota, research chemists have devised a way to synthesize garlic's active ingredient — technically, allyl methyl trisulfide - the first important step in manufacturing it

as a drug. Meanwhile, for those who bave only the culinary herb to rely on, two methods of countering gar-lie's social liabilities have been suggested. One is to chew lots of fresh parsley after eating garlic (the herb's chlorophyll is said to act as nature's mouthwash). The other is to get everyone you know to eat garlic too.

the U.S. TV series "Charle's Angels," arrived in Britain Monday to play a new role — Florence Night-ingale. Smith will star in a British

Broadcasting Corporation TV hi-ography of the upper-class English lady whose treatment of British casualties in the 1854 Crimean War transformed the Victorian nursing profession. . . Lauren Bacali says she is not through with movies yet and still longs to star in a "won-derful" film. "If you hang around long enough, they have to use you."

Bacall told the Foreign Correspondents' Club of Japan in Tokyo. The 60-year-old actress is making her first visit to Japan to mark the publication of the translation of her autobiography, "By Myself," into Japanese. . . Britaio's Prince Philip is in Japan for a sixday visit to promote conservation of wildlife, including China's endangered giant panda. The prince will also publicize a campaign to protect endangered plants.

PEOPLE

Jaclyn Smith Will Play

Different Kind of Angel Jachyn Smith, one of the stars of

Governor George C. Wallace, 65, of Alabama, released from a Bir-mingham hospital after a two-week stay, says he's feeling good and will return to work this week. Wallace was treated for a urinary tract infection. . . The Reverend Mar-tin Luther King Sr. will continue to take medication and be monitored by a cardiologist after being discharged from an Atlanta hospital where he was treated for a chronic heart ailment, his doctor says. The father of the late civil rights leader

Oil billionaire and movie mogu Marvin Davis and his wife, Barbara, staged the seventh annual Carousel Ball in Denver during the weekend, a star-studded affair to raise funds for the Children's Diabetes Foundation. The ball, which raised more than \$2 million, attracted such guests as Linda Evans and John Forsythe, who star in the TV hit "Dynasty:" former Presi-dent Gerald Ford; Henry Kissinger; Priscilla Presley; Lucille Ball; and Cathy Lee Crosby. Others rubbing elbows and clinking wine glasses were Olympic gold medalist Mary Lou Retton; singer Lionel Ritchie, who was named recipient of the ball's Man of the Year Award; and singer Kenny Rogers, who recently sold his home to Davis for a cool

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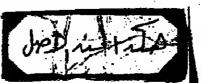
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